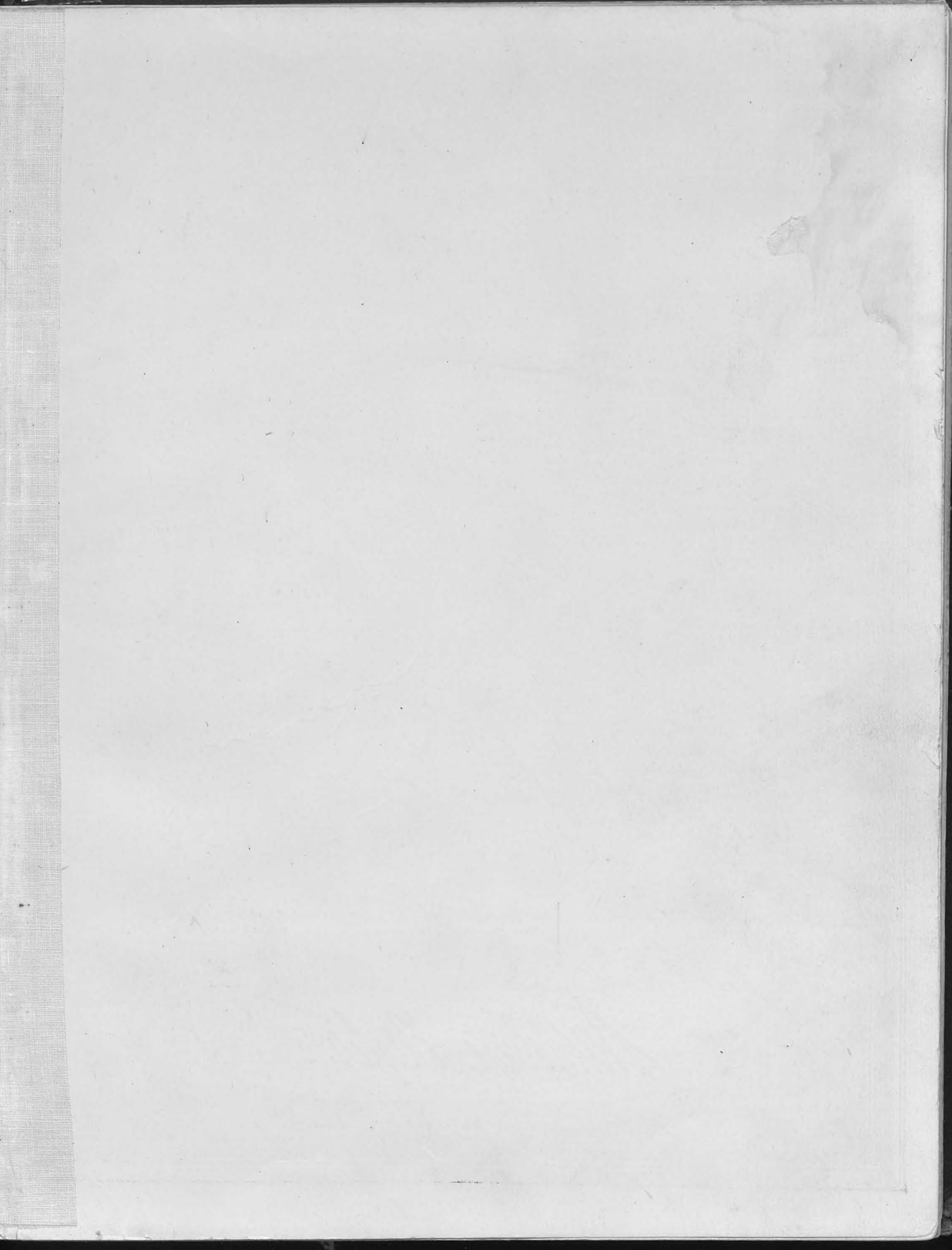


NOTABLE KANSAS CITIANS



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NOTABLE
KANSAS CITIANS
OF

1915-1916-1917-1918

PREPARED BY

KATHERINE BAXTER, Editor

The INDEPENDENT

KANSAS CITY, MO.

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INTRODUCTION

*“Know then thyself, presume not God to scan;
the proper study of mankind is man.”*

It was the purpose of the editor of “Notable Kansas Citians” to infuse into the pages of the book some of the personality of the men who have seen the vision, and following this light, have builded a city in which beauty, keen commercial activity, patriotism and superior character stands first among those who achieve. If she has succeeded in any way the credit belongs not to her, but to the subject. The material furnished the inspiration.

A few citizens, possessed of extreme modesty, have insisted on terse statements. In these cases their wishes have been respected.

The scope of this aggregation has made it impossible to include every one of prominence, but for the ones we have we need make no apologies.

Taken compositely they are the highest type of citizen builders. Their biographies typify Kansas City.

—Katherine Baxter.

IN EXPLANATION

When early in 1918 Miss Baxter started compiling these biographies, which had run in The Independent during the years of 1915-16-17 and part of 1918—it was her intention to have the volume ready for distribution not later than January 1, 1919. In the midst of the compiling, however, the foreman of the Kellogg-Baxter Printing Co. enlisted in the late war and before the work could be resumed the "Flu", that terrible aftermath of the war was upon us and Kansas City suffered her full portion in this scourge. Almost it seemed to select as its victims the most promising, the very flower of our youth. The Independent lost from its advertising force, Mary Morely, a beautiful and brilliant young woman, whose aptitude and successful work spoke well for her future.

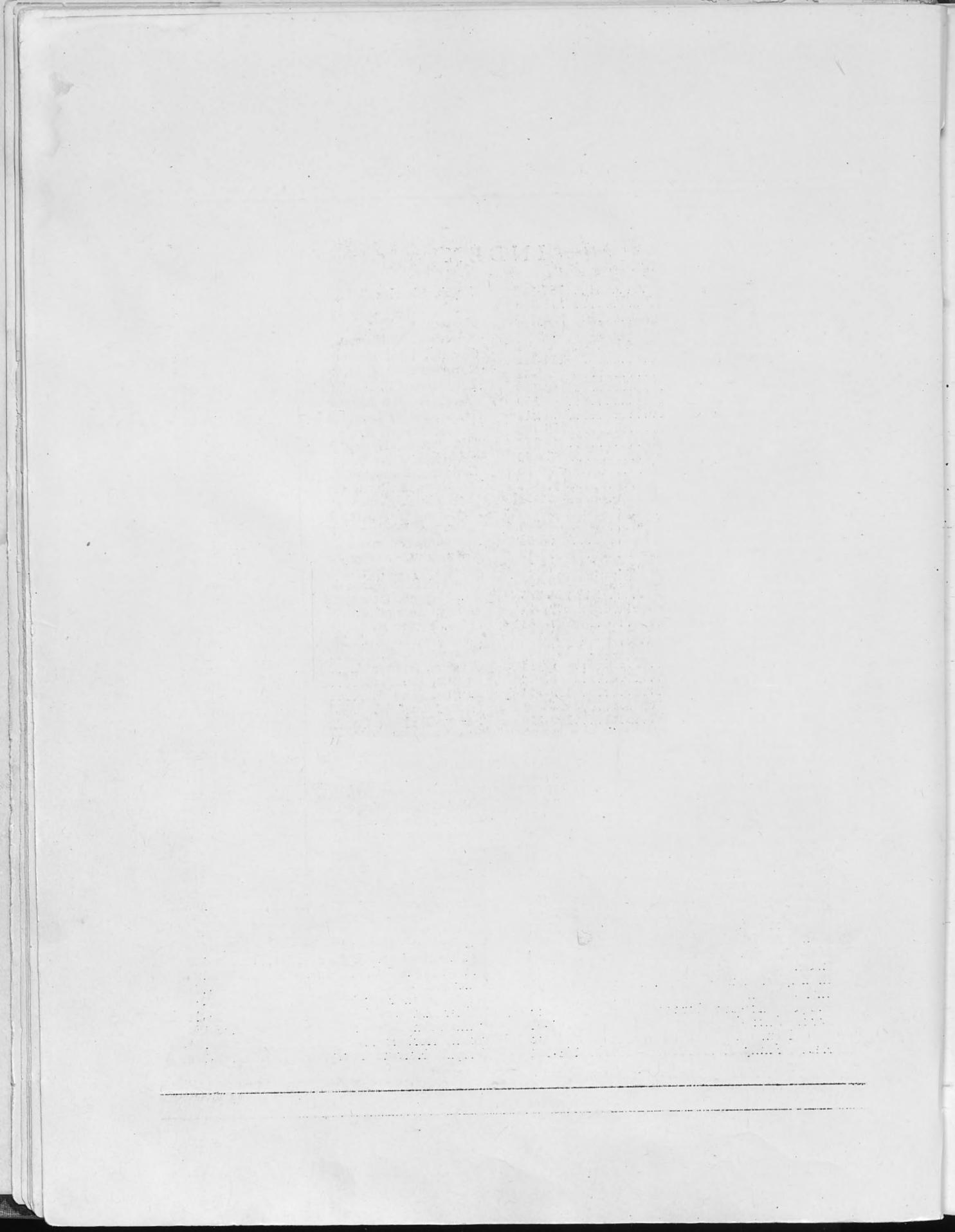
Miss Baxter was one of the victims of the malady and was very ill for nine weeks. With unrelenting persistency it seemed that this disease attached itself to its victim, few escaped, even though they seemed to have done so and one after another has gone on. Miss Baxter never fully recovered and her death occurred April 4, 1924. Meantime, after the close of the war her mother was very ill for over two years, her death occurring September 23, 1921.

Small wonder that the compiling of the biographies was never resumed. However, we believe this work merits its completion and with this explanation of its tardy appearance, we trust that it will be none the less welcomed or appreciated.

—Clara E. Kellogg.

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Strauss-Peyton Portrait

FRANK HAGERMAN



BATTERY of brains and energy, combined with keen judicial discernment, are some of the attributes which have made Frank Hagerman pre-eminent in the legal profession.

Frank Hagerman was born in Clark county,

Missouri, April 27, 1857, the son of Benjamin F. and Ann Staunton Hagerman. His paternal ancestors came from Holland during the early days of settlement and located in Loudon county, Virginia. His maternal forbears were English and settled in Mason county, Kentucky. He shows

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many traits of character which can be traced to this Dutch-English combination. He despises all sham, and has the brisk bearing which in his case covers a kindness and gentleness where his sympathies are aroused.

Benjamin Hagerman left Virginia when a young man, and located in Missouri, where the son was born. Some time later the family moved to Keokuk, Ia., where Frank Hagerman attended the public schools. He was an ambitious student, and early in life decided to adopt the law as his profession. He read Blackstone in the offices of a reputable legal firm and was admitted to the bar in Keokuk, where he practiced until 1887, when he removed to Kansas City, associating himself with the firm of Pratt, McCrary, Ferry—and Hagerman. Upon the death of Judge McCrary the firm became Pratt, Ferry & Hagerman, and so continued until September, 1896, since which time Mr. Hagerman has practiced alone.

Frank Hagerman is a man who at all times is master of his own Destiny. Although he is known throughout the country as the adviser of big business, it is equally as well known that he lends his name only to enterprises he believes in. He exerts vast legal influence, and has been chosen

for many places of responsibility. Of the distinguished men who have occupied positions of prominence, none have surpassed Mr. Hagerman in the quality of service rendered his client, be it corporation or to individual. Frank Hagerman is a modest man, one who designates his achievements as none, save as an attorney. In this, which should be translated that he has sought no honors outside of his profession, he underrates his influence. So great an authority on legal matters cannot help but leave an impression on the municipal and business affairs with which he comes in contact, and his mastery leaves its mark on all subjects.

Mr. Hagerman lives a life fuller than suggested by outline. His interests are intellectual, ethical. He is a member of the American, Missouri and Kansas City Bar Associations, of the Kansas City, Midday, Country, Blue Hills, Mission Hills, Hillcrest, Evanston Clubs of Kansas City, as well as the Country Club at Jefferson City.

Frank Hagerman was married February 22, 1887, to Miss Ella Comstock of St. Louis. They have two children, Haywood and Abby Staunton Hagerman.

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Strauss-Peyton Portrait

STANLEY CHRISTOPHER

STANLEY CHRISTOPHER is one of the most modest and unassuming citizens of Kansas City; a man virtually unknown to ninety per cent of the city's inhabitants; yet he is one of the successful men of the financial world, and one of the younger business men

to whom we look for those dependable traits and characteristics upon which the faith of a city rests.

He might even be described as the worthy son of a worthy father, for the elder Christopher has long been one of the leading lights of the

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grain industry, and the son's interests and ideals lie along the same lines: that of building up the grain interests of the Southwest.

Stanley Christopher was born in Pleasant Hill, Missouri, the son of B. C. and Ada Stanley Christopher. He early moved to Kansas City, and attended the grammar and high schools here, later going to the University of Kansas, where he achieved popularity in the Phi Kappa Psi fraternity.

After graduating from the University, he entered his father's office, at 317-22 Board of Trade, where he has been ever since; later becoming a member of the firm: now B. C. Christopher & Company.

Outside of his intimate business interests, Mr. Christopher has an abiding faith in Kansas City, her growth and her future. This he has expressed most practically by investment in real estate in the new Union Station vicinity, on Grand Avenue and on Walnut Street, and on Linwood Boulevard and Gillham Road.

Stanley Christopher is young, but essentially progressive in spirit. He is interested in all things that concern an intelligent cultured gentleman. He resides with his interesting family at 4408 Warwick Boulevard, and belongs to the Kansas City Country Club, the Blue Hills Club and the Commercial Club.

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Strauss-Peyton Portrait

BERTRAND ROCKWELL CLARKE

IT is a rare thing to find the ambition to do and make for himself along with inherited position and wealth. Indeed, it is almost an unknown quality, yet it is the very factor in his character which has made Bertrand Rockwell Clarke, vice-president of the United States Trust Company and the president of the County Club, for Bertrand Clarke, with his boyish, distinguished face, had won his laurels in other fields before he came home to

step into his father's shoes at the Trust Company, and to head also the great social organization made up of his father's friends.

Mr. Clarke was born in Junction City, Kansas, in 1881. His parents, William Brigham Clarke and Kate Rockwell Clarke, were from Cleveland, Ohio, of the finest Puritan and, prior, English ancestry.

Mr. Clarke received his early education in the public schools, and afterwards attended St. Paul's

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School, in Concord, N. H., and Williams College, Williamstown, Mass. His first occupation was in the bank at Junction City, and he left that to accept a position with the Atlas Engine Works, where he became sales manager. In 1907 Mr. Clarke returned to Kansas City and entered the U. S. Trust Company as its vice-president, a most unusual achievement for a man of twenty-six years, who had already won recognition in the financial and business world.

Since then Mr. Clarke has gone steadily forward, playing the financial game among men his superior in years, but not in brains, and showing his marked executive ability in the advancement of the various enterprises in which he is interested.

His industry and thorough preparation have from the first given him an entrance into the highest business circles and won him the confidence of his associates. Like his father, he has

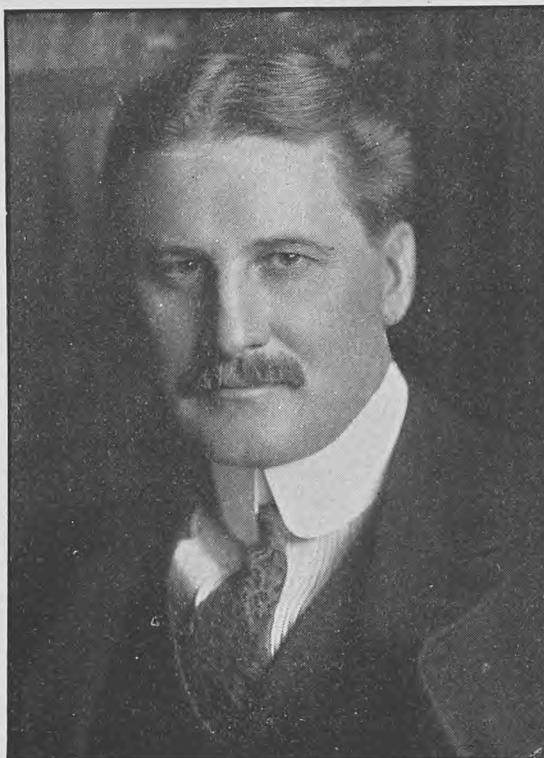
always maintained a dignified courtesy to all about him.

Besides being the vice-president of the U. S. Trust Company, the first trust company, by the way, established in Kansas City, Mr. Clarke is a director of the New England National Bank, the Kansas City Title and Trust Company, the Inland Crystal Salt Company, Salt Lake City (being the only Gentile on the board), and numerous other industries.

He is keen on everything worth while, and has been honored with the presidency of the Country Club, and is a member besides of the Midday, the Knife and Fork, the University and Commercial Clubs.

Mr. Clarke was married in 1906 to Miss Alice H. Lincoln of Hartford, Conn., and they have one son, Bertrand Lincoln, now four and a half years old.

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Strauss-Peyton Portrait

FORD F. HARVEY



T is said that the supreme test of a man's executive qualifications and business ability is the progress or retrogression of the industry which he directs. Applying this test to Ford F. Harvey, leaves an eighteen carat hall mark on his record as a business man.

Since his elevation to the head of the great Harvey system its expansion and growth has been of the most stable and progressive character. The achievements of his father have been doubly complimented by respectful acknowledgment, and by a continued uplifting of standards.

NOTABLE KANSAS CITIANS

In fact, the regime of the Harvey system, under the son's presidency has been a question of ideals. Ford Harvey was born March 7, 1866, in Leavenworth, Kansas, the son of Fred K. and Barbara Harvey. He received his elementary education in the schools of Leavenworth, afterward attending Racine College, Racine, Wisconsin.

After leaving college he was started in the offices of the Harvey system in a most modest way, and was encouraged to study the various detail most thoroughly, thus acquiring his knowledge of the business he was to head, enabling him to speak with authority on all of its factors.

He was only ten years of age when his father, a young Englishman in the commercial department of the Burlington railroad, saw the possibilities of a correct system of dining service, and made arrangements with Thomas

Nickerson, president of the Santa Fe railroad, for the establishment of such restaurants. From the first a new policy in this particular line was followed, that of the maintenance of standards.

And this policy of efficiency had a peculiar grasp on the father, and on the character of the son.

Ford Harvey is peculiarly lacking in personal ambition. Even his identity is obscure to the general public to whom only the name Fred Harvey is familiar. And he has lost sight of ambition for the great big successful business which he operates in his determination to make and keep it at the highest possible standard.

Ford F. Harvey, with his interesting family, lives at 3617 Oak street, and is a part of the most exclusive social life, as well as the most democratic business life, of Kansas City.

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Strauss-Peyton Portrait

REES TURPIN

EMINENCE in a profession comes only to the man who grasps life as a whole. Rees Turpin, although distinguished in his profession, has always recognized that this knowledge is only a segment of the circle of human thought and endeavor, and has so constructed his angle of view that it takes in much that is not strictly within the range of law.

Almost every branch of intellectual endeavor has at some time felt his quickening touch, and for the phases of human effort he has not studied he has a sympathetic comprehension that marks the well rounded man.

Mr. Turpin was born in Carroll county, near Carrollton, Missouri, of the honored Turpin line, which came to Missouri from the South. His

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parents, Henry Ballinger Turpin, and his mother, Sarah Rees Turpin, early influenced him in his decision of a profession, and after graduating from the Carrollton high school, he took an academic course at Washington and Lee University, and later graduated in law, with the degree of Bachelor of Laws, from the same school.

Mr. Turpin entered the law office of Col. John B. Hale at Carrollton, and afterwards came to Kansas City, where he entered the office of Deatherage & Young. Some time later he formed a partnership with Edward D. Ellison, which continued until 1907, since which time he has practiced alone.

His industry and thorough preparation, combined with a strong personality, early made him a leader among the youngsters of his profession. He became a member of the Hof-brau Club, an organization without officers or dues, composed of young lawyers, all of whom have made an honorable name in the profession.

He was one of the lawyers chosen to annotate the charter adopted by Kansas City in 1909. Mr. Turpin is a recognized authority on special branches of the law, and is frequently consulted by, and called in to assist other lawyers in cases involving these subjects. His practice has covered a wide range and has taken him into the state and federal courts of every degree.

He is a democrat, and takes an active interest in local politics for love of the game, or to help a friend who desired or was worthy of an office.

As chairman of the Jackson County Democratic Club he provided funds to sustain the organization and introduced an entertainment feature which is still talked about. He was recently offered a Federal appointment, which he declined.

Mr. Turpin's preferences in literature are philosophy, intimate autobiography—such as Pepys and Ben Franklin—poetry and classical fiction. He is fond of the theater. He is keenly interested in American painters, and has some well known names on his walls. Believing that a knowledge of pictures can be gotten only by seeing the originals, he is a strong advocate of procuring for Kansas City all the good exhibits possible.

Rees Turpin is a member of the American Bar Association, the Missouri Bar Association, the Kansas City Bar Association—of which he was elected president in 1905—the University Club—of which he was elected president in 1903—the Phi Kappa Psi fraternity and the Fine Arts Institute.

He has his own circle of friends to whom he is devoted, but his sympathies are not confined to narrow limits. He is interested in those who seek for attainment, whether the object is one which appeals to him or not.

Mr. Turpin married Miss Mary Roberts Quarles, daughter of Dr. James A. Quarles, late professor of moral philosophy of the Washington and Lee University. They live at 111 W. Armour boulevard.

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Strauss-Peyton Portrait

EDWARD T WILDER



OULD you behold his monument, look about you," was said of the great Sir Christopher Wren, England's immortal architect, and such a compliment might be paid Edward T. Wilder, an architect of ideals who has done much for Kansas City, and would

be more loudly heralded were it not for his innate modesty and self-effacement.

Like so many of Kansas City's worth-while citizens, Mr. Wilder was born in Kansas, more definitely, in Topeka, the state capital, where his father, Edward Wilder, was for many years

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the treasurer of the Atchison, Topeka & Santa Fe railroad, and where his mother, Mary C. Wilder, was a recognized leader among that fine group of progressive, representative Kansas women.

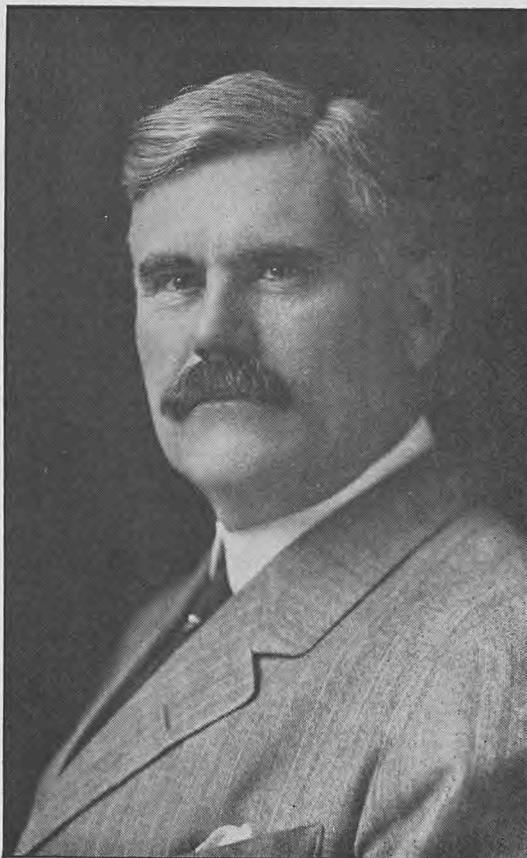
After finishing the high schools of Topeka Mr. Wilder attended Cornell university, where he made a special study of architectural history and the philosophy of the art, acquiring a knowledge which has made his designs free from solecisms or anapose. There is a well-rounded completeness in his work, made evident in some of the finest buildings and homes of Kansas City.

His first position was with Jenny & Mundie, architects of Chicago. He was afterwards associated with McKim, Mead & White of New York City, from whom he came to Kansas City and

formed the partnership of Wilder & Wright, architects, from which firm he retired in 1912 to look after his mining interests and personal building operations. Mr. Wilder claims he has not abandoned the architectural field. He enjoys an enthusiastic devotion to his chosen profession, and hopes to return to it before long. He realizes that art, of which architecture is one of the highest expressions, is a stern mistress, and just now he is obligated to other interests.

Mr. Wilder is a member of the Chi Psi fraternity, the Kansas City Country Club, University Club, Midday Club and the American Institute of Architects. He is interested in and is a factor in the bigger and finer things that benefit Kansas City. Mr. Wilder is married, and has an artistic home at 4144 Warwick boulevard.

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JAMES F. HOLDEN

SPECIALIZATION, one of the outgrowths of Progress, is what has put James F. Holden at the top of his profession—that of railroading—for ever since the vice-president of the Kansas City Southern was a small boy and played with railroad toys it has been

his ambition to achieve along this line of industry. Probably the desire was fostered by his environment, for his father built a railroad, and all of his early influence lay along this line.

His life began in Prince Albert, Ontario, Canada, December 22, 1861, the son of James and

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Orilla Holden. He early left school, at Whitley, Ontario, to accept a clerkship with the Grand Trunk railroad, and his rise has been more than ordinarily rapid, he having been honored as vice-president of the Choctaw, Oklahoma & Gulf R. R. with headquarters at Little Rock, Ark.; vice-president and general manager of the Midland Valley R. R. at Muskogee, Okla.; freight traffic manager of the Rock Island lines, and now vice-president in charge of the traffic of the Kansas City Southern railroad, with its allied lines.

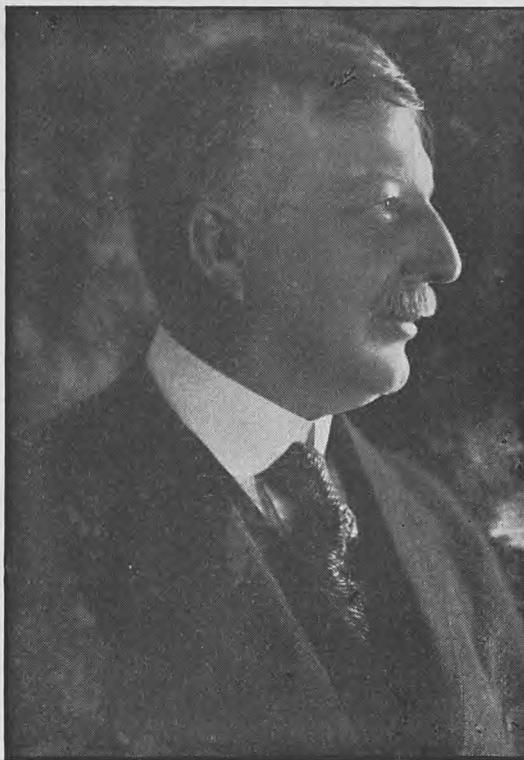
He is a stalwart figure in every sense—a man who makes you know he is a leader of men—one who might have been pioneer, soldier or idealist, if the ideal was some vital issue. He has lived his life close to men, which makes him considerate to human beings. I am not sure but what this is the biggest thing about him—his humanity—which makes him go out and talk to other men because he likes them, teaching the young

fellow of the Y. M. C. A. the railroad of life, which, Mr. Holden says, isn't so different from other lines, with its feeders, its suckers, its branch lines and its main trunk line.

He is a youngish big man, who looks as if he is living and growing all the time; a bland, well-groomed giant of a man, with a cordial smile and an interest in everything.

Mr. Holden married Miss Charlotte Ellsworth of Peterborough, Ontario, and, like most big men, he credits his wife with his success and his content. He has one daughter and four sons, two of whom have reached manhood—the oldest following in his father's footsteps of railroading, and the second son choosing architecture for his life work. With his interesting family Mr. Holden lives at 4300 McGee Street. He belongs to the Midday Club, the Country Club, the Blue Hills Golf Club, the Kansas City Club, and is a director in the National Reserve Bank.

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WALLACE N. ROBINSON



T is the absolute certainty of the world in general that Wallace N. Robinson was born in the hotel business, for so perfect a type of the host cannot be duplicated. So it must come as a bit of a blow to learn that he has been in the hotel game just thirteen lucky

years, during which time he has set a pace in the Southwest, both in a financial way and for efficiency.

Mr. Robinson was born in Owen Sound, Canada, May 6, 1866. His parents were John A. and Jane A. Robinson. In his infancy they moved to the

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United States, and the young son was educated in the Peoria, Ill., public schools and at Glasgow, Kentucky, University.

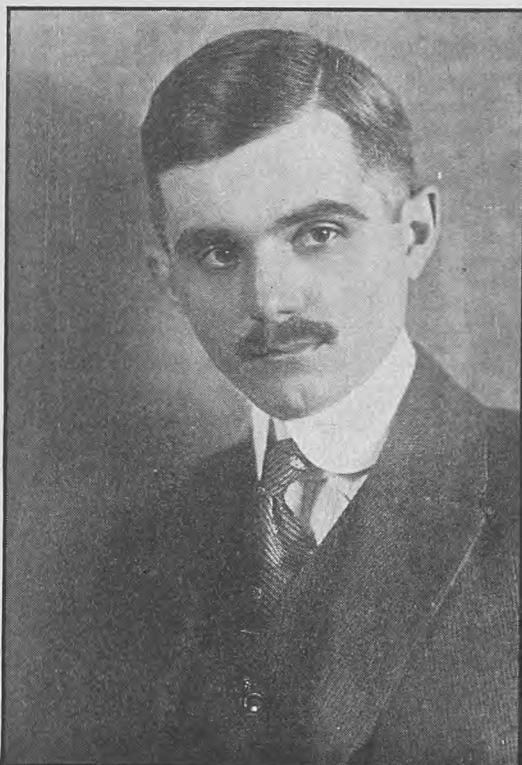
He came to Kansas City in 1887 as assistant manager of the Avery Planter Company, and shortly afterwards became the proprietor of an implement business here.

He moved to Oklahoma in 1902, engaging in the hotel business in Tulsa. His success was marvelous, the hotels he operates being model ones. He now owns and operates the Hotel Tulsa, in Tulsa, Okla., and the Kupper, the Parkview and the Orville Apartments in Kansas City, and has just leased the new Westgate at Ninth and Main Streets, Kansas City, which he proposes to make the finest popular priced hotel in the United States.

In direct contrast to his financial and executive ability is a fine vein of music and sentiment in Mr. Robinson's character. During his early residence here he was manager under Carl Busch of the Ontario Society during the two years of the three great festivals in Convention hall, when choruses from the surrounding cities were brought here for musical contest. His wife is a great singer, whose beautiful voice has been favorably compared to Melba's. Both Mr. and Mrs. Robinson have always encouraged in many ways all that is best in music and its environment.

Last year they decided to make Kansas City their permanent home and purchased a handsome residence at 3800 Baltimore Avenue. They have two children nearly grown, Wallace and Louise.

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Strauss-Peyton Portrait

B. HAYWOOD HAGERMAN



IT IS sometimes a distinct disadvantage to be born the son of a famous man, and he who can rise above this honor and make a name of his own should be doubly honored. Such a chap is B. Haywood Hagerman, the son of the great attorney, Frank Hagerman, and of Ella C. Hagerman, who was

born in Kansas City November 24, 1888, and educated in the ward schools of Kansas City, the Westport High school and at Hill school, Pottstown, Pa., and at Brown university, Providence, R. I.

Early in life Mr. Hagerman outlined a career for himself, and started it by studying to be a

NOTABLE KANSAS CITIANS

mining engineer. This took him into the unfinished country, and his first serious work was accomplished at Silverbell, Arizona, in the surveying and mining field. Two years in construction work in Mexico followed this, and then a few years as secretary-treasurer of the Norman-Robertson Abstract Company in Kansas City.

The wonderful advantages of Jackson county real estate made possible by the rapid growth of Kansas City appealed to the young man's ambitions, and he decided to go into that profession. As the vice-president of the James B. Welsh Realty Company, with offices in the Lathrop building, Mr. Hagerman is one of the

most prominent of our young financiers. His early experience in surveying and constructing have been firm foundations for the success of his later endeavors.

Besides being one of the prominent business men of the younger crowd, Mr. Hagerman is a factor in the social life of Kansas City. He belongs to the Kansas City Country Club, the Mission Hills Country Club, the Midday Club, Commercial Club, Automobile Club, the La Tour Shooting Club, and is an Alpha Delta Phi of Brown University. Several years ago he married Miss Helen Eaton Vincent, and they have two attractive children.

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Strauss-Peyton Portrait

A. L. BERGER

IT requires considerable more than a knowledge of Blackstone to make a good lawyer, and that considerable may be any one of a number of things. In the case of A. L. Berger, it is a combination of engaging personality, coupled with the power of merging one's self in the client's case. These two attri-

butes, abetted by a keen knowledge of law and a most prepossessing appearance, have taken him far in his profession. A. L. Berger is a recognized authority on law in Kansas City, Kansas, and in Kansas City, Missouri.

He was born in Lebanon, St. Clair county, Illinois, where his father, A. Berger, was a prac-

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ticing physician, who married Cecelia Adams.

The future attorney was educated in the public schools of McKendree, at the Illinois University and in the Washington University, St. Louis, Mo. He came to Wyandotte county, Kansas, at the completion of his school life and was appointed auditor of Wyandotte county in 1890, a position he held for eight years. It has been his one engagement in political life, his preference being decidedly on the side of his private practice. To quote Mr. Berger, "Since 1898 I have been fighting law suits and getting licked—sometimes being successful." The records of Wyandotte county would certainly reverse that decision. "Fighting law suits and 'lickin' others, *sometimes* being unsuccessful," it should read, were it not for a modesty seldom found in an exponent of the law.

Next to his pleasure in fighting cases for his

clients, Mr. Berger enjoys watching his only son, Homer H. Berger, play the same game. The younger attorney bids fair to inherit the mantle of his father's success, and he is getting no great assistance in the task, Mr. Berger believing in the adage pertaining to self help.

Every Saturday finds the enterprising attorney on the links, and on Sundays, with his wife, he finds comfort and consolation in visiting his beautiful mausoleum in Elmwood cemetery, where rests their beloved daughter, Celia Marie.

Mr. Berger belongs to the Mercantile Club, the Knife and Fork Club, the Wyandotte County Bar Association, the Kansas State Bar Association, the American Bar Association, the Elm Ridge and the Mission Hills Golf Clubs.

With his wife he resides in a beautiful home at 610 North Ninth street, Kansas Side.

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Strauss-Peyton Portrait

HERMAN P. HARBISON

THE old adage of "All work and no play makes Jack a dull boy" holds good so far as the literal interpretation, but when followed as a means to an end with the ever stimulating hand of success beckoning on, the work becomes a game and success rewards the worker without taking full toll. American

men are taking business cares with less worry these years and are finding time for relaxation in golf and other outdoor games. Such a thing as working for more than a decade without a vacation is seldom the case with the rising generation of business men, but when a period of this number of years does elapse without a rest the worker

NOTABLE KANSAS CITIANS

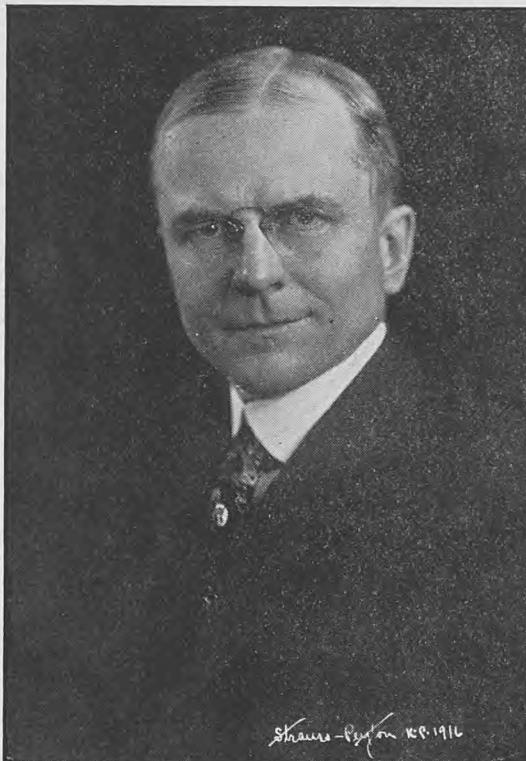
is to be considered. Herman P. Harbison has worked these many years to attain an end, and looks back on the years spent as well worth the effort.

Mr. Harbison was born in Kansas City and educated in the public schools. His father, John S. Harbison, was a believer in the public school system, and started his son there. When Herman was ten years old his father died. When the younger Harbison graduated from the Central High School a business career was suggested. Mr. Harbison took a position with Richards & Conover and has been identified with the hardware business ever since. In 1889 Mr. Harbison branched out for himself and has rapidly advanced until he now occupies the position of president of the Harbison Manufacturing Company.

As stated before, all work and no play makes Jack a dull boy, but the effort in this case was crowned with the success it deserved, for his work has been balanced with recreation. Mr. Harbison has taken a keen interest in golf and is a member of the Mission Hills Golf Club. He is a member of the Midday Club, Commercial Club, Kansas City Implement and Hardware Club, and has been a director of the Commercial Club and president of the Kansas City Implement and Hardware Club. The coming years will permit Mr. Harbison to take vacations at his pleasure. He has won the right. The laborer was worthy of his hire.

Mr. Harbison in 1910 built the handsome home at 1115 Valentine road, which he occupies with his wife and their charming 3-year-old daughter, Elizabeth Payne.

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Strauss-Peyton Portrait

CLARENCE E. GOULD

THE business world of Kansas City is made up of a great many youngish men who have builded their success by their own efforts. It is almost the rule without exception that the men of affairs in this community have carved out their own fortunes. Clarence E. Gould is one of these.

Mr. Gould was born in Marshall, Missouri, and after graduating from the local high school secured a position on the office force of the Corle Cracker and Confectionery Co. At that time the bakery business was practically in its infancy, but Mr. Gould saw the enormous demand for package goods the future held and applied himself to mastering the details of the business.

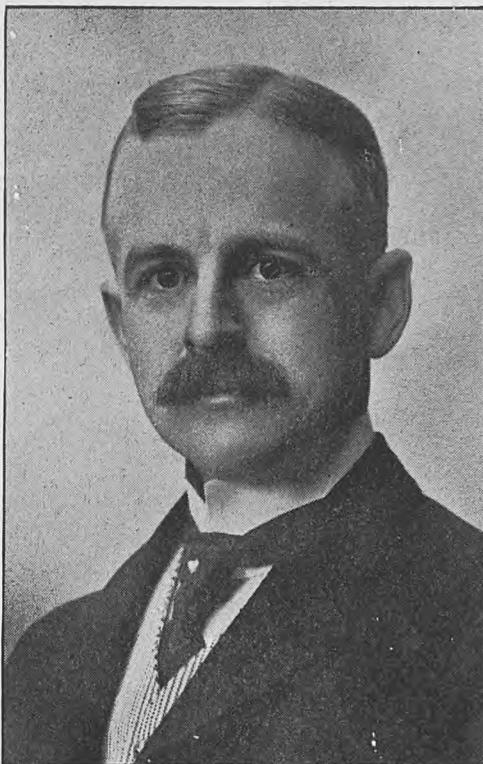
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Mr. Gould today occupies the position of secretary and buyer of the Loose-Wiles Biscuit Company, one of the largest manufacturers of biscuit and confections in the world. The Loose-Wiles Biscuit Company, operating nine large plants today, is second to none. Mr. Gould while holding the position of secretary is conversant with every detail of the business and to him is left the flour buying for a number of the Company's plants. When it is known that the Loose-Wiles Biscuit

Company employs thousands of men, the flour account grows into hundreds of thousands of dollars yearly.

Mr. Gould is a man of keen business acumen and with his charming family is prominent in the social and business affairs of Kansas City. They have a beautiful home at 1224 Linwood Boulevard. Mr. Gould is a member of the Mission Hills, Country Club and the Commercial Club.

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Strauss-Peyton Portrait

A. P. NICHOLAS



HIS is an age of specialization in lines which vary from manual to medicine. Hence specialists in real estate have to be kings of their kind, for the simple reason that they know more of their proposition than those whose application has been general.

Among the specialists along the golden roadways of Jackson County, none is more favorably known than Adelbert P. Nichols, of the A. P. Nichols Investment Company, a man whose devotion to his chosen profession has lifted him to the top.

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Mr. Nichols was born on a farm near Sycamore, Ill., in 1869, his parents being Reuben and Jane M. Nichols.

Forty-three years ago his mother was left a widow to rear a group of children, and she is now, at eighty-seven years of age, an interesting member of her son's family, proud of the man she instilled with the right principles and ambitions.

After acquiring an education, Mr. Nichols accepted a position with a stamp and stencil company at \$5.00 a week. Shortly afterward he was offered a position as bookkeeper for a real estate firm, and later became a partner of John Stevens, the firm name being Stevens and Nichols, afterwards the A. P. Nichols Company.

There is no man in the Southwest who has a stronger hold on the confidence of his associates in the real estate field than has A. P. Nichols. His opinions are sought daily, and he is regarded as a man of sound judgment, as well as one who retains the old-fashioned idea that one's word must be kept. He has been honored by various appointments which have proved the public's trust in him. He testified to the value of millions of dollars worth of park property when Kansas City was outlining her boulevard system, and in the

case of the Twelfth Street Viaduct was kept on the stand as an expert for six successive days.

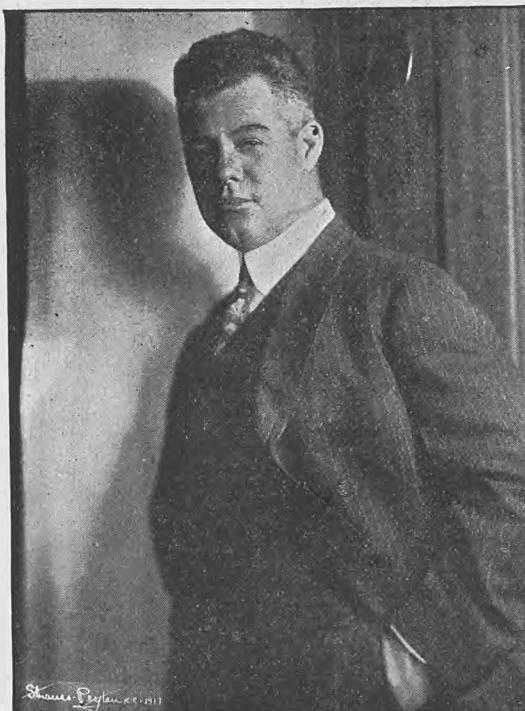
Mr. Nichols is a graduate of the Kansas City School of Law, but has never practiced.

Early in life he was president of the Kansas City Christian Endeavor Unions, was for two years president of Bethany Methodist Hospital, for many years was a director of the Y. M. C. A., and is now a trustee of that institution, has been a director of the local R. E. board and of the Nat. R. E. Appraisement Committee, is a member of The Mid-Day Club and the City Club. He is still managing the first property he ever handled, has had it for thirty years and it has passed through two estates.

Through all his success, which he attributes largely to stick-to-it-iveness, Mr. Nichols still retains ideas of personal economy. His amusements are sane and sensible ones. He has a substantial library, and is most interested in Constitutional History.

He was married several years ago to Miss Laura W. Beegle of Warrensburg, Mo., and they have three children. Mr. Nichols is devoted to his home life, and has a handsome residence at 3787 Penn Street.

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Strauss-Peyton Portrait

O. W. HIATT



BOUT ten years ago, when striking and radical changes were happening in the makeup and re-establishment of Kansas City, a new force was added to its citizenship. He came from Indianapolis, brought the last word in automobile advancement, and was

and is named O. W. Hiatt. He was one of a coterie of young men who rendezvoused Kansas City about this time and all have proved efficient and progressive men. Mr. Hiatt had been trained by the system of sight-seeing. He had globe trotted since his earliest years, had met with

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every experience and wild adventures. He had raced a bicycle and fallen from an aeroplane and had profited from these experiences, he has acquired a wide and practical knowledge of business, and of men. He is regarded as a live wire, a vital force in the system of Big Business. As the head of the Hiatt-Buick company he occupies a prominent place in automobile row. He could not easily be replaced.

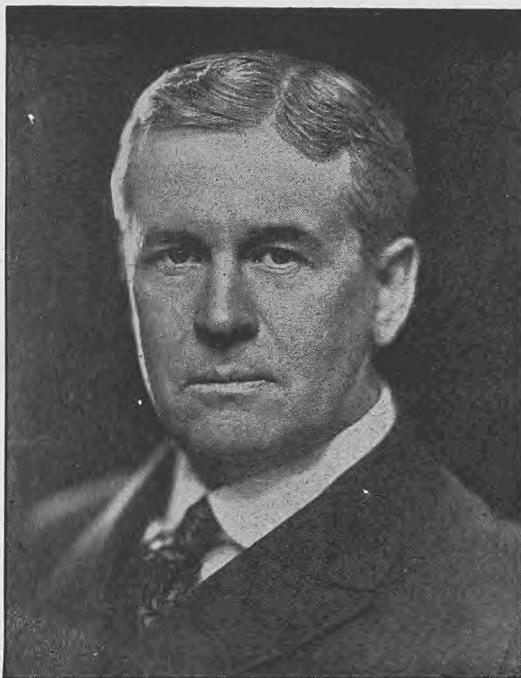
Mr. Hiatt was born in Greensburg, Indiana, the

son of Winfield Scott Hiatt.

His only occupation has been that of a salesman, and although he might not admit it, he is accounted good. He married Miss Amelia Tallaferro, one of the belles of Nashville, Tenn., about four years ago, and they make their home at the Lucerne.

Mr. Hiatt belongs to the Midday, the Kansas City, and the Lion's club. He confesses one fad, trap shooting.

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Strauss-Peyton Portrait

ROBERT J. THRESHER



T IS a rare thing that we find an appreciation for culture and a high order of business ability combined in the same mind, yet this is the admirable compound which marks Robert J. Thresher as a man of extraordinary ability. The great business which he has built up is sufficient evidence of his commercial instinct and sound sense, and his unusual collection of rare books, first editions of the classics, original manuscripts and interesting

works of art, is evidence of his leaning toward the finer things of life.

Robert J. Thresher was born in Dayton, Ohio, February 13, 1865. After graduating from the public schools he attended Denison University at Granville, Ohio, where his father was educated, and from where his daughter recently graduated and his son is now a junior, making three generations attending the same college. Mr. Thresher's

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father was Thomas F. Thresher and his mother Susan Gallup Thresher. After graduating Mr. Thresher came west, and secured his first position, a clerical one in a grain office in St. Joseph in 1888. He has been continuously in the grain business, buying from the farmers of Nebraska and Missouri, and learning many phases of the business by personal experience.

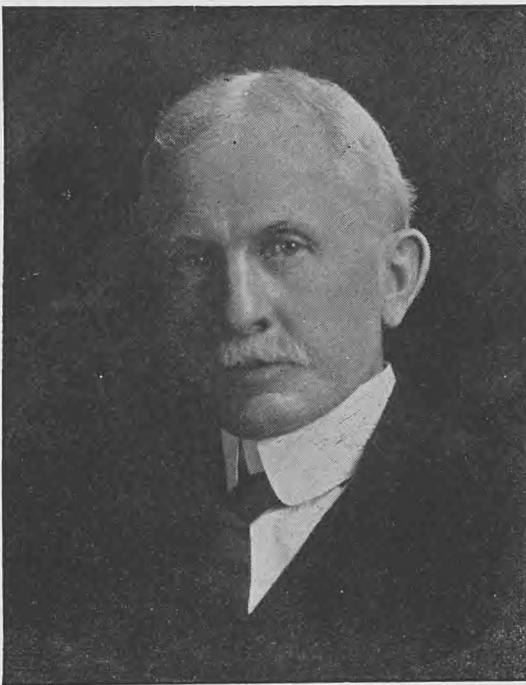
After residences in St. Joseph, Lincoln and Omaha, Mr. Thresher came to Kansas City in 1892, and was associated with a grain firm, establishing himself in business in 1900. As a member of the Board of Trade he has had many honors, one of them being the presidency of the Board during the year of 1913.

Mr. Thresher is a typical western man, a man's man, who along with an alert and breezy manner,

leaves an impression of steadfastness, of trustworthiness. Easily a leader of men, he has that rare quality, modesty. So absolutely unassuming that one deducts that he has lived his life close to his fellow men.

Perhaps his classical education accounts for his love of books. His library, while not extremely large is one of the finest private collections in the city. He is a discriminating buyer, and it is the content, as well as the binding and printers' impress that interests him. Mr. Thresher is a member of the Hillcrest and Blue Hills Country Clubs, and of the Commercial, the Kansas City, the University, the Athletic, and the Knife and Fork Clubs, also of the Sigma Chi and the Phi Beta Kappa fraternities. With his interesting family he lives at 4027 Oak street.

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Strauss-Peyton Portrait

J. ALLEN PREWITT



J. ALLEN PREWITT, lawyer, philosopher, idealist of Independence, Mo., and former mayor of that city, was born January 20, 1862, in Henry county, Kentucky, but was reared in Scott and Fayette counties in the same state. His father, James V. Prewitt, was a farmer by occupation. His mother, Mary Catherine Prewitt, was Mary Catherine Byrns prior to her marriage and was a daughter of Elizabeth Bryan Byrns, who de-

scended from that stock of hardy pioneers that produced the chiefest of them all, Daniel Boone. His paternal grandfather, Levi Prewitt, and his maternal great grandfather, Samuel Bryan, were also progressive men of the pioneer type, having been among the first farmers of Kentucky to introduce into that state the breeding and raising of the pure bred stock that have since made Kentucky famous.

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J. Allen Prewitt was also born and reared on a farm and acquired his education in the common schools of Kentucky, augmented by a one year's course at Georgetown College.

The rest of his education, including that in the law, he acquired himself while teaching school and in the most efficient of all educational societies, the school of experience and hard knocks. He himself says: "In the common school I learned reading, writing and arithmetic taught in a formal, crude and unsatisfactory manner. In college I learned something of Greek, Latin and higher mathematics imparted to me with the mistaken conviction that I was getting about all there was to learn. It is the school of experience that counts, that serves, that comforts. I am trying to say that it is the knowledge generated within by my own contact with life and not the second hand thought and opinions of petrified professors that has seemed of educational value to me. I know life only as I live it. I know the philosophy of life only as I discover it; the joys of life only as I feel them; the beauties of life only as I see them."

We can best describe the character of the man by again quoting his own language as taken from a speech delivered to a gathering of ex-Kentuckians in 1906 just after his election as mayor of Independence:

"If I had never known the right before it would come to me now through the inspiration of this occasion. I have just been ushered into office. The only office of any importance that I have ever held. You have doubtless asked me to speak because of official recognition rather than out of any desire to hear the voice of another transplanted Kentuckian. I think I see the immense possibilities before me. I have also some slight perception of the handicaps as well. Independence needs an awakening. The old paths have

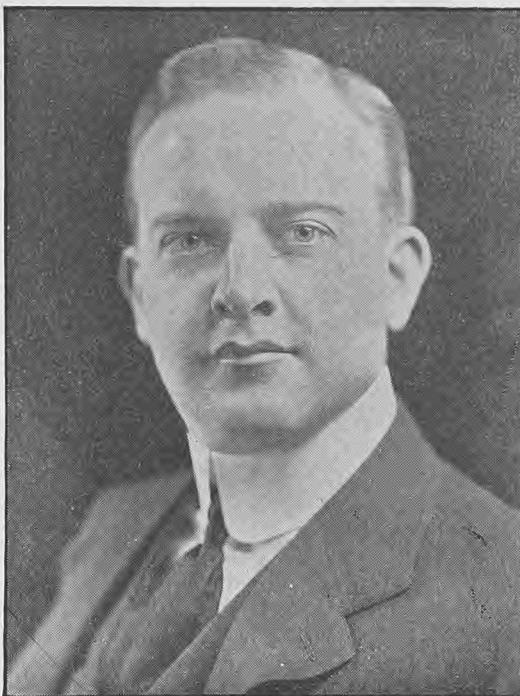
been trodden until they have worn into ruts and the ruts have deepened until the chariot of progress is out of sight. Independence must be halted in her march to oblivion and it has, by virtue of the office I now hold, become my duty to do it. Let me say to you, my friends and fellows of Kentucky birth, Kentucky never bred a man more intent on doing his official and civic duty as God, without the politicians, gives him the light."

Mr. Prewitt's best friends and worst enemies have ever since rejoiced and admitted that he carried out this new and aggressive policy with earnestness and effect during his term of office; that he set a new and unprecedented pace in municipal management. His reputation as mayor of Independence extended beyond the bounds of the state and called forth letters of commendation from many progressive men, notably the Hon. Tom L. Johnson of Cleveland and Hon. Brand Whitlock of Toledo. Mr. Prewitt in his business activities has aided in launching not a few enterprises progressive in their nature in Independence, among them being the Home Deposit Trust Company, of which he is vice-president and attorney.

In 1896 he married Miss Mary Higgason, daughter of Rev. A. E. Higgason. They have one daughter, Anna. The Prewitt family reside in one of the most beautiful and attractive homes in Independence, built of stone and situated at 611 West Maple Avenue.

In politics Mr. Prewitt is a democrat; in religion he is a member of the Christian church at Independence, also a deacon in that body. He is also a member of the notable 20th Century Bible class of that church, consisting of nearly two hundred members. Also a Mason, Elk and Knights of Pythias and charter member of Gates Park Golf Club and Independence Fair Association.

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Strauss-Peyton Portrait

RANDOLPH PRESTON ROGERS



BORN in Fort Smith, Ark., on September 23, 1884, Randolph Preston Rogers is now a member of one of the most successful law firms in the United States. Such an honor at the age of thirty is proof conclusive that he possesses those qualities that deserve and demand success.

Mr. Rogers, better known among his associates by his nickname of "Mac," received at Yale Col-

lege is the son of John H. Rogers, appointed by Grover Cleveland in 1896 as United States Judge of the Western District of Arkansas, and of Mary Gray Dunlap Rogers. With a heritage of such honored parentage it is not remarkable that he early developed scholarly tastes and attainments, and, after preparing for college at the Fort Smith high school, he attended the University of Virginia and was a member of the class of

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1906. In 1907 he graduated from the academic department of Yale University, and in June, 1909, he graduated from the Yale Department of Law.

He came to Kansas City in October of the same year and was associated with the law firm of Warner, Dean, McLeod and Langworthy of which firm he was made a member on June 1, 1912, that being the date of his marriage to Miss Kathryn Withers, the daughter of the late Webster Withers and of Cara Lee Withers.

A young man of many activities and keen interests, Mr. Rogers figures largely in the professional, social and club life of Kansas City. His knowledge of law has already brought him into prominence, and his future, judging by his record during the first seven years of his career, will be a brilliant one.

Mr. Rogers was a member of the Zeta Psi

fraternity in the Yale academic department, and Phi Delta Phi fraternity in the law department of Yale.

He is a member of the University Club, the Country Club, is a Knight Templar of the Masonic Order and was for two years secretary and treasurer of the Yale Alumni Association. He was also Assistant Professor and Quiz Master of the Kansas City School of Law for two years; belongs to the Kansas City Bar Association, and is on the entertainment committee and is a member of the Comedy Club, being a very clever amateur actor.

He is a director of the Pioneer Trust Company and a stockholder in the Morris Plan Bank recently established here.

With his attractive wife, Mr. Rogers lives at 420 East Thirty-Seventh Street.

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Strauss-Peyton Portrait

J. L. HANLY

A FINE THING it is to be the best there is in your own line and have everyone else in that line concede it, quoting you as the standard of achievement in your occupation or profession. People who are that don't waste much time thinking of it, and like the subject of this sketch, do many big things, but all in a quiet way.

J. L. Hanly was born in Montgomery county, the blue grass region of Kentucky, and confesses

that he still has a strong liking for the locality. Endowed with the progressive spirit of the new South, he went to Philadelphia when he reached his majority and secured a position with a large wholesale house as a traveling man. At that time, some thirty years ago, for Mr. Hanly confesses to fifty years, and a few over, a young man's education was considered unfinished without a period of commercial traveling.

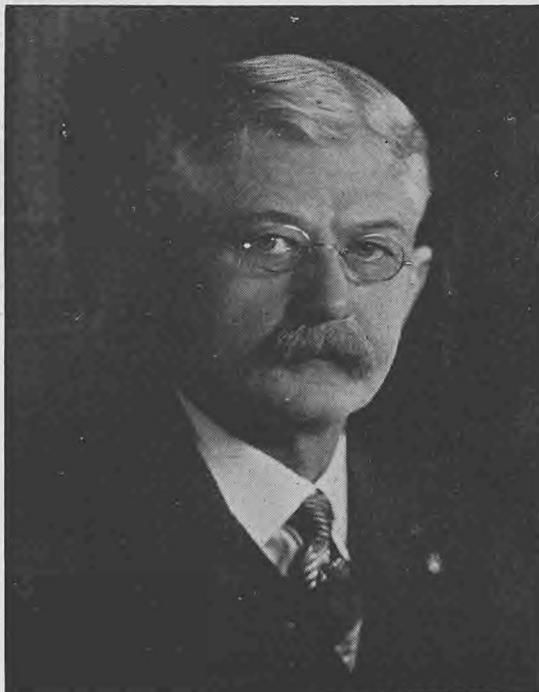
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After four years on the road, during which time he was distinguished as the youngest traveling man in the country, Mr. Hanly married and came to Kansas City to establish himself as a tobacco broker. This was in 1887, and he made good from the start, and eliminated most of his competitors from the field. Mr. Hanly possesses much of that compelling force which is felicitously hidden by a courtesy and consideration towards others. He loves work. In fact, one of his greatest pleasures is in making a contract for big sales. He has always been ready to tackle anything and has never tackled anything he couldn't master, and he remembers with joy his early

experiences, when keen competition made success all the sweeter. Now, although a young man, Mr. Hanly is going to take things easy, and to play golf, his one fad. He belongs to the Mission Hills and the Excelsior Springs Golf Clubs, and has played on the best links from New York state to California, leaving an enviable record to trail him across the country.

Mr. Hanly belongs to the Knight Templars and the Scottish Rite Masons, and is a member of the Knife and Fork Club. With his one son, Clarence Hanly, of the firm of Ferry, Hanly, Schott, one of the most successful men in the younger set, he lives at Rockhill Manor.

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Strauss-Peyton Portrait

ROLAND EDWARD BRUNER



ROLAND EDWARD BRUNER, the subject of this sketch, comes from a long line of sturdy German stock that settled in central Pennsylvania early in the eighteenth century—nearly two hundred years ago.

His immediate ancestors, John and Margaret (Bastian) Bruner, resided in Montoursville, and it was here in this Alleghany village that Roland first saw the light, August 12th, 1860. The years of war which followed quickly after the boy's advent seriously battered the family fortunes and shortly after the restoration of peace between the States, the elder Bruner, who had given all but

his life for the cause he loved, began life anew on the plains of Kansas.

Here, in the heart of the "Great American Desert," the subject of our story acquired a fascinated interest in the wilderness which he never lost, and his hopes and early ambitions constantly urged him west and still farther west. The mountains with their mystery, and their hidden treasures held for him an indefinable charm, and seemed to beckon him on. It was Fate pointing the way he must later tread, as after years disclosed, but at the time he could not quite understand.

After an incomplete course in the public schools

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of Franklin County, Kansas, he started out in his teens to make his own way. Always alert of mind and eager for knowledge, the young Bruner observed closely and absorbed much, and his well equipped mind today is the result of studious application "between times" and the burning of much midnight oil.

The plains country claimed his first serious effort. He herded cattle for a while, then he tried a clerkship in a country store, but it all seemed too slow and monotonous for his adventurous nature. Having a native aptitude for mechanics, he secured employment in the department of Motive Power of a railroad, but this field was too circumscribed and failed to satisfy the yearning of his pent-up powers. Later his restless spirit urged him to see something of the world, and in the capacity of salesman for an Eastern wholesale concern, he made an enviable record and during three years established his firm in the principal towns in every state in the Union.

Whatever he did and wherever he went, something within him seemed to hearken back to the Kansas plains and the "unknown" beyond. The lure of the West constantly danced its baubles before his gaze, so to speak, and he drifted into that weird region of hopes and surprises—the land of his youthful dreams—that has since claimed his best years and best efforts, and which has given him in return the assurance of independence and ease. His search for "the end of the rainbow", which he has safely pre-empted, began at the age of thirty, and he settled down for a career. He never allowed anything to distract him from his purpose to force fortune from the earth, and now for more than a quarter of a century he has been actively and conspicuously identified with the mining development of the great inter-mountain country of the far West.

Mr. Bruner's experience has been varied and spectacular. His mining operations have given him a familiarity with every phase and sensation of the miner's life, from prospector to president, and his promotions include some of the richest finds in the central range. The road he traveled was not always smooth; there were bumps and pitfalls at frequent intervals. He was gouged and squeezed and cruelly betrayed by quondam summer friends, but he always accepted his fate philosophically and charged it all to experience. Not-

withstanding many drawbacks, Roland E. Bruner has made and lost fortunes, helped a thousand men to success, and he has frequently borne the loads and losses of other men—and the attendant knocks—with a peculiar patience and stout-hearted fortitude that is the admiration of all who know him intimately.

Mr. Bruner is of the Tom Lawson type of man—a veritable human dynamo. He never exhausts and rarely wearies under pressure; a man of indomitable will, of tremendous energy and never flagging industry, and withal a gentle, kindly sympathetic nature. Always possessed of an optimism that never permitted him to fear defeat or confess failure, he accepted fortune as it came, and confidently relied upon the belief that the "turn in the road" must come to the man who honestly and intelligently follows a fixed course with determination. This faith never deserted him, and today he is well on the way to achieve one of the greatest mining successes of twenty years.

In the Kansas City-Nevada Consolidated Mines Co. he has brought under a single management, which he and his friends dominate, a vast proven property that promises to surpass the dreams of Aladdin. Associated with Mr. Bruner in this splendid enterprise are several of the strongest financial figures of the west, and these men of money are supplying the capital for the development of this surpassing group of mines.

No story touching the life of Roland E. Bruner would be even remotely complete that failed to make mention of his contented and happy home life. At the age of 23 he married Miss Hannah M. McLain, daughter of one of the first families of Eastern Kansas. Almost immediately she imparted a stability to his restless, active spirit and enabled him to concentrate his energies in his special field of endeavor, out of which he has wrung success. He delights now, when discussing the ups and downs of his career, to trace all his good fortune to the inspiring companionship and the sympathetic devotion of his wife who—as he expresses it—"never failed to encourage me when the shadows fell."

Four sons and a daughter have blessed this union and cemented a home life approaching the ideal; Rea M., Carey, Glen L., Roland E., Jr., and Hannah M. Bruner.

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Strauss-Peyton Portrait.

JUDGE EDWARD A. SETZLER

 JUDGE EDWARD A. SETZLER who has been mentioned as a probable democratic candidate for Judge of the Kansas City Court of Appeals, is a native Missourian, of whom the state should be proud.

Born in Jackson county, at the old Setzler home-
stead, where his parents Philip and Philomena Setzler settled over half a century since, when Kansas City was a small village with a population

of about three thousand, the young jurist grew to manhood here.

He was graduated from the Kansas City High School, Missouri State University, Missouri Teachers College and Kansas City Law School. He first read law in the law offices of Scarritt, Vaughn, Griffith & Jones and has been engaged in the general practice of law by himself since 1906.

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Although a profound student of the law and preferring the law practice to any political honors, he was induced to become the democratic candidate of the young men for Justice of the Peace of Kansas City. In a hotly contested campaign he was elected by an enormous majority out of a field of seventeen candidates. After having served four years he was re-elected out of a new field of ten candidates by a larger majority.

In urging Judge Setzler for the circuit court a few years ago, a Kansas City newspaper said, "A circuit judge would be better qualified if he first had served as judge of the justice court. As the big banker lays the foundation for his work by serving his time in the small bank so as to learn every phase of banking, so the justice court trains the judge for every kind of a law case, civil and criminal, and because he must pass upon all the facts as well as the law acquires a broad study of human nature and law thus qualifying him so he could step into the circuit court experienced."

Out of 3286 civil and criminal cases tried before Judge Setzler less than five per cent appeals were taken and the higher courts affirmed all of his decisions with a few exceptions.

It may be of interest to note that President Monroe after retiring as President of the United States became Justice of the Peace in his home district. It has been said to be elected Justice of the Peace by your neighbors and friends and to have their confidence and respect is one of the

highest compliments that could be bestowed upon anyone.

He also served as Judge of Division 2 of the Municipal Court by appointment to fill a vacancy until his successor could be elected.

In passing upon the great volume of civil and criminal cases tried before him, he has shown that he is specially qualified for the Judiciary, he has the natural judicial temperament and his decisions have been fair and impartial, and show his thoroughness and efficiency as an expounder of the law.

He firmly believes that under the law right should prevail in every case and while on the bench as the conservator of human rights, privileges and liberties, subordinates everything to the end that Justice be administered. He talks little and is always a patient and attentive listener to the arguments of the attorneys keeping his mind open until all the evidence has been heard. Young lawyers are shown the same courtesy as the older lawyers.

He is a member of the Missouri State Bar Association and the Kansas City Bar Association, the Commercial Club, the Elks, the Sigma Chi Fraternity, Kansas City Turners Association and the Missouri University Alumni Association.

He is recognized as one of the foremost lawyers, enjoying a large and lucrative law practice, with offices at 1319 Commerce building.

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Strauss-Peyton Portrait

WILLIAM E. BYERS



ONE MUST HAVE something more than a speaking acquaintance with William E. Byers in order idiosyncratically to describe him, for to the casual observer he is well encased in a shell of reserve not easily penetrated. A bit peculiar to his calling, for Mr. Byers is a lawyer, and the knowledge of words attendant upon that profession usually permits an attorney to be loquacious in speech and verbose in script. If his words are few they carry weight.

William E. Byers was born near Stewart, Athens County, Ohio, September 6, 1883. He prepared for college at Marietta Academy, Marietta, Ohio, and entered Marietta College in 1904, and was graduated in 1908. Though being under the necessity of entirely supporting himself throughout his academic career, he found time for many student activities. As a freshman, he became a member of the Alpha Kappa Literary Society, and at the end of the spring term, was appointed one of the

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Class declaimers. The next year he was awarded the Sophomore Prize for Scholarship; elected Secretary of his Literary Society and held the distinction of representing his school as an Inter-collegiate and Decoration Day orator.

As a Junior, he was manager of the College Monthly and was a Hyde Prize Scholar. In his Senior year, he was a Kingsbury Prize Scholar, Intercollegiate debater, President of his Literary Society, President of the Athletic Senate and President of the student body. He was Salutatorian of his class, taking the degree A. B., Magna cum Laude, and awarded "Honors at Graduation" for special proficiency in English, Philosophy, History and Political Science. He was also Jewett Prize orator, and elected to the Honorary Fraternity of Phi Beta Kappa.

In the fall of 1908 he was granted a scholarship in Columbia University Law School and held it throughout his three year course. In the following year he was elected to the Hamilton Moot Court, and to the Editorial Board of the Columbia

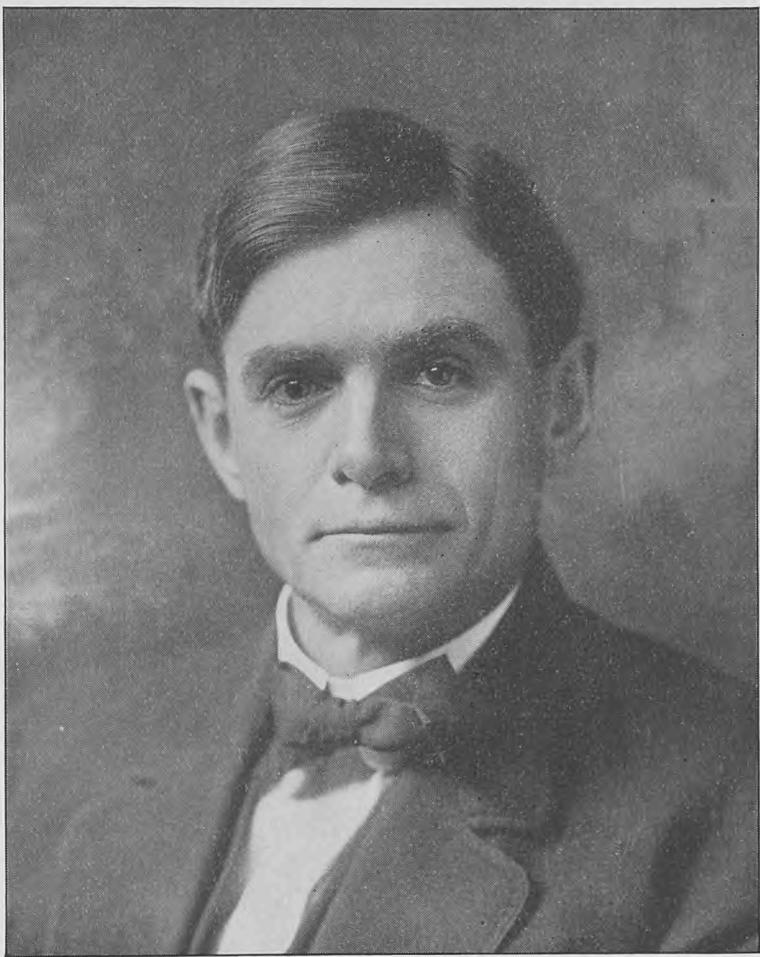
Law Review. He was graduated from the Law School, June 7, 1911.

In the fall of the year in which he received his LL.B. he was admitted to the bar of the state of New York and became associated with the office of General Counsel of the New York State Banking Department. After a year of practice he investigated as to the possibilities of the Great Southwest, cast in his lot with Kansas City and became one of our citizens on March 31st, 1912.

Since the arrival of Mr. Byers in Kansas City, he has been an extremely busy man. He is at present an instructor in the Kansas City School of Law, Chairman of the Executive Committee of the Young Mens' Republican Club of Kansas City, Chairman of the Board of Directors and Counsel of the Kansas City Terminal Trust Company, Trustee of the First Congregational Church and a member of the law firm of Warner, Dean, McLeod & Langworthy.

He belongs to the City Club of Kansas City, Kansas City Bar Association and Alpha Sigma Phi Fraternity.

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Strauss-Peyton Portrait

HENRY L. JOST

Mayor of Kansas City
1912 to 1916

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EDWARD GORDAN JACQUES



EDWARD Gordon Jacques came to Kansas City six years ago and has been active in business here ever since.

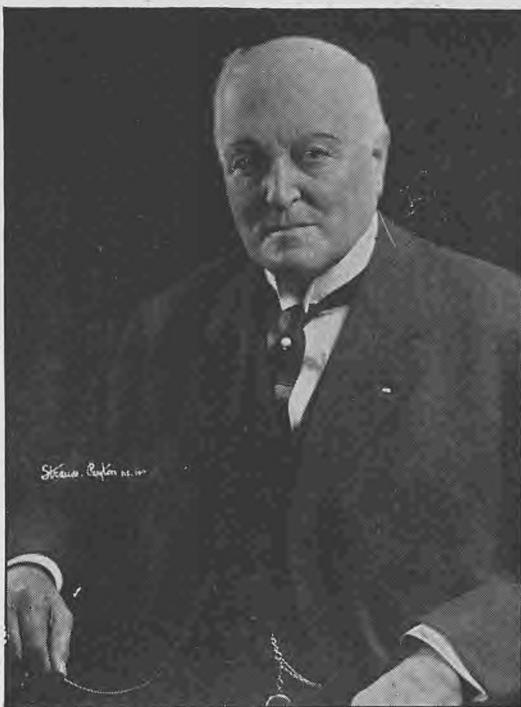
Someone has said that when the steel business prospers it is a barometer of business conditions throughout the country. Whether this is so or not one thing points to its accuracy and that is the iron and steel business is booming and from local view points other businesses are also.

Mr. Jacques was born in Warsaw, Ind., the son of Oliver P. and Lucretia L. Jacques. After graduating from the public schools, Mr. Jacques entered DePaw University and upon finishing the university course accepted a position as book-keeper with the Columbian Patent Company, of which the late John W. Gates was president. Mr. Gates was at that time a successful wire

manufacturer and his energy and optimism gave promise of the future he made for himself and so well known to the American public. Mr. Jacques was trained along these lines and with these ideals and was firmly impressed with the great future of the iron and steel business. With the impressions formed in early youth he decided to make the business his life work. Today, Mr. Jacques is recognized as one of the best informed men in the industry.

Mr. Jacques is married and his beautiful home is located at 3435 Coleman Road. He has one son, Gordon F. Jacques, who is engaged in the practice of law with offices in the Commerce Trust Building. Mr. Jacques is a member of the Phi Kappa Psi fraternity, a member of the Commercial Club, Midday Club, Railroad Club, Electrical Club and Kansas City Credit Men's Association.

NOTABLE KANSAS CITIANS



Strauss-Peyton Portrait

JOHN BARBER WHITE



CONSPICUOUS and distinguished figure in the financial and intellectual world, not alone of Kansas City but in the great Southwest, is John Barber White, one of the most prominent lumbermen in the United States. Although an international character, there is no more loyal Missourian, nor one in better touch with the spirit of the time in its manifestations; political, social, economic and scientific.

John Barber White was born in Chautauqua County, New York, December 8th, 1847, and in order to prove the fallacy of Dr. Osler's theory that men are worthless timber at sixty, one has only to look at him. A battery of brains and business housed in a vigorous and still youthful body, with a head that shows idealisms along

with the practicability of the financer.

For some of Mr. White's characteristics one must look to his immediate ancestry and boyhood environment. He is a son of John and Rebeckah White, and received his early education in the public schools and academies of New York. At 19 he taught school during winter, and for three years worked at lumbering during the summer, acquiring a practical knowledge of that business, which he determined to make his life work. He began manufacturing lumber and formed the firm of White & Kinnear at Youngsville and East Brady, Pa., and successfully continued until 1874. He was also, at that period, the founder of The Warren County News; this weekly paper he conducted in addition to his lumber business. In

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1879 Mr. White removed to Missouri, and commenced building up large lumber interests for the Missouri Lumber & Mining Co., of which he was stockholder and manager and later its president, adding to his holdings and increasing from year to year until he had acquired vast interests covering many Southern states, and in the Northwest—principally at Seattle, Wash., where he is largely interested with the most substantial capitalists of that city in numerous big land and lumber enterprises. Before coming to Missouri he was prominent in business and political circles of the state of Pennsylvania and was a member of the Pennsylvania House of Representatives in 1878-1879, at which time he was appointed one of a committee of seven to prosecute the bribery cases, and was a factor in many important legislative matters during those sessions. He was also a member of and president of the board of education of Youngsville, Pa., from 1876 to 1879, and from 1880 to 1883. He was postmaster of Grandin, Mo., from 1887 to 1892. In 1907 he was appointed by President Roosevelt to investigate the affairs of the Cass Lake Minnesota Indian Reservation, which he did with credit to himself and his country. Mr. White was further honored by President Roosevelt as a member of the Forestry Department in the Conservation of National Resources and has become one of the most learned and enthusiastic members on the subject of conservation in the country, devoting much of his valuable time to that very important movement. He was appointed by the Governor of Missouri in 1909 a member of the State Board of Forestry, and a delegate to the National Conservation Congress at Seattle in 1909. Was appointed Aide de Camp on Governor Hadley's staff.

Mr. White organized the first Lumber Manufacturers' Association in the Southern states, known as The Southern Lumber Operators' Association. He is a member of the board of governors of the National Lumbermen's Association of the United States, president of the Missouri Lumber & Mining Company of Louisiana, Central Lumber Company, Forest Lumber Company of Kansas City, Reynolds Land Company, The Salem Winona & Southern Railroad Company, The O. & N. W. R. R. Company, vice-president of the Grandin Coast Lumber Company of Kansas City

and Seattle, director and secretary of the Louisiana Long Leaf Lumber Company, and secretary-treasurer and general manager of the Missouri Lumber & Land Exchange Company of Kansas City, Mo. Mr. White is also a director in the New England National Bank of Kansas City, and was president of the Bank of Poplar Bluff from 1886 to 1897. He is also vice-president of the Fisher Flouring Mills Company of Seattle, vice-president of the Fisher White Henry Building Company of Seattle, and vice-president of the White Dulany Grain Company of Seattle. Was elected president of Missouri Valley Historical Society in 1911 and is still its president.

Mr. White takes great interest in fine blooded cattle and is a life member of the Holstein Friesian Association. He is a member of and deputy governor general of the Missouri Society of Colonial Wars and fourth vice-president of the Missouri Society Sons of the Revolution, a member of the American Academy of Political and Social Science and of the National Geographical Society. He is also interested and a student of genealogy and has published much on that subject; among his works may be mentioned The Genealogy of the John White Family of Wenham, Mass.; also Genealogy of Gleason and of Barber Families, and was appointed by Governor Herbert S. Hadley a member of his staff with rank of colonel. Mr. White was married first to Miss Arabelle Bowen (deceased) of Chautauqua, N. Y., in 1874, and his second wife was Miss Emma Siggins of Youngsville, Pa., to whom he was married December 6th, 1882.

Talk about living, a life like John B. White's is one that is living and growing all the time. It is no wonder he towers above men, a bland, well built giant, with a cordial smile and interest in everything; especially his people, the ones who depend on him for their pay checks, for he knows each one personally and subsidizes his interests to their needs.

Mr. White is still close to the firing line of his business but he takes time for other things. He has lived close to Nature and it has given him an enlargement of spirit which turns his mind to the big issues of life and makes him stand for the best. He more than bears his share of civic and national duties, and is distinguished no less for loyalty to his friends.

NOTABLE KANSAS CITIANS



Strauss-Peyton Portrait

ARTHUR C. BROWN



PECIALIZATION is one of the outgrowths of progress. In every craft of the artificer the all round worker is a thing of the past. A lathe-man may become the highest type of his kind in his own line, but he is seldom as expert at the planer or bench as he is at the lathe. In fact, in every trade which has been influenced by the substitution of machinery for hand power the tendency to specialize is prominent. It would be strange, therefore, if the law

of specialization did not work its way into the higher professions of the law and of medicine. Nearly every branch of the law has now its special pleaders, and a client realizes that he wants for his case the man who has mastered its branch of intricacies.

Arthur C. Brown was born in Logan County, Ohio, September 18, 1878. When he was two years old his father moved with his family to Bellefontaine, Ohio and began the practice of law.

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In 1889 he moved to Topeka, Kansas, and continued the practice of law, but specialized in patent cases. While in Topeka, young Brown attended the ward schools and Washburn College. In the winter of 1892 his father moved to Kansas City and continued the practice of patent law, taking up the practice of his relative, James E. Knight, and continuing this practice until the time of his death, in 1902.

After coming to Kansas City Arthur Brown attended Central high school but did not graduate, leaving the school in his junior year, 1897. At the time of his father's death he was attending the Kansas City school of law preparatory of entering the practice with him, and upon his death his cousin, Harry A. Knight, of Washington, D. C., came to Kansas City to continue the office and form a partnership with him.

In 1903, after graduating from the Kansas City school of law, he took up his father's practice and is continuing it at the present time. Mr. Knight returned to his home soon after his cousin entered the firm and Mr. Brown has since practiced alone.

It may be of interest that his grandfather (on his mother's side) and four of his grandfather's brothers each of their families have continued

specializing in this practice. One of the original brothers, Edward H. Knight, was the author of "Knight's Mechanical Dictionary," a work that is considered an authority in the Patent Office and by mechanical engineers.

Mr. Brown is a member of the Rotary Club, the Commercial Club, the City Club, the Kansas City Athletic Club, and the Kansas City Bar Association. He was formerly a member of the Elm Ridge Golf Club but resigned his membership as his practice did not allow the time required for this recreation.

His practice is limited exclusively to Patent, Trade-Mark and Copyright causes, and a great deal of this constitutes associate work in these matters with lawyers in the general practice.

Prior to entering the Kansas City school of law, Mr. Brown spent some time in the Patent Law office of an uncle, Geo. H. Knight, of St. Louis, Missouri.

The name of Arthur Brown is authoritative in patent work throughout the southwest. Inheriting a great reputation, he has shown the supreme test of a man's executive qualification by progressing in the path laid out for him.

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Strauss-Peyton Portrait

HARRY M. EVANS

IN THIS CITY'S MEN of achievement, Harry M. Evans has probably enjoyed the least publicity, for his predilections are in a direction opposite to that of the man who subscribes to a clipping bureau for the pleasure of reading laudatory things about himself. He pretends to nothing more than being a man diligent in his business and rendering service in that way. So there's nothing much to write of him, save the forthcoming facts his

modesty cannot conceal. He is felt in the community more than he is seen or heard.

Mr. Evans was born in Janesville, Ohio. His father, Rueben Evans and his mother, Helen Evans, early moved to Illinois, and Mr. Evans received his education there in the country schools.

He began his business career at fifteen as collector for a wholesale grocery firm in St. Louis, and left there to establish a retail store in South-

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ern Illinois, where he handled a general line of merchandise. After a few years he sold this business and returned to St. Louis, where he received excellent training in the financial office of an uncle.

Mr. Evans came to Kansas City in 1888, and became secretary of the Kansas City Hardware Company. In a few years he sold his hardware interest and became treasurer of the Kansas City Hay Press Company and later vice president of the Central National Bank.

When the Security National Bank was organized, Mr. Evans was elected as first president, and he retained this position until his retirement, some six years ago.

But a brain so keen as Mr. Evans' could not be satisfied without some outlet. He looked about for investments and found them in refineries in Oklahoma.

He is now president of the Ponca Refining Company of Ponca City, Okla., Cushing Refining Company, Cushing, Okla., and Producers Refining Company, Gainesville, Texas.

Mr. Evans is known especially for the fidelity of his friendships and the keeping of his word in matters great or small. For the rest, he lives modestly and quietly, dividing his devotion to his business and those associates with whom he is in intellectual rapport.

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Strauss-Peyton Portrait

CLEMENT F. CLARK



OUTH, LIFE'S GREATEST ASSET, is a hard thing to overcome. To get by it, and yet retain it, is no easy task, but once accomplished success in its entirety is assured, while the sweetness of a lifetime stretches out before one. Such a fate has overtaken Clement F. Clark, who at the age of twenty-two, has gone further than most men. Mr. Clark is a native Kansas Citian, his parents, Charles M. Clark and Catherine A. Clark, having lived here for many years. He received

his education in the common schools, in Manual Training high school and at the Kansas University. Even in high school his strong personality and keen brain was apparent. He was on the staff of the school paper, the "Nautilus," and represented Manuel in a debate with Westport, Prof. J. A. Cowan, president of the Conservatory of Music pronouncing him "the most finished speaker and orator for his age that I, (Mr. Cowan) have ever heard."

After a course in law in the Kansas University,

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Mr. Clark returned to Kansas City, where he was admitted to the bar. After a careful survey of the legal field, he decided that commercial law, for the time, held for a young man the keenest opportunity and training, so he cast his fortune into that branch of his profession, affiliating himself with the Carroll Adjustment Company. Besides his routine work he has done considerable speaking and has taken a keen interest in politics, being an ambitious Democrat but

disclaiming any prominence in his party. His taste lies with politics in the broadest sense.

An acknowledged leader in law at twenty-two, it is not difficult to predict Mr. Clark's future. Blessed with a keen brain, superior training and the gift of eloquence, it will be hard to stop him before he reaches the pinnacle.

Mr. Clark belongs to the Knights of Columbus, and is advocate of Marquette Council and the Ancient Order of Hibernians. He offices at 1034-5 Scarritt building.

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Strauss-Peyton Portrait.

BRUCE E. NACE



HE ROMANCE of big business is an inspirational theme for contemporary writers and a subject of absorbing interest to those who read. And if in the ever fascinating wonder-tales of the inception and carrying out of great modern financial and industrial

projects the personal note most generally emphasized few will join issue on that score. For, after all, that which thrills the discerning mind is not so much the material accomplishment—whether it be a great triumph of engineering, a dazzling financial project, a prodigious mercantile

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or commercial exploit—as the imagination that conceived, the intellect that created, the power that moulded, the will that sustained and the resource and energy that overcame obstacles and vanquished odds. We regard—and wisely—the visible embodiment of all these human elements with wonder, admiration, awe, as the case may be, chiefly because they stand as monuments to the infinite capacity and genius of those who reared them.

Bruce E. Nace, one of the men who commands big business in Kansas City, was born in Chambersburg, Pennsylvania, in 1867, the son of D. B. and Julia D. Nace, and was educated in the public schools and at "Dickinson," Williamsport. His first position was as a civil engineer with the Fort

Scott Railroad, and he left that to engage in the lumber business with the Badger Lumber Co. Later he became president of the Forrester-Nace Box Company.

Mr. Nace's career in our business world, as has already been indicated, has been long and honorable. There, as well as in the social and club worlds, he occupies a position of enviable distinction. To the achievements of men of his stamp is due, not only the reputation possessed by financial Kansas City for integrity, energy and capacity, but also the progress of the city generally, both in wealth, influence and structural beauty.

Mr. Nace is a 32d degree Mason, a Shriner, and belongs to Blue Hills and Hillcrest Country clubs.

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Strauss-Peyton Portrait

J. HOWARD HARBISON

SHOULD the time ever come when our writers of modern fiction, having exhausted all the possibilities within their own conception, should have to vainly search their imaginations for heroes of sufficient character and achievement to please the popular fancy, but find in the realm of fiction a dearth of material, it would profit them to turn their activities to the field of biography. It has taken a long time, it seems, for such writers to realize the

point of the old adage, "Truth is stranger than fiction;" yet for a number of years—in fact, ever since our country took a place in the ranks of commercial endeavor—the true lives of our captains—and of privates, too—have rivaled in interest the central figures of our most imaginative fiction writers. And truth has the immense advantage, in that it is truth. How many interesting tales might be written after but a day's sojourn in one of our busy financial streets!

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Here, a broker, who started as an office boy in the concern which he now controls; there, a bank messenger became a bank president. And it would not require the imagination of a word painter to hold the reader's interest; the writer of biographies would obtain the same results by merely recording the facts in these lives as recorded by the individuals themselves.

J. Howard Harbison was born in Kansas City in 1878, of an old and aristocratic family, but the death of his father, John S. Harbison, in 1885, left his widow, Mrs. Sue Payne Harbison, and her young children to face the world alone.

Mr. Harbison received his education in the public schools and high schools, and started on his business career at fourteen with a newspaper route.

He abandoned that on graduating, and secured a position with Swift & Co., where he remained three years. A better offer from Armour & Co.

took up one year, and for two years he was affiliated with the W. P. Harwood Insurance Co. Then in 1898, with his brother, he started the Harbison Mfg. Co., of which firm he is secretary, and where all of his business activities have been since. The firm was incorporated in 1902.

Howard Harbison is the quiet, forceful, dependable type of man. He has an analytical mind, and can size up a situation accurately. Under his reserve is a latent force, the kind which wins, and makes him capable of the hard work it has taken to put the company in its present position.

Eight years ago Mr. Harbison married Miss Ethel Kaufman, a popular and charming girl. They live in the Kaufman home at 2817 Troost avenue.

Mr. Harbison keeps young with motoring and golf. He belongs to the Mission Hills and Hillcrest Country clubs, to the City Club, the Commercial Club, and is vice president of the Kansas City Implement, Vehicle and Hardware Club.

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Strauss-Peyton Portrait

JOHN G. HUTTON

MEASURED by appearance and calendar years, John G. Hutton belies his achievements. Although he has been engaged in the practice of law for less than eight years, he has made for himself a secure place among the older and more prominent members of the bar. The reason for this may lie in the

fact that he has never had but one idea of his life work—to be a lawyer.

John G. Hutton was born near Parsons, Kansas, and lived there until he was seventeen years of age, attending the country schools. His father James I. Hutton and his mother Eliza Belle Hutton, were originally from Virginia, where

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young Hutton's ancestors, on both sides of Scotch-Irish blood, have been prominent since the settlement, Governor Spottiswoode being among the most distinguished, unless Pocahontas, also a forbear, would be considered more prominent.

Mr. Hutton attended the Kansas University, and graduated in Law from the Washington and Lee University of Lexington, Virginia and from the Kansas City School of Law, also making a private study of certain legal phases. He is assistant instructor in the Kansas City school of law on Kent's Commentaries, Real Property, Code Pleadings and Statutory Rights and Remedies.

In spite of his excellent schooling one might say that Mr. Hutton is self-educated, for it was his determination which has made it possible for him to have these advantages, and to be at the head of the law firm of Hutton, Davis and Nourse.

Mr. Hutton's chief means of enjoyment consists in the reading of the literature of the world that time's verdict has approved as best and a result of this is shown even in his legal briefs, which possesses always that indefinite but very positive attraction called style. He belongs to the Knights of Pythias, and resides at 1100 Bellefontaine Avenue.

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Strauss-Peyton Portrait

CHARLES MUMFORD BUSH

DID CHARLES Mumford Bush, when he read his first essay, "Stepping Stones to Fame," on Friday, December 1, 1893, at the Central Literary Club, take himself and those words seriously, or did he just chance to buck fame successfully. Anyway he stands well towards the top of the legal profession, with his greatest opportunity right now at his door.

Mr. Bush was born in North Lewisburg, Ohio,

in 1876, and with his parents, Mr. and Mrs. H. M. Bush, moved to Kansas City in 1886. He attended the ward schools here, and Central High School. It was there that he first acquired fame as a publicist. During the four years of this tutelage, the Central Literary Club was at its zenith. "Charlie" Bush helped make it so. He scored as a writer; in debates, and as a producer and actor in amateur productions. Outside of the club he delved into scientific mysteries. He sang,

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and above all, he wrote verse, the kind that sells.

Being a blond Adonis, the young chap was chosen for Pallas Athene. He impersonated the goddess dedicated to Kansas City in 1895, and for several successive years, designing also the elaborate programs of the association, and some of the artistic invitations. After graduating in 1896, Charlie Bush went to Ann Arbor to study law. The youngest member of the class of '99, which numbered 250, he was elected its vice-president. He was the editor of the Wrinkle Board, and received marked attention from the press of Ann Arbor during his schooling as a writer and a reader. Mr. Bush graduated in 1899, and returned to Kansas City to take up the serious business of life and law.

It would be entirely impossible for anyone with the superior intellect, keen sense of humor and love of his fellow men, not to be interested in politics. His very intensity would carry him to the center of the fray. But he has had a judgment, a balance which has carried him to the right and for the best. His early experiences in law were in the offices of Wash Adams, to whom he credits much of his success.

From this time on the success of the young attorney is a matter of the files of the daily press. A leader in the young Republican Club, one of the promoters of Mercy Hospital, a fighter against false registration, a speaker and chief fun-maker at bar banquets and best of all, the winner of most of the cases he tries, that's the sort of a lawyer Charls M. Bush is. "Luck," Mr. Bush says. "Just luck." And luck it must be, backed and built upon intellect and hard work.

And Mr. Bush's ambition? Neither the senate nor the presidency, although he may achieve these, but to be able some day to defend exclusively the boy who has taken the first wrong step. To help the little fellow, the chap of the street, to have another chance; to conceive a code by which thoughtless boyhood may be awakened to the responsibilities of citizenship through this second chance. That's going to be Charlie Bush's work some day.

Mr. Bush married Miss Linda Loomis, and they are prominent in the social life of Mission Hills Club. They have one charming daughter, Mary Linda, now three years of age.

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Strauss-Peyton Portrait

ELMORE SHELTON TRUITT



HERE IS a touch of distinction in the name Elmore Shelton Truitt, which is reflected in the man's personality and appearance, and who can say that the whole has not been one of the factors in the success of the individual?

Mr. Truitt was born in Oakland, Armstrong County, Pennsylvania, the son of James Alexander Truitt and Sarah Jane Meredith-Truitt. He re-

ceived his education in the public schools and then attended the Oakland Classical and Normal Institute, after graduating he intended to study medicine, but in 1886, feeling the call of the West, he came to Kansas City, with the idea of completing his studies here. But a growing Western town does not present the opportunities for culture that an Eastern youth has pictured, and young Truitt found himself without money and

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friends in a strange country, so he accepted a position with the large dry goods firm of G. Y. Smith & Co. until he could adjust his viewpoint and plan permanently for his life work.

After a careful survey of the field Mr. Truitt, with the subtle quality which has flavored his business career, chose real estate as a profession, and in 1893 established the E. S. Truitt Real Estate Co. Mr. Truitt has been an eminently successful man. Conscientious work in the field since 1900 has given him a vast knowledge of the real estate market, and has made him an expert on real estate values. For the past decade he has devoted himself to large deals, and his success has been tremendous. It was Mr. Truitt who got the contract for the building of the Muehlebach Hotel, one of many of his transactions. He had large holdings near the Union Station site, at

one time over seven acres, and made on one deal in this locality \$60,000. The advance of real estate in this neighborhood has greatly increased his holdings.

Mr. Truitt was for many years an active member of the Kansas City Club, but retired from club life because he could not give up the time it demands. He finds his home life more attractive.

In 1892 he married Miss Belle Bernice Morgan, one of the most beautiful girls in Missouri, the daughter of Cosiastus and Mary Smith Morgan of Independence, and they have one daughter, Helen Olga, who will make her debut next year, and who promises to be as attractive as her mother.

The Truitt family live in a handsome Colonial home at 4320 Oak street, one of the most attractive houses in the city, and one which attracts much attention by taste displayed in its surroundings and furnishings.

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Strauss-Peyton Portrait

GEORGE W. HUMPHREY



HE STATE OF MISSOURI can boast many distinguished attorneys, and one of these, George W. Humphrey, had won his laurels throughout the state before he came to Kansas City, in 1915, to reside.

Mr. Humphrey was born in Lewis County, Missouri, the son of William F. and Mary S. Rodefer Humphrey. He was reared in the atmosphere of romance, his father having been condemned to die at the Palmyra massacre, when at the last moment another man, Hiram Smith, was substituted.

The strength of the influence this threw over young Humphrey's life may be inferred by the statement that the first money he earned by teaching school was devoted to the rearing of a monument over this stranger's grave.

Mr. Humphrey was educated at the country schools, and then at La Grange College. He taught a few terms of school, reading law the meanwhile, and was admitted to the bar in 1894. He was elected Mayor of Shelbina, where he then resided, and so became a part of the great Dem-

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ocratic party, in which he has been a factor ever since. Mr. Humphrey formed a law partnership with Richard P. Giles at Shelbina, and practiced there for twenty years, during which time he was for some years president of the old Bankers Trust Co., in Shelbina.

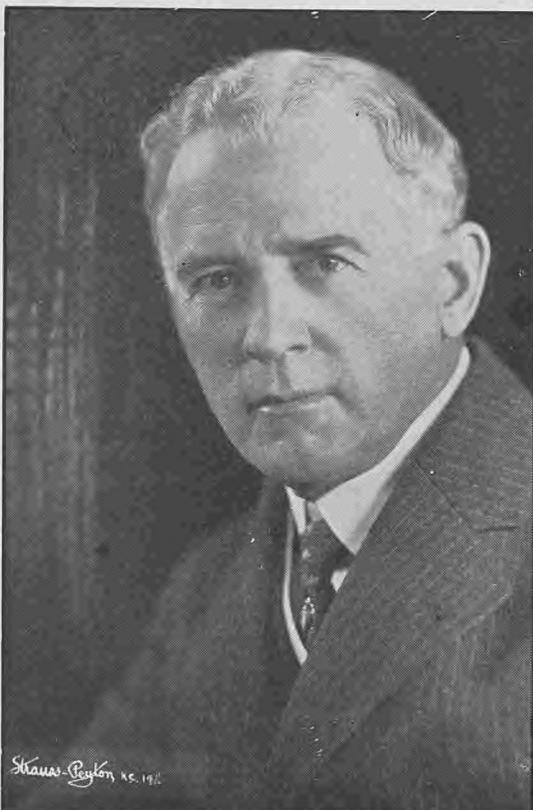
He was elected to the state senate in 1904, and served two terms, being president of that body during Governor Herbert Hadley's administration. He was easily the controlling influence in the senate, refused many offices, and at times flirted with the Governorship and Lieutenant Governorship. He is the only Democrat in the history of the state to act as Governor during a Republican

administration, an incident which occurred when Governor Hadley's father died, when both the Governor and his Lieutenant were out of the state.

Mr. Humphrey came to Kansas City in September, 1915, and formed the law firm of Humphrey, Boxley & Reeves. Although he stands firm in his kinship to the Democratic party, he has not been long enough here to affiliate with any faction.

Mr. Humphrey married Miss Gertrude List, and they have three sons; the oldest graduates from the Missouri State University in 1916. They live at 3208 Olive street. Mr. Humphrey is a Mason, a Knights of Pythias, an Elk, and an M. W. A.

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Strauss-Peyton Portrait

FRANKLIN D. CRABBS



DISTINGUISHED among the business men of the Southwest not less for his financial acumen than for his felicity as a publicist is Franklin D. Crabbs, president of the Union Bank Note Company, a man who commands both respect and affection for the perfection of his attitude towards men and in the promotion of the city's interests.

For some of his characteristics one must look to his immediate ancestry and boyhood environment. The Crabbs family is of English origin, being direct descendants from Sir John Somerset

and Lady Mary Arundull of Cornwall borough, England. The American branch crossed from England in 1716, and settled in Prince George County, Maryland, where Mr. Crabbs' grandfathers were born. They were Quakers and loyalists. In 1814 his grandparents traveled by wagon from Maryland to Ohio, and located near the present city of Dayton. Here Benjamin Franklin Crabbs, the father of Franklin D. Crabbs, was born, married and died on the same farm, which still belongs to the family, never having been transferred since it was obtained from the govern-

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ment. Mr. Crabbs was born on this farm, and attended the public and high schools of Dayton. His mother's ancestors came from Holland in 1733, and located in New Jersey.

With the early ambition of being master of his own destiny, Mr. Crabbs came to Kansas City in 1880, and started in a most modest way. But the youth with inventive genius, honesty, diligence and inflexible devotion to business does not remain at the ladder's foot. All of his efforts have been crowned with success, and he is contributing a double portion to civilization and human progress.

From a position paying \$10 a-week in 1880, his strides had taken him in 1887 to the establishment of the Union Bank Note Company. By hard work and an indomitable will power and determination to win he has built up this company, of which he has been president for twenty-six years, until it stands at the head of the lithographing, printing and engraving industry of the Middle West. He has done more to accelerate the growth and improve the quality of printing than any man in the community, and occupies an enviable position in that field.

But from the promotion of his own interests, Mr. Crabbs has always taken time and given his energies for the advancement of Kansas City's welfare. He was president of the Kansas City commission which built and maintained the Casino at the St. Louis World's Fair, conceded by everyone to be the best advertisement ever achieved for Kansas City.

He was president for one year of the Manufacturers Association, and was unanimously elected for a second term, which he declined. He was one of the most earnest advocates in telling the world of the splendid advantages Kansas City offers to manufacturing industries. Mr. Crabbs was an active director of the old Priests of Pallas Association, and was the first member of the Commercial Club to recognize the value of music

as a commercial commodity, and when vice-president of the club thoroughly advocated the encouragement of music here, which resulted in putting Kansas City on the map as a musical center. Mr. Crabbs has been president of the Kansas City Grand Opera Society, and director of the Kansas City Orchestral Association, and was instrumental in establishing the Sunday afternoon popular concert in Convention Hall.

Franklin D. Crabbs stands high in Masonic circles and has conferred the 32nd degree of Scottish Rite Masonry on more candidates than any other Mason in this jurisdiction. He has been especially honored by being crowned a 33rd degree Scottish Rite Mason, and is a member of the Mystic Shrine. He is a director of the Commerce Trust Company and served as a member of the Freeholders Commission that drafted the present city charter. He was honored by being made one of the Mayor's Citizens Bond Committee, which supervised the expenditures of the four and one-half million dollars of bonds recently voted by the people.

Holding the confidence of his fellow printers, Mr. Crabbs was for several terms president of the Kansas City Typothetae.

He belongs to the Blue Hills Country Club, the Midday Club and the Commercial Club, and gets his recreation in the great out of doors, golfing and driving his car.

That a man whose life is so full of duty and of honors has time for else is a mystery, yet the home life of Mr. Crabbs is his greatest happiness. He married Elizabeth Theodosia, the daughter of Col. and Mrs. A. J. Barr, of Richmond, Mo., and they have one son, Leo Barr Crabbs, in business with his father.

The biography of Franklin D. Crabbs is inseparably linked with the history of Kansas City. A resident here during its widest development and progress, he could truthfully say, in the words of the Trojan warrior, "All of this I saw, and part of this I was."

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RICHARD J. McCARTY



HE LIFE of Richard Justin McCarty is written in standard-gauge lines of steel that reach out across the Southwest, and dot the virgin prairie with cities and townships, called into being by the rails he has laid across their emptiness; replacing the stage coach with the luxury of the Pullman, and mark-

ing vast lonely regions with prosperity.

Richard J. McCarty was born in Clarksburg, W. Va., March 12, 1851, the son of Joseph Cresap McCarty and Ann McCarty. He was educated at the University of Virginia, specializing in civil engineering, and started on the game as an ax-man with an engineering corp in Texas. The

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keen intelligence and energy of Richard McCarty would not permit him to remain long in a subordinate position. His promotions came fast, and he was early an engineer, but he had not yet acquired all he wanted to know, so he went back to the university, studied for another year, then came West to Kansas City, settling here in 1875.

With a smile on his face, a laugh in his voice, the enthusiasm which means success, the vision in his brain and the builders glow in his heart, is it a wonder that he is identified with those few who do things?

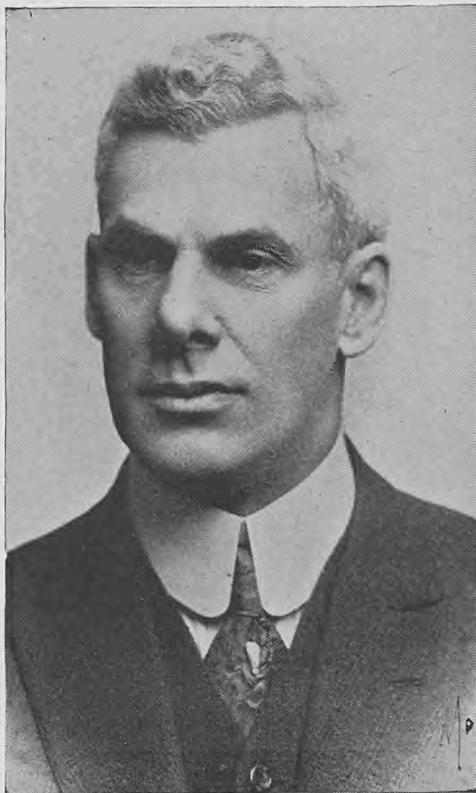
Mr. McCarty's first position in Kansas City was with the Fort Scott & Memphis. He was there for five years, when the Metropolitan Street Railway Company, which was branching into the suburbs, appropriated his services to their needs. He left them in 1885 for a general practice of civil engineering, which the Kansas City Southern Railroad persuaded him to relinquish by naming him as auditor in 1887. Mr. McCarty has had various honors with the company, and has become one with its miles of tracks and was honored in 1907 by being elected vice-president, a position he has held ever since.

A man of multifarious activities and keen interests, he figures in the life of the principal clubs and the organizations wherein the best minds gather, and gives freely of himself to the betterment of the world that he ornaments. He has written several books, one "The Quality of Wisdom," being in its second edition. His wife, too, is a writer, for he married Miss Mary Louise Allen, one of the first graduates of our Central High School, in 1877, and they have three sons, two railroad men and one attending the University of Virginia. It is safe to say that none of the three are any younger than their able father.

Mr. McCarty belongs to the American Society of Civil Engineers, the American Society of Mechanical Engineers, the Zeta Chi Fraternity, the Royal Society of London, of which Lord Kitchener is a member, and is a son of the American Revolution, being of Scotch-English ancestry, and having four great-grandfathers who fought in the American Revolution.

He has an attractive home at 3820 Warwick Boulevard.

NOTABLE KANSAS CITIANS



Strauss-Peyton Portrait

E. F. KEISTER



T IS A MIGHTY fine thing to be the best there is in your own line of effort, and have everyone concede it, naming you as the standard of achievement in your occupation or profession. It is a fine thing, too, to waste no time thinking of it, but to be thoroughly busy doing and being something, so that

the qualities of modesty and ability are thoroughly blended, thus making the simon-pure article in the field of endeavor. Such is the standard of E. F. Keister.

Mr. Keister was born in Suffield, Ohio, the son of David and Lydia Keister on February 14, 1872. He was educated in the public schools, and work-

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ed on a farm until he was seventeen years of age.

But the rein of artistry and of technique in the young man's makeup could not find proper expression in the farm life. He early drifted to the city, and went through various phases of mercantile training before he found his own niche, that of cutting, fitting and designing garments. Having once accepted it, nothing would do but the top notch, and today the name of Keister is known throughout the country as the keynote to the most able system of tailoring in the world.

It is always Mr. Keister's policy to have the finest assortment of patterns on display, and a great many of Kansas City's best dressed women are his customers. His list includes the names of many of Kansas City's wealthiest citizens.

Mr. Keister is the tailor to whom all other tailors look up. All others in his craft are estimated relatively to him. His idea is to make the best in

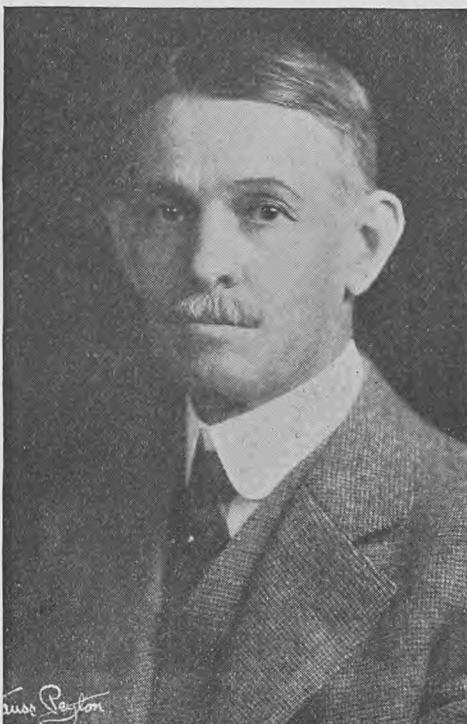
tailoring at a fair price, and his elaborate establishment, occupying an entire floor of the Miller building, testifies that the public appreciates his endeavors. Keister suits are modes of properly tailored garments, of the finest assortment of material, and teeming with individuality. He owns one of the largest tailoring establishments in the country.

His personality has been a strong factor in his success. He possesses courtesy, and the inclination to go to any length to please a customer. He is even popular with his competitors.

Mr. Keister belongs to the M. N. A., the Lake of the Forest Club, the Automobile Club, Triangle Club, and the City Club.

His recreations are boating and fishing. He married in 1895 and has a son. The Keisters have a home at 3426 Montgall Avenue, and a cottage at the Lake of the Forest.

NOTABLE KANSAS CITIANS



Strauss-Peyton Portrait

JOHN V. HANNA



IN POINT of scholarship, dignity and reserve the leading civil engineer in Kansas City is John V. Hanna, who was born January 1, 1864, at Plattsmouth, Nebraska.

His father, Thomas K. Hanna, one of the pioneer dry goods jobbers of the West, moved to Kansas City, with his family, in 1869, and young Hanna was educated in Kansas City public

schools, being a graduate of Central High School in 1882.

He took a course in civil engineering at the Sheffield Scientific School of Yale University, being graduated in 1885, and then started as axeman and rodman on the Chicago, Burlington & Northern railroad in August, 1885.

He acquired further experience as Assistant Engineer on construction, on the Colorado Rail-

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road, and as Division Engineer on construction on Current River Railroad in Southeast Missouri.

He was shop inspector on Thames River bridge, which was fabricated in the shops of American Bridge Company at Athens, Pa., and was for eight years, Assistant Engineer on maintenance of way work for the Memphis System in Mississippi and Alabama, becoming Assistant Chief Engineer of Fort Scott & Memphis in 1901. At the time of consolidation of Memphis System with the Frisco System in 1901, became Assistant Chief Engineer of the Frisco System, with headquarters at Springfield, Missouri, later Saint Louis.

In 1906 came to Kansas City as Chief Engineer of the Kansas City Terminal Railway Company, the negotiations for the franchise ordinance having started about that time. From 1906 to present, has been engaged on construction of new Kansas City Union Station, together with the

tracks, viaducts, and yards which go to make up the Terminal project as a whole.

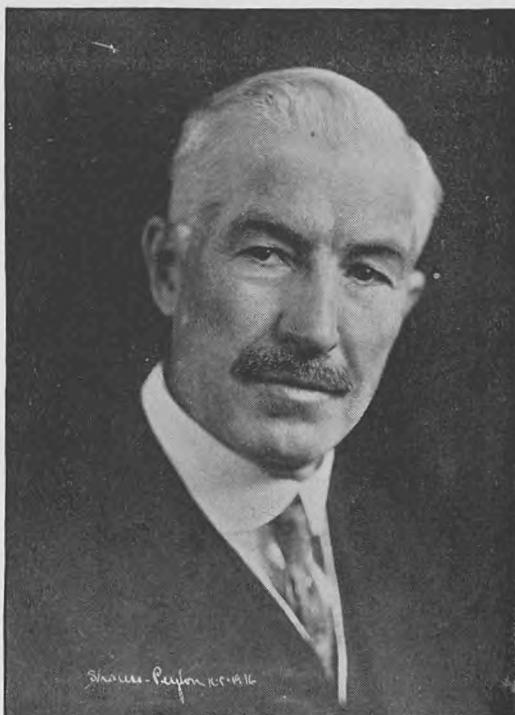
In November, 1892, he married Marguerite Vaughn, daughter of W. A. M. Vaughn, who was one of the pioneer grain men of Kansas City.

They have two daughters.

Mr. Hanna is a member of the American Society of Civil Engineers, American Railway Engineering Association, and the Railway Signal Association. He belongs to the Kansas City Country Club, the University Club and was, at one time President of the Yale Alumni Association of Kansas City.

With the exception of very short periods, when he had an opportunity to get a little mercantile, banking and mining engineering experience, his life has been spent on railroad construction and maintenance.

NOTABLE KANSAS CITIANS



Strauss Peyton Portrait.

FREDERICK W. FRATT

WHILE democracy discountenances the aristocracy of birth, there is no question that lineage, distinguished by generations of eminent men, plays an important part in forming the character and inclinations of its progeny. This is proven in the case of Frederick W. Fratt, a distinguished civil engineer, whose strong individuality and thorough knowledge of the railroads came to him partly as an

inheritance from eminent paternal and maternal forbears. This equipment, added to personal forcefulness and learning, has made him prominent in his chosen profession.

Mr. Fratt was born in Racine, Wisconsin, July 10, 1859, the son of Nicholas D. Fratt, and Elsie (Duffries) Fratt. He was educated at the Racine Academy and the University of Wisconsin, graduating in the Class of '82.

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His first position was with the Chicago and Northwestern railroad, and he afterwards accepted promotion by way of the Wisconsin Central, the M. K. and T., the Texas Midland, and the Galveston City railroads, always confidently seeing his future linked with the steel rails, the huge bridges of the country. A few years ago he was called to the presidency of the Union Depot Bridge and Railroad Terminal Company, and the North Kansas City Development Company, and since then he has been busy making some of our finest pages of local history. And whatever he does is well done. A man of keen intelligence and integrity, permitting no compromise with the right, it is not strange that he

has won absolutely the confidence of his associates and the public, now that North Kansas City and the Terminal daily grows a bigger factor in Kansas City's advancement.

Clubdom, too, has its attractions for Mr. Fratt and he is prominent in the University, the Mid-day, Blue Hills, the Commercial, the Knife and Fork, the Engineers and the Sons of the American Revolution.

Golf is his pastime and he cuts some figure on the links.

Mr. Fratt, with his wife and their interesting daughter, Marian, lives in an attractive home at 3920 Warwick boulevard.

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Strauss-Peyton Portrait

DAVID M. PROCTER

WHAT a lot of prominent Kansas Citians, to borrow California's pet appellation, are native sons. And among the most distinguished of the younger men, hailing from Monroe County, of the finest stock of Missouri ancestry, its democrat aristocracy, and its aristocratic democracy, is David M. Proctor.

James M. and Ellen K. Proctor, the parents of David M., had high ideals for the son, so he was

encouraged to go to William Jewell College and afterwards to take a law course at Columbia University, New York City. Upon coming to Kansas City, he entered the law office of Borland, Goodwin and Pew, which evolutionized into the firm of Borland, Pew and Proctor, with the young attorney an aggressive member of the firm.

But the law alone could not satisfy Mr. Proctor. He had a keen judgment, and a desire to

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make money. He saw in the rapidly changing geography of Kansas City the outlet for this ambition. Kansas City was reaching that stage when it needed proper expression in its residence district, and Mr. Proctor knew that each important new residential addition to any large American city surpasses earlier additions, equally ambitious in their day, in most or all of the qualifications which are of chief importance in selecting a site for a home. He organized the Westmoreland Company, of which he is president, to develop and maintain a beautiful, harmonious and spacious grouping of handsome homes, secure against invasion by elements which could cause them to depreciate in value or lose their original desirability for residential use, and to be called Westmoreland.

It comprises one hundred acres of the most beautiful ground in Kansas City with a main entrance at 74th and Broadway, literally where the city and the country meet.

With the legal insight which characterizes his profession, Mr. Proctor has builded right from

the beginning, and in his district are found all the advantages of both country and city and none of the disadvantages of either. Shade trees and pure country air are enjoyed along with the conveniences of city water, city sewers, electricity, gas, city schools, five cent fare, through cars, paving, sidewalks, etc.

Westmoreland is a model piece of modern city planning and development and is fast building up with the beautiful homes of representative citizens.

And Westmoreland has only taken a part of this energetic attorney's time. He has found legal battles to fight and to win, and has had honors and recognition from men and from courts.

Mr. Proctor is a member of the Kappa Alpha Fraternity, the University Club, and the Y. M. C. A. He loves the great outdoors, and all the amusements the grass and the skys bound. With his family he resides in a handsome home at 74th and Mercier Streets—Westmoreland.

NOTABLE KANSAS CITIANS



Strauss-Peyton Portrait

JOSEPH S. LOOSE

TO BE A great financier, a general in the maelstrom of Big Business, or to be a courteous gentleman—one who commands the respect and admiration of his associates and his subordinates, either is an achievement. But to be both, to be able to win success without losing the gentleness and modesty that usually gives way to aggression, this is a greater triumph than any and it is one that belongs to Joseph S. Loose, president of Loose-

Wiles Biscuit Company of Missouri—one of the few men in Kansas City who by virtue of his great holdings is a national celebrity.

Mr. Loose was born and reared on a farm in Franklyn County, Pennsylvania, and educated in Greencastle, Pa. At the age of fifteen he was a boy in a general store at Mercersberg, Pa., about sixty miles from Harper's Ferry, and was so employed when John Brown took possession of the United States arsenal at that place. His

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family then moved to Illinois in the early 60's, and there he served on his father's farm for two years. He was a salesman in a dry goods store at Springfield, Ill., for seven years. He started in the dry goods business on his own account in 1867 at Paxton, Ill., and at the end of seven years burned out.

He was married in Paxton, Ill., in 1870 to Miss Carrie J. Hoag. One child, Harry W., was born to this union. In the spring of 1880 he moved, with his family, to Winfield, Kan., and engaged for two years there in the dry goods business in partnership with J. B. Lynn, under the firm name of Lynn & Loose. He sold his interest in the business to Mr. Lynn and came to Kansas City, July 4th, 1882, and during that year engaged in the biscuit business with his brother, Jacob L. He was president of the Loose Brothers Manufacturing Company, and vice-president of the American Biscuit and Manufacturing Company. In 1901, in company with his brother, Jacob L., Mr. John H. Wiles and others, there was organized the Loose-Wiles Biscuit Company of New York, which has ten manufacturing plants and over seventy-five selling agencies. Of this company he is first vice-president.

Mr. Loose has a distinctly pleasing personality, a likeableness that improves on acquaintance. He possesses the most admired and respected characteristics of the people whence he sprung, sterling integrity in word and deed—an astute knowledge of finance in all its branches, combined with a business foresight and grasp of details second to none, which has made him successful in all of his enterprises. It is well known that no one wastes any of his own time or Mr. Loose's in doing business with him, for one has to come quickly to the point, and gets a decision immediately and definitely. Yet, withal, Mr. Loose is graciousness personified—delighting to meet and to mix with his kind, and to participate with them in the enjoyable things of life. He has a sane sense of the value of the formalities of what are called social affairs, and his family in this respect has won much local renown for the elegance and distinction attached to their achievements in the way of entertaining. His wife, Carrie J., passed away February 5th, 1913, which was the greatest misfortune that came to him. Since then he has spent much time in travel, making his home, when in Kansas City, at the Hotel Muehlebach.

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Strauss-Peyton Portrait

CLIFF C. JONES



T IS AN acknowledged fact that when the younger successful men of Kansas City are under discussion the first name prominently advanced is that of Jones.

There is a quartette of younger Jones, and if there is a favorite Cliff C. may be said to have the preference, but the Jones men, father and sons, are such a wonderful group of fellows, who combine so perfectly the likeable social qualities with the keenness and steadfastness of business, that such

a comparison would be futile. To write of them as one knows them would seem to be an excess of appreciation, and it had best rest with the consensus of general approval.

The subject of the sketch, Cliff C. Jones was born in the happy land of Kentucky, at Covington. With his parents, R. B. and Sallie Cloon Jones he came to Missouri as a small boy, and was educated in the public and High schools here. After graduating he went with the Wakefield Mantel and Tile

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Company, and after a few years into the insurance business. There he found his rightful niche, and his history from that time is one with Kansas City's.

Sixteen years ago Cliff Jones, with his father R. B. and his brother Carey organized R. B. Jones and Sons, Insurance, with a small group of offices in the Massachusetts building. The firm prospered because of the popularity of the members, and many policies were added to the files of the dozen companies they represented. This steady increase continued until the year of the San Francisco earthquake, when the fact came home to them that out of 250 companies in the California field of disaster only about 12 could take care of their obligations, should full indemnity be demanded, so they rearranged their agency, protecting their clients by representing only dependable companies that could meet any emergency, namely the Royal of England, the largest fire insurance company in the world, the Home, the largest in the U. S. and the Hartford Fire Insurance, a most dependable company; and the Ocean Accident and Casualty Company, the best in its line. This agency has a prestige all over the United States for its strong combination of companies and local management. It is proudly advertised as the largest fire and casualty company in Kansas City. They have many innovations unknown to other agencies, such as engineering departments, with fire and casualty engineers employed exclusively for this agency, primarily as a preventative.

The R. B. Jones & Sons company was the first to secure offices in the R. A. Long building, where they occupy commodious quarters.

In 1908 Bryson Jones left a fine position with a brokerage company to join his father and brothers in the present firm, thus completing the quartette.

Cliff C. Jones is president of the Co-operative Club, that live organization of business men who stir up things. It was the Co-operative Club, which two weeks before election brought the two experts from the Bureau of Municipal Research to a dinner, to which they had invited both mayoralty candidates. That it had its effect on Mayor Edwards is evinced by his determination to bring a representative of this bureau into the city administration with the purpose of expediting excellence in each department. Under Mr. Jones the club is also featuring a National Trail Association. Besides the Co-operative, Mr. Jones is active in the City, the Automobile, Mission Hills, of which is chairman of the house committee, the Comedy, the Commercial Clubs, and the Knights of Security League and the Drama League.

Mr. Jones married Bessie, the daughter of the late William J. Smith, and they have an attractive home at 836 West 57th Street. Their amusements are golf and motoring, with a keen interest in music and the fine arts.

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Strauss-Peyton Portrait

EDWARD D. DAVENPORT

WITH A WIDE reaching ranch for a birthplace, with the Blue mountains forming a background against the clear ozone of the great western state of Oregon, is it any wonder that a man's ambition is limitless? Or that his determination to be a United States Senator is not surprising? To one who knows both assertions come as an undisputed fact.

Edward D. Davenport, the son of D. D. and

Sophronia Abigail Davenport was born on his grandfather's sheep ranch, near Pendleton, Oregon. Both his father and his grandfather were owners of mines and ranches, and it was in one of these ranch homes, a regular western log cabin, with a floor of adobe, that the youngster first saw the light of day.

His early years were spent in the open, and it is but sensible to deduct that his mind was influ-

NOTABLE KANSAS CITIANS

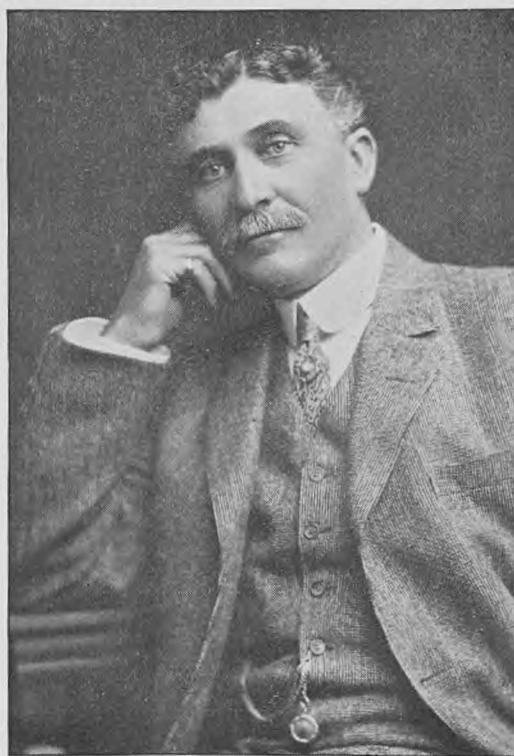
enced by his environment, as well as his body, for Mr. Davenport is a Norman king in statue and bearing. When his ambition for the Senate shall have been satisfied, one may be sure that he has the physique and the distinction, as well as the brains, to bring recognition to the district he represents.

Mr. Davenport attended the public schools of Pendleton, and afterwards the University of Oregon, where he took a general course. After graduation he accepted as his first position that of a clerk in a small town dry goods store, and upon acquiring some experience became ticket agent of the Southern Pacific, and later manager of a lumber company. A few years ago Mr. Davenport selected the automobile business as one in which he could have a scope sufficiently wide for unre-

stricted growth, so he entered that field, coming to Kansas City as president of the Velie Motor Co., 1616 McGee Street. The success of his undertaking has been undisputed, as the business has been 100 per cent more than in previous years, with a large new building looming up for future occupancy.

The young citizen is an acquisition to our ranks, and one who is fast yielding a commercial and industrial influence. He is the type of a man who can be trusted wholly, because he scorns ostentation, holds incompetency inexcusable, and even in business uses the higher, finer methods of advancement. His compelling force is felicitously hidden under courtesy and consideration for others of all conditions.

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Strauss-Peyton Portrait

WILLIAM KENEFICK



MONG the citizens of Kansas City who have achieved a measure of national fame, it may be well said that the subject of this sketch is perhaps as well known in Europe as he is in New York, Chicago and Kansas City.

Mr. Kenefick is not only president of a railroad, but he is president of a railroad which he created—he is not only president of a \$6,000,000 zinc smelting corporation—but is president of a zinc smelting corporation of that size which his genius created. The same may be said of other important enterprises which this sturdy, stout

hearted Kansas Citian has engineered to complete fruition for the advancement of the great West. While he has interests of the most varied character, his principal business and the business in which he began his career, and the business with which he will probably be identified to the end, is that of building railroads. It is doubtful if he ever saw a mountain in Switzerland or elsewhere that he did not make a mental calculation of the cost of driving a tunnel through it before he contemplated its majestic grandeur.

The word "driving" inadvertently used above must more nearly fit the description of this man

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than any other. Possibly he sleeps sometimes, but it is inconceivable to the ordinary mind that so many accomplishments of the first magnitude could have been placed on the industrial map of the United States by any single individual in the short space of thirty years, unless he is endowed with concentrative genius of the first order.

Mr. Kenefick has no doubt been disappointed at times in his life, but it is not on record that he was ever discouraged. His classic motto is and always has been "Low aim—not failure—is disgrace."

Mr. Kenefick's ancestors were Spanish. This fact is not generally known and is perhaps stated here in print for the first time.

His forefathers settled near Queenstown, Ireland, at a time in the Seventeenth Century when commercial intercourse between the then powerful Spanish kingdom and Ireland was at its height. From that time down to the present time he is the only male member of the family who has not gone to sea in his own Galiion or Clipper as the case may be.

His father, a ship owner, brought young William to the United States when he was ten years old and put him in school. He remained in school five years. From that time on, as a boy, he had to work his own way without assistance from anyone. He was married at the age of 21 in Georgetown, Ky., to Miss Nelle Strang. Her father, W. B. Strang, having been, in his day, identified in an important way with railroad building in the South.

At that time railroad construction companies moved across the country much as did the great tented circus of P. T. Barnum. It was natural that William should get the fever, and he did. This was the beginning. It was not long before he had acquired a railroad construction outfit of his own equal to any then in existence. Building railroads by contract was his first work. He has built railroads in almost every state of the Union and also in the West India Islands. Some of the greatest contracts were for the construction of the famous Greentree tunnel at Pittsburgh, Pa., the Pittsburgh terminals for the Wabash, 150

miles of railroad in the West Indies, on which there were fourteen tunnels, for the English government, and the great Standley Dam near Denver, which was completed through his personal efforts and financing genius.

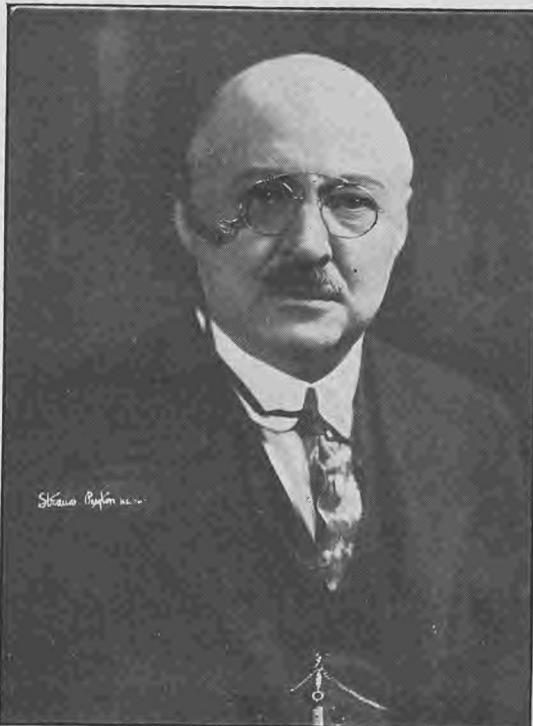
When he grew tired of building railroads for others, he started to build them for himself. He built and owned the Ozark & Cherokee Central from Fayetteville, Ark., to Muskogee, Okla., a distance of 105 miles, and sold it to the St. Louis & San Francisco. He built and owned the Midland Valley and sold it to the Ingersoll interests of Philadelphia. He also financed and built the Missouri, Oklahoma & Gulf Railway, now operating more than 400 miles, of which he is president.

Such work has ever been known as hazardous and few who have engaged in it have been successful. Mr. Kenefick has, however, won through and remains in control of his railway enterprises.

Not long since Elbert Hubbard in the Philistine aptly stated that Mr. Kenefick might well be classed with Hill and Harriman.

Mr. Kenefick has been fortunate in having for a wife a woman who not only occupies a prominent place in society, but who has developed remarkable ingenuity and foresight in matters of business, and to her he gives credit for a large measure of his success. It matters not how complicated a proposition in which her husband becomes interested may be, she, within a very short time, becomes fully conversant with all phases of it and takes delight in helping solve the many problems which necessarily must be met in handling business of such magnitude. No matter if arrangements have been made for a trip to the seashore or mountains, should something develop in her husband's business affairs requiring careful study, she at once abandons the proposed pleasure trip and is untiring in her efforts to counsel and assist, and the solution of many difficult matters has been accomplished by her suggestions. She is conservative and exact and of her business talent, it may be truly said, her husband is justly proud.

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Strauss-Peyton Portrait

U. S. EPPERSON

WHEN the hour arrives for History to give proper credit to the men who have made Kansas City eminent, prominent in the list of top-liners, among the few who have stood for the better things in big issues, and subsidized personality for city building, will be found the name of Uriah Spray Epperson.

Mr. Epperson was born near Indianapolis, Indiana, December 22, 1861, the son of William and Rachel (Hawkins) Epperson. On the paternal side his ancestors settled in Virginia and North Carolina in Colonial days, while his mother's progenitors, of the Welsh race, settled on Long Island, and adopted the faith of the Quakers.

The Epperson family came to Kansas City in the autumn of 1868, and the lad had his schooling

here, graduating in 1877, and three years later entering the Fowler Packing Company, where he remained for twenty-two years, the last ten as general manager.

In 1902 he organized and operated the Elevator Underwriters, a fire inter-insurance exchange for grain and grain elevators, and in January, 1905, organized and became manager of the Lumbermen's Underwriting Alliance.

In 1907 he relinquished the management of the Elevator Underwriters, to devote his entire time to the rapidly growing Lumbermen's Underwriting Alliance. In the meantime, he had also incorporated the Epperson Land & Investment Company.

For several years prior to leaving the packing industry Mr. Epperson had made a study of in-

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surance, and he went into this work equipped with a knowledge of its intricacies that few men possess.

During all of his business career he has taken an active part in all public spirited undertakings for the upbuilding of Kansas City.

He was a director of the Commercial Club in 1897, and while in this capacity was elected Vice President of the organization, serving as such for two years, and became President of the Commercial Club, serving the years 1899-1900.

He became a director of the Kansas City Convention Hall in 1899, and served as president of the Convention Hall two terms, extending over 1901-02 and 1902-03. Also served as director during the term 1907-08.

The building of the first Convention Hall by popular subscription, the destruction of the building by fire April 4, 1900, its reconstruction within the unprecedently short time of 90 days, and its dedication by the National Democratic Convention July 4, 1900, are matters of Kansas City history. Mr. Epperson was on the directorate throughout all the time of this accomplishment, and did more than his share toward raising funds and pushing forward the rebuilding after the fire. The Convention Hall property represents an outlay of more than half a million dollars, and was entirely raised by popular subscription, donations, and by entertainments within its walls. Mr. Epperson was one of the many taking an active part in designing ways and means for freeing the hall from debt and completing the new building.

He served as a director of the Kansas City Fall Festivities Association, known as the Priests of Pallas, for a dozen or more years.

Mr. Epperson enjoyed an enviable friendship with the late William R. Nelson, owner of the Star, and together they worked out many civic movements for the betterment of Kansas City.

At the suggestion of Mr. Nelson, he undertook to raise funds for the erection of the first free public bath in Kansas City, Mr. Nelson having offered to defray the entire expense of an entertainment and ball to be given in Convention Hall for that purpose. Mr. Epperson took charge of the undertaking, and enlisted the co-operation and

help of some 300 of the leading business men who appeared in an amateur minstrel performance, followed by a ball held in Convention Hall, Easter Monday, April 2, 1899, and which attracted an audience that overflowed the seating capacity of the Convention Hall. The expense of this one evening's entertainment was some \$2,200, which was entirely defrayed by Mr. Nelson; and the evening's receipts, augmented by a few cash donations, were used to build the first Kansas City free public bath on the Paseo. The Epperson Megaphone Minstrels continued to give from one to two performances per year, until altogether ten performances had been given; some of them free for the entertainment of visitors from a distance. All of the profits, less expenses, were some \$39,000 and were given for public spirited purposes; part to the Convention Hall, to the Priests of Pallas, and the last of the fund, about \$17,000, was turned over to the Park Board in 1914, to be applied toward the erection of the recently built free public baths in Penn Valley Park.

In 1905 he was appointed by Governor Folk as the Republican member of the Kansas City Board of Election Commissioners, serving two full terms, from 1905 to 1911.

Last year he took a conspicuous part in the organization of the Morris Plan Company of Kansas City, an institution with a capital of \$250,000, for extending industrial loans on character.

He is today manager and attorney-in-fact for the Lumbermen's Underwriting Alliance, president of the Morris Plan Company of Kansas City, president of Epperson Land & Investment Company, director of Commerce Trust Company, and is a member of the following clubs: Commercial Club, Benevolent & Protective Order of Elks, the Kansas City Club, the Kansas City Automobile Club, the Kansas City Country Club, the Blue Hills Country Club, the Mission Hills Country Club, the Chicago Yacht Club, the South Shore Country Club, Chicago; the Lambs, New York City.

Mr. Epperson married in 1889, in Kansas City, Miss Mary Elizabeth Weaver, and they have a wide circle of warm friends, caring little for society in its frivolous sense. Their favorite recreation is motoring.

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Strauss-Peyton Portrait

GRANT I. ROSENZWEIG



IN POINT of ability, scholarship and comprehensive keenness, Grant I. Rosenzweig is unquestionably one of Kansas City's great attorneys, and his brilliant mind has not been restricted to the law, but coupled with an attractive personality has made him a factor in the civic life and history of Kansas City.

Mr. Rosenzweig, now successfully conducting a general civil law practice in Kansas City, was born in Erie, Pa., September 15, 1865, and is a representative of one of the old families of that state, the Rosenzweigs having been known there

for more than a century. His parents are Louis and Minnie (Newberger) Rosenzweig, the former a lawyer of Pennsylvania, and the latter of Grant County, Indiana, where her father was one of the early settlers, holding a patent to one hundred and sixty acres of land direct from the state of Indiana, and developing there a farm which is still in possession of the family. Unto Mr. and Mrs. Louis Rosenzweig were born four children, of whom Grant I. is the eldest, the others being Mrs. Fred Davidson, of Schenectady, N. Y.; Bert, who is engaged in the oil business at Cleveland,

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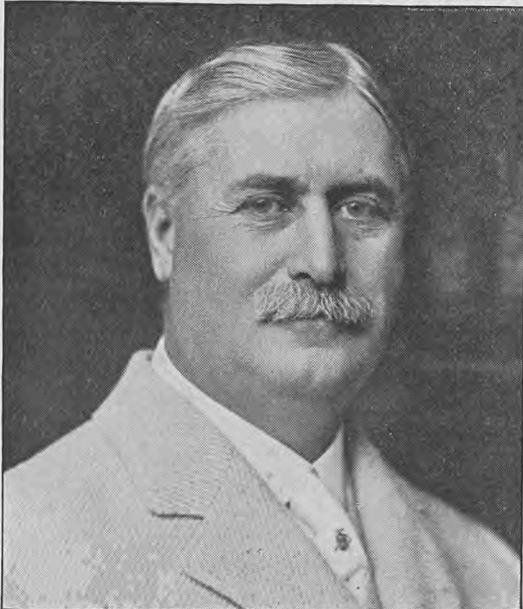
O.; and Mrs. I. E. Levi, who died recently at her home in Los Angeles, Calif.

He pursued his elementary education in the ward and high schools of Erie, Pa., and completed it by graduation from Yale in 1887 in the first rank of eight pupils who gained the philosophical or highest grade and was selected on competitive examination as one of six to deliver one of the graduation orations. Immediately following his graduation, Mr. Rosenzweig came to Kansas City, where he entered a law office in order to supplement his theoretical training by practical experience, and spent two years in that way. He was then admitted to the bar at Kansas City, two years later was admitted to the United States Supreme Court. Mr. Rosenzweig began practice alone, and afterward formed a partnership with Herbert L. Doggett, which was terminated two years later by the death of Mr. Doggett, since which time Mr. Rosenzweig has again been alone in general civil law practice. He has handled the legal interests of many of the large corporations of the city and has devoted his energies entirely to his practice. He prepares his cases with great thoroughness and care, and has

an extensive and distinctively representative clientele. That his character and integrity are high and his knowledge of the law comprehensive and exact are widely acknowledged facts; and his fellow practitioners accord him a prominent place in legal circles.

On the 19th of October, 1893, Mr. Rosenzweig was married to Miss Mathilde Rosenthal, of Kansas City; their home now being at northwest corner of 38th and Gillham Road. He votes with the Democracy, but is not an active worker in politics. Fraternally he is connected with the Masons, the Knights of Pythias, the Elks, the United Workmen and the Royal Arcanum, B'nai B'rith and Oakwood Country Club. He is a man of wide business and general information, and in this is found one of the strong elements of his power and ability as a lawyer. This broad knowledge enables him to understand life in its various phases, the motive springs of human conduct and the complexity of business interests, which, combined with a fine sense of honor and comprehensive familiarity with legal principles, has for some thirty years constituted him one of the strong attorneys at the Kansas City bar.

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D. P. Thomson, Portrait

GEORGE M. MYERS



O WRITE of George M. Myers as he deserves to be written about is to incur the danger of seeming excess in appreciation, for of no one in Kansas City is approval more general.

One might say it is difficult to overpraise a man who deserves it, but unhappily we are not in the Seventeenth Century, when frank approval prevailed among associates, but must, in the later

method, confine our commendation to the conventional form. It is safe to say, however, that no man holds greater respect and affection for the perfection of his attitude towards fellow men, nor is any other citizen more distinguished as a financier and as a publicist.

George M. Myers was born in New York City November 25, 1855, where his father, Philip Myers, was an official of the Lake Shore and Michigan

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Railroad for over forty years. Like other successful men, young Myers started his career by working on a farm in summer and going to school in winter, spending his spare moments in studying telegraphy. He soon mastered this art, and secured his first position in Berea, Ohio, as night operator. He arose to be train dispatcher of two divisions; then manager of the Toledo office. In 1874 he resigned and came West, locating in Kansas City, and associating himself with the various companies doing a similar business here. When the Western Union Company absorbed the smaller companies, he retired, organizing another business for himself.

He has been connected in an official capacity with every opposition telegraph company that has opposed the Western Union Telegraph Company west of the Mississippi River.

He organized the Pacific Mutual Telegraph Company in 1880 (now part of the Postal Telegraph Company), and it is through his untiring efforts that Kansas City has enjoyed a strictly competing telegraph company for a good many years.

Mr. Myers at present is the vice-president and executive head of the Automatic Sprinkler Company of America in all the territory between the Missouri River and including the Pacific Coast. He has, besides, extensive property holdings in Kansas City.

His felicity as a publicist has done much towards calling the attention of the thinking world to Kansas City. Early in his career he was a member of the old Kansas City Guards, afterwards the Craig Rifles, the first organization of better citizens to unite for the promotion of civic and social interests. He was president and an influential member of the Priests of Pallas, and is at present president of Kansas City Convention Hall directors.

He is president of the Kansas City Aero Club and one of the governors and vice-president of

the Aero Club of America. Through the efforts of the Kansas City Aero Club, Kansas City is known throughout the civilized world as the balloon center of America.

He was recently appointed a member of the American Society of Aeronautical Engineers, which is to co-operate with the advisory committee of the navy, headed by Thomas A. Edison.

Mr. Myers has never taken any interest in politics, but was appointed member of the first utilities board and later, on account of his vast experience in the operation of water and light plants, was a member of the first board of fire and water under the new charter that Kansas City is operating under at present. Both positions mentioned above were under the Crittenden administration.

He has been a very extensive traveler. He is well acquainted with the United States. He also made a trip around the world in 1912, his wife and daughter accompanying him.

He is a fisherman of wide experience. He has fished for game fish in all parts of the world, and landed a great many with rod and reel.

There is no title he likes better than the one he has earned of champion fisherman, and he is not one of the fancy fly casters, but a fighter of fisherman's battles, in an open boat, far out from shore, where the quickness of his eye, his nerve and staying power can all be tested. Mr. Myers can tell of triumphs in tarpon fishing in the bay of Tampico, Mexico, when a giant battler weighing 173 pounds was landed, next to the largest tarpon ever caught by anyone. He has landed the muskalonge, after a thirty-minute battle, the racing tuna on the North Atlantic Coast and has broken the Florida east coast record.

In 1882 Mr. Myers married Miss Laura V. Boyd, and with their daughter, Helen, they occupy a handsome home on Armour Boulevard. Mr. and Mrs. Myers are prominent in the club of social life of Kansas City.

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Strauss-Peyton Portrait

PHILIP J. KEALY



O TOUCH the keynote of a man's character is easily accomplished in some instances, principally on those occasions when a giant issue springs forth calling for the best or the worst in one. So it is that one has the right to appraise Philip J. Kealy, who, at the President's call to arms last June, cheerfully

announced his willingness to sacrifice his position as president of the Kansas City Railways Company, to march with his regiment to fight the Mexicans. From this do we take the measure of a man.

Mr. Kealey was born in Bloomington, Ill., on July 2, 1884. He was educated in the Chicago

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High School, Lewis Institute, and the University of Illinois. He began civil engineering in New Mexico, then went to Chicago in 1907 and secured a minor position with the board of supervising engineers of the Traction Company, of which Bion J. Arnold is the head. His advancement was rapid, and he forged forward until 1912, among other things making a valuation of the Metropolitan properties, which so pleased Messrs. Harvey and Dunham that he resigned in 1914 to become the personal representative of Robert J. Dunham as special advisor to the receivers of the Metropolitan Street Railway Company.

He was chosen as the company member of the board of control, and when the property passed out of the receivership he was selected as president of the newly organized Kansas City Railways Company, being the youngest street railway president in the United States, with the salary half that of the president of the United States.

Mr. Kealy was elected Lieutenant Colonel of the Third regiment November, 1915. Owing to the illness of Col. Lamb he became its nominal head, and the muster found him ready to respond.

To be able to write history at the age when

most men are beginning to read it should not be attributed to luck. Mr. Kealy has risen because he has exceptional talents, combined with honesty, reliability and tact. And he has met and overcome by work, hard and intelligent work, obstacles that have frightened the smaller men. He has arrived by the only route which carries to permanent success, by working a little harder, a little more seriously and quite a bit more intelligently than the other fellow. With it all he has remained a quiet, modest, reliable and dignified chap, thoroughly likable, but not easy to thoroughly know. He faces a brilliant career, filled with grave responsibilities; but Philip Kealy gives one the impression that he likes to face big issues, and that the harder his job the keener will be the joy of accomplishment.

Mr. Kealy is a member of the University, Kansas City Country Club, Mission Hills Country Club, Mid-Day, Catholic, Engineers, Commercial, Kansas City Athletic, Knights of Columbus and Jovian Clubs of Kansas City, and of the Engineers and Bankers Clubs of New York City, and of Delta Upsilon Fraternity of the University of Illinois.

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Strauss-Peyton Portrait.

WILLIAM COULLING PERRY



WORTHY son of a worthy father is high praise indeed for a youngster, yet it is a merited statement which none of William Coulling Perry's associates will dispute; for in this day and age, when the youth of

American aristocracy is prone to feel his importance, a youngster who can keep his head, accomplish, develop and achieve may well create favorable comment.

William Coulling Perry, the second, son of W. C.

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Perry and Sarah Massey Perry was born in Fort Scott, Kansas, and was educated at the University of Kansas. His first occupation was that of a rodman in a surveying corps, for he had specialized in civil engineering, and on reaching maturity he followed in his father's footsteps, accepting wholesale coal as his life work. He has had the advantages of travel and education, and besides his own level head, has lacked none of the qualifications to make a success of the big business he has chosen for himself. In fact his abilities have justified in every way the confidence his father and his father's co-workers and associates have placed in him.

Mr. Perry has a pleasing personality. He likes

work, and when work is over he likes other things which help to make life and work too, enjoyable. Some say that it is his good fellowship which has gone far towards making him the popular youngster he is. At any rate, his future promises to make pages of pleasant reading in the history of Kansas City.

Mr. Perry married Miss Mary Oglebay, easily the debutante beauty of two seasons ago, and now an equally lovely young matron. They live at 3821 Warwick Boulevard. Mr. Perry belongs to the Kansas City Country Club, the University Club, and the American Institute of Mining Engineers.

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Strauss-Peyton Portrait

ALBERT W. PEET



HE crowning glory of Missouri is the opportunity it affords to the earnest worker in all branches of industry to rise by persistent effort to the highest pinnacle of affluence. Every county has its prominent men, who have carved out names and

competences for themselves, and each city in the state is dotted with huge factories directed by industrial captains second to none in the world. The roll in Kansas City of such labor chieftains is a long one, and among the highest in rank on that roll is the name of Albert W. Peet. He

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has climbed the arduous, but honorable, path to business eminence, and no one can say that his upward footsteps ever trampled down a fellow worker. When there came to him in the fullness of time the just reward of his integrity and industry, generously he shared it with his fellow workers, associates, assistants and subordinates, until it is a tradition of the business world of Kansas City that the carrying out of the enterprises of Mr. Peet has brought advancement to more individuals than the enterprises of any other master and maker of opportunity of whom we have local record.

Mr. A. W. Peet was born in Cleveland, Ohio, November 1, 1871. Very shortly after, his parents moved to Kansas City and his father, Mr. Wm. Peet, was instrumental in organizing and starting the Peet Bros. Mfg. Co.

Mr. Peet was educated in the Kansas City schools and the Military Academy at Macon, Mo., and very early in life started actively in business with his father. This activity has given him experience in almost every department of the business and while still a young man his experience well equips him to assume the role of general manager, secretary and treasurer of

the Peet Bros. Mfg. Co. He has been instrumental in the growth of this business and has helped to develop it into one of the largest of its kind. Its business scope now covers the entire United States and many foreign countries. Its business success no doubt can be partly attributed to the many courtesies extended to those directly associated with him which has resulted in their giving him every co-operation.

Mr. Peet married Miss Orell Smith, and they have an interesting family, consisting of Mr. Herbert O. Peet, Miss Mildred Peet and a married daughter, Mrs. Cady Daniels, and one grandson, Albert Peet Daniels.

The Peet home, 6 Janssen Place, is one of the beautiful residences for which Kansas City is famous.

In addition to his connection with the Peet Bros. Mfg. Co., Mr. Peet is a director of the Southwest National Bank of Commerce of Kansas City, and an official in the Artesian Ice and Mfg. Co. of St. Joseph, Mo. He is also an active member of the Kansas City Club, Mid-Day Club, Hill Crest Club, Mission Hills Country Club and the Blue Hills Country Club.

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Strauss Peyton Portrait.

JOHN B. GAGE



HERE is no other young man in Kansas City who has come into public life with a finer heritage from both sides of his family than John B. Gage, the son of John C. Gage, pioneer lawyer and of Ida B. Gage,

a leader among the intellectual women of Missouri.

Young Gage was born in Kansas City, and lived his young life at the old Gage mansion on East Ninth Street, where he is remembered as a romp-

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ing, sturdy youngster, devoted to a large flock of chickens, out of which he made a creditable income, and to his dogs and pigeons. He was educated in the public schools, then in Central High School, and was graduated from the Kansas City School of Law. He entered the law firm of Gage, Ladd & Small, one of the most distinguished legal affiliations in the country, a connection which is in itself a liberal education. Afterwards Mr. Gage formed a partnership with Mr. Richardson, and later became a member of the firm of Watson, Gage & Watson, 1100 Grand Avenue Temple, his present connection.

Although young in years, Jack Gage is realizing the promise of his ancestry and education. In addition to the legal knowledge which he, perforce, absorbed, he gained by incessant study a grasp of the law such as would scarcely have been his at the end of a prescribed college course. He has already won some notable victories, and his methods of practice have made him popular with members of his profession.

Mr. Gage is a lover of athletics, and belongs to the Kansas City Athletic Club, the Kansas City Yacht Club and the Blue Hills Country Club.

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Strauss-Peyton Portrait

EUGENE B. BELL



UGENE B. Bell, son of Victor B. Bell and Nannie J. Bell, was born in Kansas City in 1887, and received his early education here, afterwards attending the Chauteau de Lancy, Geneva, Switzerland, and Princeton

University. His first position was collecting in North British Columbia, and on his return to Kansas City he was connected with the Inland Security Company.

No name is higher in the list of financiers than

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that of Victor B. Bell. As a member of the Long-Bell Lumber Company he was a national figure in finance, as well as one of the best known and best liked men of the Middle West.

Eugene B. Bell, his second son, has inherited many of his traits of character. It is conceded that he can turn a close deal, always to his advantage, but the inheritor of a large fortune lacks the necessary incentive that the pioneer father

had, and the conservation of his fortune naturally takes the place of eager and frenzied finance.

Mr. Bell is equally popular in the social and business world. He is a lover of outdoor sports, a crack polo player and keen motorist, always driving his own cars. He belongs to the Kansas City Country Club, the Blue Hills Club, and is a Shriner.

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Strauss-Peyton Portrait

J. R. SUTHERLIN



ONE OF the most active and successful of the younger business men who are also of social prominence is J. R. Sutherlin in the Municipal Bond business at 818-17 Commerce Bldg., who by intelligent and

persistant effort, and through his own ability, has, since he entered the business world some fifteen years ago, made a place for himself among the financial men of Kansas City.

Mr. Sutherlin is the son of R. M. and Leila

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Crutcher Sutherlin; was born in Marshall, Missouri, and educated in the public schools of Chicago, Ill. When a mere youth he came to Kansas City, and chose, with that clearly defined knowledge that some men have of what they want, his present occupation. He entered upon his career in 1901 and has never deviated from his first choice. While a man of keen information on many subjects, he can give you authoritative knowledge of municipal bonds. Although still a

young man Mr. Sutherlin has achieved success such as seldom comes to the man under forty. This may be attributed to three co-operating forces, natural inclination, indomitable energy and pleasing personality.

He has an attractive home at 2534 Benton boulevard, and is a Mason, a Shriner, and a member of the Hillcrest Country Club and the Mid-Day Club.

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Strauss-Peyton Portrait

RICHARD H. KEITH



THE CRUCIAL TEST of a man's ability is an unexpected emergency calling for immediate and decisive action. If he responds quickly and wisely to the demands of the psychological moment, it may be taken for granted that he has the right stuff in him to prove his great ability when business demands. Young Dick Keith has proven himself capable of executive decision. This, with the inheritance of his father's ability, his wonderful

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vitality and personality, when he outgrows his youth attests that success and honor should be his rightful lot.

Richard H. Keith, the second, son of R. H. Keith, pioneer citizen, and of Mary Lee Boarman Keith, was born in Kansas City, Mo., November 14, 1882. He was educated in the local schools until he had mastered the rudiments of learning, when his parents sent him to Georgetown University, Washington, D. C.

After graduation Mr. Keith returned to Kansas City, and went to work for the Central Coal and

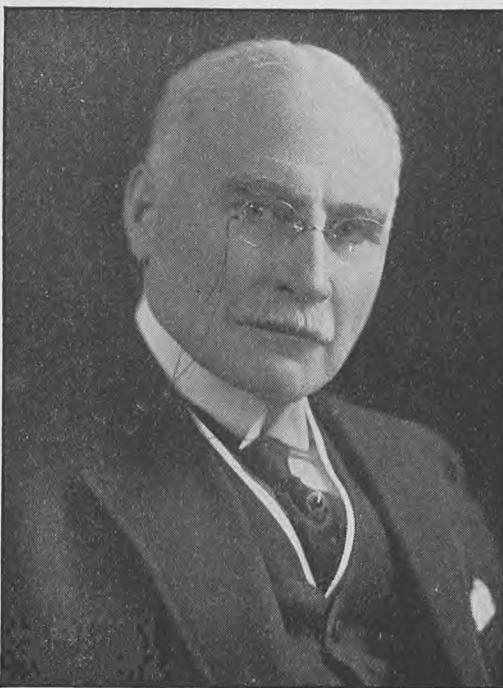
Coke Company, which his father organized and was president of.

His only other occupation has been coal mining and oil drilling for himself. He is now an oil producer, with flattering prospects.

Dick Keith, like his father, is a popular man. He has the elements of democracy strongly developed, and is equally liked by his club associates and the workman who shoots his wells. Keen, good looking and energetic, one can't help liking him. Most probably because he likes his friends, and Kansas City.

Mr. Keith lives at the Woodlea Hotel.

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HENRY D. LEE



O DENY the assertion that Romance is dead it is only necessary to review the lives of the big men of this country, most of whom have interwoven the best in Romance along with their life history, for it is an indisputable fact that the self made man is the big and successful man in America.

Standing in the front rank of these big men

who call Kansas City home, is Henry D. Lee, a distinguished figure. Mr. Lee was born in Turnbridge, Vt., the son of Michael and Mary Ann Lee. When he was four years old his father died, leaving his widow with nine children and no means of support. The children were bound among the neighbors to be reared, young Henry falling to a family by the name of Mosher. He gained his

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release at the age of eleven years, and attended the high school and academy in Turnbridge. At the age of sixteen he went to Ohio, and obtained a position as night clerk in a hotel, remaining there until he saved \$1,200, which he deposited in the First Naional Bank at Galion, O., of which C. L. Cinn was president. Mr. Cinn noticed the saving qualities of the young man, and became interested in his future. "Old Chris Cinn is behind you," he assured him, "and will back you to any reasonable event."

In a few years, Mr. Lee went to Mr. Cinn and told him he had chosen the oil business, so they formed a company and purchased an independent oil plant, of which Mr. Lee was president and general manager. Afterwards he sold the majority of the stock to the Standard Oil Company, and, his health failing, he retired.

After a few years Mr. Lee advanced some money to some young men who had been in his employ, to start a wholesale grocery business in Salina, Kan. The youngsters had trouble in getting their freight rates adjusted, so Mr. Lee left a sick room to come west to assist them. The change of cli-

mate and four months spent in Excelsior Springs were of great benefit to his health. He found possibilities in Salina, and started a bank, flour mill, wholesale hardware house, and ice plant. These activities covered a period of from five to ten years, and practically put Salina on the map.

In 1900, Mr. Lee was elected president of the National Wholesale Grocery Association, and shortly afterward was made treasurer of the American Tobacco Company of New York. Again his health failed him, and he started globe trotting, traveling all over the world to regain it. Having mastered his illness, he came to Kansas City, and last year started garment factories in Kansas City, Kan., Salina and South Bend, Ind. He is also interested in wholesale grocery houses in Waterbury, Conn.

Mr. Lee is a man of attractive personality, a distinct acquisition to Kansas City social circles as well as the business world. He is a member of the Kansas City Club, the Blue Hills Country Club, the Country Club, Springfield, Mass., and for thirty years has been a member of the New York Athletic Club.

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Strauss-Peyton Portrait

J. K. CUBBISON



SENATOR J. K. Cubbison is a stalwart man in every sense, a man whose work is part of the history of the Southwest, for he has been pioneer, attorney, statesman and leader of men for twenty-five years, and he lends dignity to the title of jurist.

Senator Cubbison was born in Pennsylvania, and graduated in law from Allegheny College, Meadville, Pa., Class of '82. He was admitted to the bar and began practice in Franklin, Venango County, Pennsylvania.

In a few years he felt the call of the West and

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moved to Kansas, locating in Eldorado, Butler County, where Judge A. W. L. Hamilton resigned from the bench to form a partnership with the young Easterner. After four years, Mr. Cubbison moved to Kansas City, Kan., a more progressive and a larger city. He formed a partnership with C. Angevine, under the firm name of Angevine & Cubbison, which continued for twenty years, later Judge William G. Holt resigning from the Court of Common Pleas to join the firm, giving it the appellation of Angevine, Cubbison & Holt.

Last year Mr. Cubbison and Judge Holt removed to Kansas City, Mo., where they occupy a suite at 915 Republic Building. They still maintain their office in Kansas City, Kan.

Senator Cubbison has been one of the most distinguished figures in the Republican party in the state of Kansas. He was a strong candidate for Congress while in Butler County in his early days, and only lost by a fraction. He served in the legislature for eight years, and the senate for four

years. Always a brilliant speaker, he has campaigned over twelve states in the interest of his party, and has made after dinner Republican speeches in every big city from Pittsburgh to Denver. He has been in every campaign since 1900, and has been the recipient of vast editorial praise for the brilliancy of his arguments.

Senator Cubbison has kept, in spite of his statesmanship, a large general law practice. In fact, law and party politics are his two interests, outside of his interesting home life. He married Miss Julia Kretz, of a noted Buffalo, N. Y., family. They have four children, two sons and two daughters, now nearly grown, and a beautiful home at 2500 North Tenth Street, Kansas City, Kan.

Senator Cubbison was "born a Republican and will still be one in the great beyond," yet he has had time to serve a discriminating clientele. He is a man of personal magnetism, legal acumen, of loyalty to his friends, and does his share to make his city, his county and his state a good place to live in.

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Strauss-Peyton Portrait

GEORGE EDWARD RICKER



ONE OF THE dominating figures in live stock circles in Kansas City for the past eight years is that of George Edward Ricker, junior partner and active head of Smith and Ricker, cattle loans. He is a man of exceptional acumen and general financial ability

and is regarded as an authority by his contemporaries. His extensive experience for nigh onto thirty years in the world of finance has made him a much sought individual on directorates, but he has been unwavering in his loyalty to his company and with but few exceptions has concentrated his

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efforts in behalf of the Smith and Ricker Company.

Mr. Ricker was born in Quincy, Ill., November 1, 1867, attended the public schools of Quincy and Pio Nono College, Milwaukee, Wisconsin. His first occupation was a clerkship in the Ricker National Bank, one of the strongest institutions in Illinois, where he arose to the position of cashier, a title he held for thirteen years.

He moved to Kansas City in 1908, and formed a partnership with Mr. G. M. Smith, now president of the Commonwealth National Bank, in cattle loans, their firm probably does the largest business of this kind in the world. During the lifetime of the firm they have loaned \$250,000,000.00 upon the security of livestock, without a single loss.

Mr. Ricker is Vice-president of the Commonwealth National Bank, chairman of the board of directors of the Southwest Boulevard State Bank, and a director of the Troost Avenue Bank, the Westport Avenue Bank and the Junior State Bank. He is vice-president of the Witherspoon-McMullen Stock Commission Company and treasurer of the Guaranty Cattle Loan Company.

He was married in 1892 to Miss Josephine Wahl of Quincy, Ill., and they have a handsome home at 401 East Thirty-sixth street. They have two sons, both married, Edward and Charles, and one daughter, Helen.

Mr. Ricker is a member of the Mission Hills and Hillcrest Country Clubs, and the Bankers Clubs of Kansas City, New York and Chicago.

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Strauss-Peyton Portrait

E. R. McCLELLAND



OREIGNERS visiting America are invariably impressed with the absence of an idle rich class. This is a condition of our social and economical system which provokes more surprise and comment than perhaps

any other detail of our daily lives. Men born to the purple of social position and wealth in America refuse to succumb to the allurement of ease, but demand the opportunity of actual participation in the professional or business industry of

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their country. No more striking illustration of this trend among the men of America can be found than in the case of E. R. McClelland.

E. R. or Randall as he is known to his associates, is the son of a pioneer of Missouri finance, the late Thomas A. McClelland, who had such faith in Missouri soil that he earned a fortune for himself and for others out of her lead and zinc fields.

Although he called Kansas City his home he operated in Joplin, and beautiful McClelland Park there testifies to his appreciation of the county's resources, for it was his gift to the city.

That the son of such a man should possess unusual gifts is not strange. Ability should be his by every right of inheritance. E. R. McClelland was born in Kansas City, Sept. 1, 1890, and was educated in the grammar schools and at William Jewell College and in New York. His first position was in the mailing department of a great

packing plant, and he acquired further experience with Webb Freyschlag, the Jones Store Company, as a hotel clerk, and as a stock salesman with a firm of curb brokers in New York. All of this fitted him for his early inheritance of great authority, and found him capable on his father's demise, to accept the responsibilities thrust upon him. This youth of twenty-six is trustee of the T. A. McClelland Estate, and is president and treasurer of the St. Regis Mining and Smelting Company, chairman of the Board of the South Joplin Land Company, and Secretary-Treasurer of the South Joplin Lead and Zinc Co. He owns the McClelland building, 912 and 914 Grand Avenue, besides other valuable real estate. One cannot help but be impressed with the versatility of the young man, who might have been content to devote his energy to a social life, in which he is deservedly popular. He is a member of the Blue Hills Golf Club, the Hillcrest Golf Club and the Kappa Sigma Fraternity.

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Strauss-Peyton Portrait

GEORGE ALLYN AYLSWORTH



GEORGE Allyn Aylsworth, one of the foremost of the younger generation of master financiers in Kansas City, is the son of Daniel P. and Lillie Rice Aylsworth, and was born in Putman, Ontario, Canada. He

was educated in London, Canada, and came to Kansas City directly after graduating, to be with his uncle and aunt, Mr. and Mrs. George Law.

His first position was with the Armour Commission Company, and after choosing the grain

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market as his field of operation he mastered every detail of the business, working his way through its intricacies until he arrived at his present status, that of treasurer of the Aylsworth-Neal-Tomlin Grain Company.

Although he is at the present writing but a young man, in comparison with his co-workers on change, his brilliant achievements have invariably earned for him the praise and commendation of the older men with whom he comes in contact and have resulted in his name and personality being connected in a responsible capacity with a number of large deals.

Deeply engrossed as he is in his business affairs, he still finds time for recreation in many

lines. While not what is known as an active clubman, he is a member of some seven clubs, for we find his name on the roster of the following organizations: Mission Hills, Hill Crest, Kansas City Automobile, City, Commercial and Traffic.

For a young man, scarcely in middle life, Mr. Aylsworth's achievements are regarded by his contemporaries as extraordinary. With so many years of usefulness before him, it is quite reasonable to predict a brilliant future for the young financier. If his achievements in the future go no further than to equal his performances in the past, he would be in the front rank of the captains of grain of his time.

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Strauss-Peyton Portrait

JOSEPH SIMEON BAILEY

IT HAS been frankly conceded by men of affairs that the final and absolute test of a man's ability is the progress or retrogression of the business which he directs. Associates have applied this test to Joseph Simeon Bailey, president of the Bailey-Reynolds Company,

and it leaves the eighteen carat mark on his record. Mr. Bailey is recognized for his executive and dependable qualities.

Joseph Simeon Bailey, is the son of Joseph A. Bailey of La Grange, Tenn., and Laura Witt (Bailey) of Memphis, Tenn. His ancestors on both

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sides belong to the aristocracy of the southland, and his youth was passed amidst southern traditions and memories. He was born in Memphis in 1876, and attended the public schools and the military college of Memphis, Tenn. His first business activity was with the J. A. Bailey Co., in Memphis, and outside of that he has had no other affiliations until he came to Kansas City in 1901, and with his brother-in-law established a chandelier business in a small store, 30 by 45 feet in size. Three people were employed, and this modest beginning has grown into the third largest chandelier house in America, employing eighty people, occupying four floors and a basement at 913-915 Grand Avenue. They have the finest and most exclusive display of chandeliers, electric light

and gas fixtures between New York and San Francisco.

A number of the principal clubs claim Mr. Bailey in their membership, namely the Commercial Club, the Kansas City Athletic Club, the Rotary Club, Automobile Club, and Mission Hills Country Club.

In Mr. Bailey, Kansas City has a man to be proud of, for in addition to being a brilliantly successful business man, he takes an unfailing interest in all big issues, directing his efforts to the end of good government.

Mr. Bailey married shortly after coming to Kansas City, Miss May Beeson. They had one son, a beautiful and promising boy, Joseph Simeon, junior, who died last summer. Mr. and Mrs. Bailey make their home at the Lucerne.

NOTABLE KANSAS CITIANS



Strauss-Peyton Portrait

HOWARD VANDERSLICE



SUCCESSFUL business man, and a man of lofty ideals and widely recognized ability is Howard Vanderslice, who was born in Georgetown, Ky., April 8, 1853, of an old Southern family, his parents being Thomas Jefferson Vanderslice and Sarah J.

Burchfield (Vanderslice), both of whom were born in Kentucky.

When Mr. Vanderslice was four years old his parents moved to Kansas, settling in Doniphan County, near Hyland, where the youngster attended the country school, and later Hyland Uni-

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versity. His earliest occupation was that of a railroad station agent, and telegraph operator, which position he occupied for nine years, previously to forming a partnership with Milton Emerson, the firm name being Emerson-Vanderslice Feed and Grain Company, in 1881, in White Cloud, Kansas. After Mr. Emerson's death he continued the business under his own name.

In 1888 he came to Kansas City, looked over the situation, and established a feed and grain business here, with only a desk space in some one else's office, but he did not move here until 1890, when this enterprise had grown too large for him to give it his divided attention. He was compelled to give it the greater portion of his interest. From that time on Fortune smiled on him. He formed and is the head of the Vanderslice-Lynds Mercantile Company, and became in due time the president of the City Ice Company and

treasurer of the Lucky Tiger Combination Gold Mining Company, that organization whose history reads like the pages of popular fiction, and is a director of the Scianite Refining Company, a \$1,000,000 concern.

America has produced few men that have been more representative of her best ideals than Howard Vanderslice, who is living a full and honored life.

He is a member of Orient Chapter and Oriental Commandery of the Blue Lodge; of the Hillcrest Golf Club and of Ararat Temple, and of the Mystic Shrine.

Mr. Vanderslice married Miss Mildred Elizabeth Flinn, a granddaughter of the famous Indian agent to the Sac and Fox Indians, and they live in a handsome home at 3118 Paseo. Mr. Vanderslice's favorite recreations are golfing and motor-ing.

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Strauss-Peyton Portrait

JOHN G. PAXTON



IGNIFIED and learned and distant as he may look to the man in the streets, John G. Paxton is the most genial host in Independence and that is somewhat of a reputation, when we consider the throngs of wits and post-prandial humorists this old town has produced. As a successful lawyer, with a practice that ramifies through all the departments of civil and crim-

inal law, the Mr. Paxton has been known to Missourians for fully thirty years. As a delightful friend and entertainer, a literary critic and a profound student of history and philosophy, he is known only to the few, the chosen few who have been permitted to come within the circle of his home life.

Coming from an environment of culture, John

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Paxton could not but find his social level with those whose taste inclined toward the intellectual rather than the crassly material.

He began his life in Lexington, Va., Sept. 17, 1859. His father, General E. F. Paxton, was killed in command of the Stonewall brigade at Chancellorsville. The maiden name of his mother was Elizabeth H. White. He was educated at the Virginia Military Institute and at Washington-Lee University. At the age of eighteen he went to Mississippi and taught school for two years, returned to Washington-Lee and took his Bachelor degree in law in one year. In November, 1880, after some wandering and finding no place where a lawyer was needed, he stopped in Independence, Mo., and has since made his home there practicing law in Independence and in Kansas City.

His industry and his thorough preparation gave the young lawyer a prompt entrance into the highest circles of his profession in the country, where

he has maintained a distinguished position from the first. His work in the community has always been marked by an unflinching honesty, and a dignified courtesy. He has won and held the respect of his adversaries, even when his relentless logic has overwhelmed them. He has fought and won some of the most noted cases ever argued before the Missouri bar.

Mr. Paxton never sought office and has held only a place on the Independence school board and was for many years City Counselor of Independence. His recreations are golf, a flower garden and driving a motor car, all of which enable him to spend much time in the open air. He has been a hard-working lawyer and has enjoyed the confidence of his clients, as well as the public.

With his wife and interesting children, all now about grown, Mr. Paxton occupies a beautiful home in aristocratic old Independence, which is one of the chief centers of the social life there.

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Strauss-Peyton Portrait

SHANNON DOUGLAS, JR.



REPRESENTATIVE of the new Kansas City is Shannon Douglas, Jr. His career has been a brilliant one. He is still a young man, but his practice at the bar has been marked by the trial and winning of many

important cases in the civil and Federal Courts. Possibly to the public his abilities as a civil lawyer have been obscured somewhat by the time given to his personal service as assistant prosecuting attorney.

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Shannon Douglass, Jr., was born in St. Louis, the son of Shannon C. Douglass and Hallie H. Burr Douglass. He came to Kansas City when a little lad, and was educated in the grammar schools, Central High School and the University of Missouri.

He comes of one of the most distinguished fam-

ilies in the state, and has lived up to the standards of that family. Quiet, reserved and capable, he enjoys the confidence of a circle of warm friends. He belongs to the Kansas City Bar Association, the Jefferson Democratic Club and the Kansas City Athletic Association.

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Strauss-Peyton Portrait

RALPH LeROY NAFZIGER



INCE the advent of the stupendous man, Napoleon Bonaparte, the world has come to realize that it is the young men who do the big things. Kansas City has already added her share of men, slight of build and short of years, who have contributed to the world's vital achievements, and she gives one for good measure when she presents Ralph LeRoy

Nafziger, a man of complex capabilities, the man in whom sound business sense is illumined by wonderful idealism and keen perception of the beautiful.

Mr. Nafziger is a native Missourian, and was born in Kansas City in 1887, the son of Edward and Johanna Nafziger. He was educated in the public schools, the Manual Training High School,

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Prosser Prep. and studied civil engineering for two years at the Rennselear Polytechnic Institute, Troy, N. Y. During his second year there he was called home by the failure of his father's business.

With rare enterprise for a youth whose ambitions had just been shattered, the young man determined to go into business and pay his father's debts.

He secured the basement of the Christian Church at Sixth and Prospect Avenue, built an oven for \$200 and with the balance of his capital, some \$300, launched into the wholesale bakery field. This was in 1905, when the youngster was nineteen years of age. His one object was to make a better bread, and his Butter Cream has successfully solved the housekeeping problem for thousands of people, not only in Kansas City, where Butter Cream Bread is sold in 1400 grocery stores, but the Nafziger Baking Co. is shipping bread to agents in Kansas, Missouri, Oklahoma and Nebraska. The output of his ovens now reaches 50,000 loaves a day, marks the record for

bread making in Kansas City. Before the dawn of another year the young financier will be compelled to build a new plant on his present site, Admiral Boulevard and Virginia Avenue, to care for the rapidly increasing business. The present plant has just been doubled in size and covers a floor space of 40,000 square feet.

Mr. Nafziger lives a well rounded life. He is a Shriner and a 32nd degree Mason, besides belonging to several of the prominent clubs. He has been honored by being made president of the Missouri Bakers Association, and is on the executive committee of the National Association of the Master Bakers. For recreation he plays handball at the Kansas City Athletic Club, a sport by which he believes one may obtain more benefit than any other recreation. Incidentally he never forgets to mix brains with the flour of his bread or the curves of his ball. He also likes motoring.

With his wife and twenty-eight months old daughter, Mr. Nafziger resides at 302 Gladstone Boulevard.

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Strauss-Peyton Portrait

GEORGE E. MUEHLEBACH



IN THIS great, hustling country of ours, and more particularly in our now big city,—the clearing-house of the West—changes are the order of the day, and they are kaleidoscopic in their rapidity and variety. Everything is in a continuous state of change, of

transition. A man is here today, there tomorrow—in one occupation one minute, in another the next. Mutability is the rule.

George E. Muehlebach, the subject of this sketch, is, however, a notable exception to this habit or condition of restlessness, for since boyhood he

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has been in the same business, and, needless to say, he knows his business thoroughly.

His has been a highly successful career, constituting an almost unique business record and illustrative of the sure return that concentration along one line brings to the patient and persevering man of ability. In the last few years the estate which he represents has grown so large that outside investments have been a necessity.

George E. Muehlebach, President of the Muehlebach Brewing Company and other large interests, was born in Kansas City, Mo., August 10, 1881. His father, the founder of the brewery bearing his name, was a native of Switzerland; mother, Margaret M. (Bessenbacher) Muehlebach, was of German descent—born in Illinois.

After receiving a good education at the German Catholic School, supplemented by a thorough business training at Spalding's Commercial College, Mr. Muehlebach, at the age of 17, entered the employ of his father in the brewing business, and has remained there ever since, filling all the positions of importance in the financial end of the business and is now president of the Company, also of the Muehlebach Estate Company, which built one of the largest, most modern and best-equipped hotels in the West. This hotel contains 500 rooms.

Mr. Muehlebach is a Director in The National Reserve Bank of Kansas City, Mo. He is a member of the Kansas City Club and B. P. O. E., is married and has an attractive home at 2718 Tracy Avenue.

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Strauss-Peyton Portrait

RAYMOND J. LYDDANE



ANSAS CITY possesses in Raymond J. Lyddane the type of city gentleman much more commonly met with in the East—the man who is at once a factor in financial circles and a votary of the fine art of living, in the nobler connotations of the phrase.

Those who have not been brought into contact with his practical side are prone to think of him as primarily a clubman, a gentleman of leisure and taste. Yet Mr. Lyddane has built up his reputation by means of a series of eminently prosaic and sane business enterprises. Beginning, immediately

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after his graduation from the high schools a career in the traffic departments of Atchison, Topeka and Santa Fe railroad, he acquired, incidentally, a comprehensive knowledge of railroads and their needs. This knowledge serves him in good stead, in the great insurance company which he represents.

Mr. Lydanne was born in St. Louis, in May 12, 1879, the son of John M. and Margaret S. Lydanne. He was educated in the public schools of Topeka, Kansas, and in California. For the past seven years he has been manager of the Equitable Assurance company of New York, with offices occupying the third floor of the Republic building. Although a very young man for such a responsi-

ble position, he has developed the traits of a big executive, and has surrounded himself with specialists in the line of policy writers. Equitable policies and satisfied Equitable policy holders abound in Kansas City.

It sounds like romance, but hard work, temperate living and an ambition to learn and to serve the wants of the public are what brought Mr. Lydanne to the enviable position he now occupies in Kansas City. A man of personal charm, of loyalty and helpfulness to his friends, he does more than his share to make the city the good place that it is to live in. He is a bachelor and lives at 3220 Highland avenue.

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Strauss-Peyton Portrait

SAM SPARROW



MONG the many lawyers who bear the title of Honorable in Kansas City, Sam Sparrow is the one whose very manner is demonstration that the designation is no mere courtesy compliment. He is judicial

in the simplest matters, but without pomposity or pretentiousness. He is weighty without heaviness, serious without solemnity, dignified, but with geniality.

Sam Sparrow comes from the finest stock of

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Missouri ancestry. His father was Thomas J. Sparrow and his mother, Elizabeth J. Sparrow. He was born near Jamesport, Mo., October 1, 1870, and was educated in the country schools and at the University of Missouri.

Mr. Sparrow is prominent politically, but would never consent to run for office. He has made

for himself a state wide reputation for his efforts to pass a bill to prevent fraud at elections. He has been at the front of most civic reforms. He is a brilliant lawyer, most capable, and is recognized as an authority on Missouri law.

Mr. Sparrow belongs to The Midday Club, the City Club and the Knights of Phythias.

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D. P. Thomson Portrait

DR. PAUL PAQUIN

THE late Doctor Paul Paquin, director and executive of the Hospital and Health Board of Kansas City, Mo., physician, hygienist, lecturer, was born at "St. Andre d'Argenteuil," Canada, in 1860. His father Julien and his mother Celina were both French. (The mother is still living and vigorous at eighty years, able to do a day's work with any younger woman, and travels alone throughout the country to visit her scattered children, of whom she has reared seven to maturity, out of nine born to her.)

Dr. Paul Paquin's primary education was obtained in French and English at common schools, and later he pursued, in French and English

jointly, some courses at the "College Bourget," Rigaud, Canada.

His medical studies began in 1873 at "L'Ecole de Medicine et de Chirurgie de Montreal," under "Victoria University." He studied Comparative Medicine in Animals, (including the physiology, psychology and instincts of animal life) at McGill University, after which he received a degree.

In 1883 or 84 he was called to the Missouri State University to organize a State Sanitary Service for the study and control of contagious and infectious diseases of animals, in which he paid particular attention to contagious and infections transmissible to man, and to dangerous meats and milk. It was in this position that his

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equipment as a Sanitarian and Pathologist was first brought prominently and favorably before the public, and the medical profession in particular, more especially by his work regarding tuberculosis and its transmissibility to children from tuberculous cows milk. (Dr. Paul Paquin's studies were very largely in the field of tuberculosis it seems.)

Very soon he was appointed Professor of Comparative Medicine, Bacteriology, etc., for the Medical Department and the Agricultural College of the University.

While in this position he was delegated to attend the "Institut Pasteur," Paris, France, by the curators of the Missouri University and Governor Marmaduke. Pasteur was then at the zenith of his illustrious career as Chemist and FATHER of the Science of Bacteriology. He studied at Pasteur's laboratories and under his assistants at the laboratories of Cornil & Ravier, Paris Medical School; at the Museum of Natural History; and visited various other centers of professional education and practice in Europe.

On his return to the Missouri State University he established the first "Laboratory of Bacteriology, Pathology and Hygiene" in the West. It was the foundation of what has developed into several great laboratories and the department of preventive medicine at this progressive University.

During his work and studies the University and Missouri Medical College jointly conferred upon him the degree of M. D. in the regular way, and he became an alumnus of these schools in 1887.

He resigned from the University to establish the Laboratory of Hygiene of the Battle Creek Sanitarium, where he spent a year on duty. After that, he returned to Missouri and was elected member and secretary of the State Board of Health and served a number of years. He resigned this position eventually, to take his family to North Carolina for climatic reasons involving the health of a child. There he became a public school committeeman, and built a sanitorium for the tuberculosis. About two years ago he leased

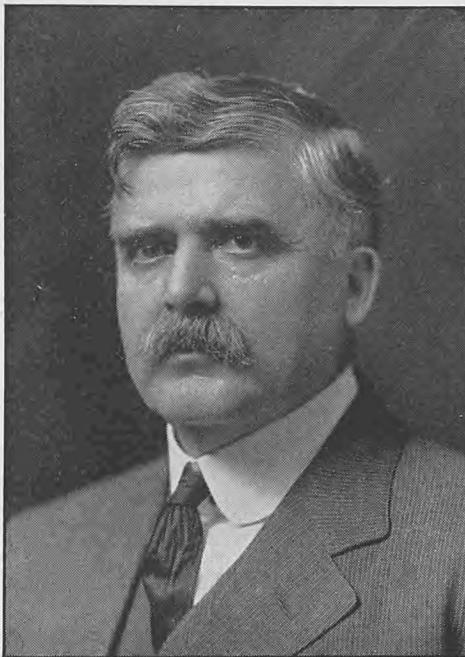
out this institution and returned to Missouri—stopping in Kansas City where he had landed when he came to this country in 1883.

During all of his University and State Board of Health career, Dr. Paul Paquin had made a recognized success in all his work and, therefore, physicians who knew of this, who knew his energy, experience and qualifications—such men as Dr. J. D. Griffith and Dr. Samuel C. James for instance, who had served on the State Board of Health with him, and Dr. Hermann Pearse who had known him intimately, recommended him to the president of the Hospital and Health Board to meet the grave emergency then existing in the Health Department of the city. Upon investigation the Health Department decided to secure Dr. Paul Paquin for Health Director, and Mayor Jost appointed him, declaring, in substance, that an emergency existed to protect the community against bad milk destroying the babies; also in the necessity for a general clean-up of the city; the study of ways and means to evolve, eventually, a sound system for garbage disposal; the urgent need of a modern school hygiene plan to prevent the then too common epidemics of children's diseases, and, finally, the ultimate equipment and opening of the Tuberculosis Hospital. Thus Dr. Paul Paquin returned to Missouri to pick up the thread of his past career, already much appreciated by the public for its integrity and thoroughness, and by the medical profession for its scientific achievements.

Dr. Paul Paquin was married to Hannah Belle Paquin, of Clinton, Iowa, whose father was a highland Scotchman and mother an English woman. Mrs. Paquin belongs to some southern woman's clubs and is a member of the Athenaeum of Kansas City. She is a woman of refinement and achievement and was a splendid support in her husband's work.

Dying tragically on May 23, 1916, of a disease he had been most instrumental in fighting, there was closed the spectacular career of a man whom Kansas City had been most fortunate to know, and to have the services of. Dr. Paquin was universally mourned.

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D. P. Thomson Portrait

HENRY POLK LOWENSTEIN



HENRY POLK LOWENSTEIN was born in the South. In 1873 his parents moved to Greene County, Illinois, and located at White Hall, where he received his education in the common and high schools. He was admitted to the bar in 1881 at Springfield, Illinois,

having studied law in a law office at White Hall. In 1886 he located at Kansas City, where he has since practiced his profession. He was married July 2, 1891, to Miss Rebecca C. Dempsey, of Danville, Indiana. One child was born of that marriage, Henry Polk Lowenstein, Jr., who is

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now attending the Kansas City School of Law, in his Junior year. Mrs. Lowenstein died July 7, 1900. Mr. Lowenstein was married to Mrs. Belle Van Natta Dom, of Kansas City, formerly of Burlingame, Kansas, June 25, 1907. The family lives in their home at 2024 Benton Boulevard.

Mr. Lowenstein has made real estate law a specialty, and has become very proficient in that branch of the law. He was one of the examining attorneys of the Lombard Investment Company from 1888 until 1893, when the company failed and discontinued business. He remained with Mr. Frank Hagerman, sole receiver of the company, until its assets were sold to the Fidelity Trust Company in 1894. Since that time, he has been practicing his profession alone except for a short time he was a partner of E. E. Morris, and afterward was associated with Judge J. H. Hawthorne. He examined all of the titles for the

extension of the M. K. & T. R. R. yards a few years ago, and all of the new Union Station titles. He is now Counsel for the Kansas City Title and Trust Company, and has a large private practice, and is regarded as authority on real estate law.

He is a Mason of high standing, and is a member of the following Masonic bodies:

Blue Lodge, Temple Lodge No. 299.

Scottish Rite.

Adoniram Lodge of Perfection No. 2.

Areiopagus Chapter of Rose Croix No. 2.

De Molai Council of Knights Kadosh No. 2.

The Consistory of Western Missouri, M. R. S. Valley of Kansas City, Orient of Missouri.

York Rite, Orient Chapter, Royal Arch Masons No. 102.

Sherkinah Council No. 24, R. S. M.

Mystic Shrine, Ararat Temple A. A. O. N. M. S.

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Strauss-Peyton Portrait

HARRY A. BURKE



YOUNG man who leaves a wake of good feeling as he goes and before whose coming breaks a gladsome greeting is Harry A. Burke, familiarly "Harry." In any company he is agreeably pervasive without being insistent and he is never anywhere that he is not useful, whether it be at a business gathering or a social function. His cordiality is never in excess. His pleasingness is not due to any apparent effort. Simply it is his disposition of genuine, frank, undecorated sincerity that calls up the good in other people. It is to the credit of all of us

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that we can't help liking a man who can do that, not by preaching but by character and conduct. Whether in the board meeting, at the Country clubs, Harry Burke is the young man who never does the wrong thing and makes no fuss over doing the right one.

Harry A. Burke was born across the state line, in Kansas City, Kansas, the son of Charles Leroy Burke and Mary A. Swingley Burke. He was educated in the public schools, graduating from Central High School at seventeen years of age. He started to work the same year, with the Merry Optical company, a position he held for five years, three years of which he spent on the road, representing the Kansas City house in twenty-

ty-two states and in spite of his youth, making a record for other salesmen.

At twenty-two years of age Mr. Burke entered the insurance field, and his record there has but verified his early ability. He was equipped for the place with experience, energy and new ideas of getting business. His general insurance offices on the fifth floor of the Waldheim building are the center of a popular and active business. Mr. Burke is identified with other powerful business interests.

Harry Burke was married in his twenty-fourth year to Elizabeth, the only child of Mr. and Mrs. Ferdinand Heim, and they have one little daughter, Betty Ainsworth, now three years of age.

Mr. Burke is a member of the Kansas City Club, and of Blue Hills Country Club.

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Strauss-Peyton Portrait

DANIEL BOONE, JR.

We are living in the age of the specialist. There is no organ in the human body so deeply located or seemingly insignificant that it has been overlooked by the man of medical or surgical skill. Not even the ethical Dative, the elusive Latin construction that tormented us in our high school

days, has escaped the specializing instinct of the classical scholar. In the law and in the manipulations of finance, a man is available with expert knowledge for every contingency. Now we discover, here in Kansas City, another type of specialist, the man who has analyzed and classified

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insurance—and the method of handling insurance—and has trained men for the detail of each specialty. That man is Daniel Boone, Jr.

Mr. Boone was born in New York, the son of Daniel Boone and Mary Belle Lusk Boone. When he was a youngster the family moved to St. Louis, and young Dan was educated in the public schools and at the Missouri Military Academy and Cuiver Military Academy. Upon graduation, he came to Kansas City, where his father had located, and started as an office boy with the New York Life Insurance Company.

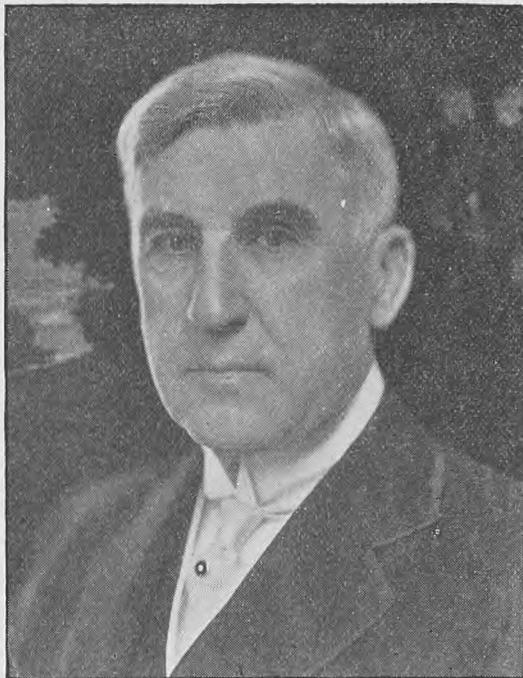
With this company he remained, rendering splendid service to his officers and making warm friends among their clients. He advanced from office boy to cashier, and was in turn made agency instructor and agency director. Then, realizing that he knew all that there was to be learned by working for others in the insurance business, and having ideas of his own which he could only put

into execution as the head of an organization, with responsibility resting on himself, he, with his father, organized the Midland Life Insurance Company. He cashed on his character. The capital came to him copiously. He was made vice-president and secretary of the organization, and a wonderful success has met the company from its inception.

Mr. Boone has eminently the philosophical mind, and his industry has equipped him with vast stores of knowledge. So much might be said of many men who have not his powers. But he has systematized what he has learned, has grasped the essentials, and learned to apply principles to particular instances. Insurance to him is not a bewildering maze of technicalities, but a logical whole.

Mr. Boone is a bachelor who enjoys golf and motoring and travel. His pleasing personality has made him a host of friends.

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Strauss-Peyton Portrait

WILLIAM A. REPP

An enduring proof that persistent honest effort is the keystone of character and success is evidenced in the life and business career of William A. Repp, whose name is identified with the super-eminence of the furniture business in Kansas City.

Mr. Repp was born in Frankstown, Maryland,

the son of Lewis P. Repp and Julia Repp, and was educated at Hagarstown, Md. His first occupation was that of teaching, which he early abandoned for merchandising. While still a youth he gravitated westward, in various places following divers phases of the merchants calling, until he finally came to Kansas City, clasped

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hands with the late Charles Duff, and with him for a colleague, laid the foundation of an industrial business firm whose growth has been marvelous and whose integrity is acknowledged throughout the land.

As a man, distinct from his business affiliations, there is no more pleasing personality in Kansas City than Mr. Repp. Although dignified he is a man of kindness and tolerance. He has some Southern graces, an ease of manner, combined with his genial dignity, that distinguishes him, and he has a mind above the usual caliber of the American man, combining a love of good literature, a keen acquaintance with Shakespeare and history. Beyond that he is interested in

hunting and fishing and spends many hours in the saddle.

With his wife and one daughter, Winifred, he occupies a beautiful home at 721 Armour Boulevard. Miss Repp is the most distinguished vocalist among the young society folk of Kansas City.

Mr. Repp is a member of the Blue Hills and Hillcrest Country Clubs, of the Commercial Club, and the Merchants' Association. He is a Mason and a Knight of Pythias. He is interested in all important business and in all civic reforms, and in all things that concern his country and intelligent citizenship.

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Strauss-Peyton Portrait.

JOHN F. LUMPKIN

There are few men in Kansas City whose names are more familiar to the general public than that of John F. Lumpkin, and to the same general public, few men are less known, for John Lumpkin is looked upon as primarily a politician, an opinion which is widely at variance with the facts. We may dismiss him as a politician in one sen-

tence. He is broad enough to respond to the call of his party when it needs him. As a business man, Mr. Lumpkin has an ability for honesty and hard work.

He was born in Baltimore, Md., in 1858, the son of Robert Garrett Lumpkin, of famous Virginia stock, and Susan Ferry Lumpkin. His lineage is

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a most distinguished one, and the social position of his family notable. This, coupled with unusual distinction in appearance and extremely courteous manners, has led some people to imagine John Lumpkin lacking in business force, but their mistake is the more easily pardoned because of its absolute lack of truth. John Lumpkin is a keen, aggressive type of the American financier.

After finishing his education at a Southern university, Mr. Lumpkin was for several years a partner in his father's wholesale hat business in Baltimore. Even then was the call "Go West, Young Man, Go West" beguiling him, and he followed its urging in 1887, came to Kansas City, and was engaged in various successful occupations before he established his present business, that of stocks and bonds.

Mr. Lumpkin has been active in politics. For many years he made his home at the Coates

House, and the strong demand made by the better class of the old Third Ward aroused his interest. His hard sense, advanced ideas and dynamic energy have been most helpful to his party.

Although a Democrat, John Lumpkin was appointed a colonel of Gov. Hadley's staff eight years ago, and was also on Gov. Major's staff.

The Lumpkins came from England and can boast many famous affiliations there, as well as in America. John Lumpkin's great uncle, Thomas H. Lumpkin, was in 1836 commissioned by Andrew Jackson as consul to the Argentine with headquarters at Buenos Aires. John Lumpkin has the original document, framed as his uncle framed it, the whole written in longhand.

Mr. Lumpkin is a bachelor and has apartments at the Lucerne. He belongs to Blue Hills Country Club, the Knife and Fork Club, and the Baltimore Country Club of Baltimore, Md.

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Strauss-Peyton Portrait

CHARLES S. KEITH

When the mantle of the business direction of the huge Central Coal and Coke Company fell on the shoulders of Charles S. Keith, it did not find him unprepared for the mighty task. There was nothing in the manual labor phase of the enterprise with which he was not thoroughly familiar. For years also he had watched the governing and directing methods of his predeces-

sors and had mapped out plans of improvement in administrative detail of the far-ramifying organization. When, therefore, following the deaths of his father and of Mr. W. C. Perry, he stepped into the presidency of the great concern, he lacked no qualifications for the position. The administrative abilities shown since his accession to the headship of the company have justified

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in every way the confidence and foresight of his father, his friends and his co-workers.

Charles S. Keith was born in Kansas City in 1873. After a public school education here he attended Fordham University in New York City, where he graduated in 1891. Returning to Kansas City he entered the employ of his father's business as a clerk in the auditor's office. Step by step he mastered the various departments of the concern and when in 1907 he assumed the presidency and general management his qualifications for the position had been amply demonstrated. Mr. Keith is a director of the Fidelity Trust Co. of Kansas City and of the Chamber of Commerce of the United States. He is also president and general manager of the Louisiana & Texas Lumber Company. He is vice-president of the Southern Coal Operators Association, a director of the National Lumber Manufacturing Association, director of the Kansas City Light & Power Company, president of the Delta Land and Timber Company, and president of the Southern Pine Company. Vast as are his business and financial concerns he, nevertheless, maintains many social associations, being a member of the following clubs: Commercial Club, of which he was president, Kansas City, Railroad, University, Mid-Day, Kansas City Country, Mission Hills Country, Mercantile of St. Louis, Rocky Mountain of New York, and he is a member of the Chicago Athletic Association.

Charles S. Keith is the son of Richard H. Keith and Anna Boarman Keith, and comes from Missouri's most distinguished ancestry.

In 1871 Richard Keith opened a retail coal yard in Kansas City. The enterprise passed through several partnership stages and in 1881 the partnership evolved into the firm of Keith & Perry.

Mr. Keith had meanwhile opened a coal mine at Godfrey, Bourbon County, Kans. In 1884 the Keith & Perry Coal Company was chartered under Missouri law, with a capital of \$800,000. Operations under this title continued until 1893, when the company was incorporated under the title of the Central Coal & Coke Company, with an authorized capital of \$3,000,000. In 1905, the founder of the business, Richard H. Keith, died and, two years later, W. C. Perry—who had succeeded to the presidency, and was associated in the partnership with Mr. Keith since 1881. Charles S. Keith became president and general manager on the death of Mr. Perry, he having served as vice-president after his father's death.

The growth of Mr. Keith's company has three distinct stages. It was primarily a retail distributor of coal, in a small way, the yard being on Bluff street. In its second stage the enterprise appears as a producer of coal. During this process of development the company absorbed the properties of the Kansas & Texas Coal Company. Meanwhile, the lumber element was introduced. In this branch the progress has been so remarkable that the company's interest in the manufacture of yellow pine lumber in the South alone proves an epoch in the development of that industry.

In 1900 the company increased its capital from \$3,000,000 to \$3,700,000 for the purpose of absorbing the property of the Sweetwater Coal Mining Company at Rock Springs, Wyo. In 1902 another increase in the capital raised it to \$7,000,000, its present figure.

Mr. Keith, with his wife and two young sons, occupies the home he built at 1320 Santa Fe Road, one of the handsomest residences in Kansas City.

NOTABLE KANSAS CITIANS



Strauss-Peyton Portrait

WILLIAM L. MAXWELL

Among the younger men prominent in the business and financial world of the great South West for none is approval more general than for William L. Maxwell. He commands respect for his perfection of attitude, being reserved, at the same time most cordial. When he speaks, it is

to the point, briefly, unless he intends to carry some surcharge of meaning beyond the mere words. He often knows more of a subject than the man speaking, having mastered more than a fair conception of current business events. But he has acquired the philosophy of conservation.

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Mr. Maxwell is a Missourian by adoption, taking up his homestead in Kansas City, as so many other native Kansans have done. He was born in Ottawa, Kansas, May 1, 1877, the son of Joseph E. and Carrie B. Maxwell. He attended the public schools, the high school of Paola, Kansas, Marmaduke Military Academy of Missouri and the Kansas University.

After finishing school he was made local manager of the Gas Company, at Paola, a position he filled from 1897 to 1901, when he came to Kansas City, where he has occupied various positions with the Maxwell Investment company, as secretary, treasurer, and now vice-president. And he

holds his position not by accident, but because he knows his business and how to get results.

The Maxwell Investment Company has offices in the Lathrop building. Mr. William L. Maxwell, with his wife and little daughter, live at 3823 Forest avenue. He belongs to Paola Lodge No. 37 A. F. & A. M. to Paola Chapter No. 20, R. A. M. and St. Emo Commandery No. 22, K. T. of Paola, Kansas, to 349 Council, R. & S. M. Osawatomie, Ks., to Ararat Temple, A. A. O. N. M. S., Kansas City, and to Phi Kappa Psi Fraternity. Mr. and Mrs. Maxwell are prominent in Country Club life.

NOTABLE KANSAS CITIANS



Strauss-Peyton Portrait

H. M. LANGWORTHY

It has been said that the best attorneys in the world come from the state of Kansas. Whether that be true or not, it is a fact that a mighty large per cent of our brilliant young attorneys have crossed the Kaw which divides the two big states, and have given Kansas City the advantage of their Kansas birth and training.

H. M. Langworthy, the subject of this sketch, is one of them. He was born in Leavenworth, Kansas, December 16, 1880, the son of S. B. Langworthy, M. D. and May H. Moore Langworthy. He attended the public schools, and then the Kansas University at Lawrence, afterwards studying law at Columbia University, New York.

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Nine years ago he came to Kansas City, and entered the law office of Warner, Dean and McLeod, one of the most distinguished law firms in the United States. It speaks well for the young man's ability that six years later he became a member of the firm, succeeding the late Judge Timmonds.

Mr. Langworthy is well posted on the latest and most tangled rulings and technical points in decisions. His friendly and kindly disposition instantly makes a caller like him, he is a fearless and relentless fighter when occasion warrants. Deception and falsehoods seem to be unavailing. His penetrating mind picks unerringly the pertinent truth or, the impertinent untruth of a mat-

ter at issue, and, best of all, he can make judges and juries see things as he does. This latter he accomplishes by means of an attractive simplicity of exposition and demonstration in a manner almost confidential.

Mr. Langworthy belongs to the Phi Beta Kappa and the Phi Delta Phi Fraternities. He belongs to the Mission Hills Country Club, the University Club, the Commercial and City Clubs.

He married Miss Minnie Leach, also from Kansas, the aristocratic old town of Leavenworth, and they have one son, Herman Mcore, Jr., age five years. Mr. Langworthy, with his family, resides at 26 East 52nd street.

NOTABLE KANSAS CITIANS



Strauss-Peyton Portrait

HERBERT A. DYER

Herbert A. Dyer's business activities brought him into prominence early in life, and today, although a very young man, he is one of the best known men in Kansas City's stock market.

Mr. Dyer is a native Missourian. He was

born in Slater, Saline County, April 15, 1884, the son of Laura Z. and George J. Dyer.

He was educated in the Slater public schools, and Central High School, Kansas City, Mo., and started his career as office boy with the Fowler

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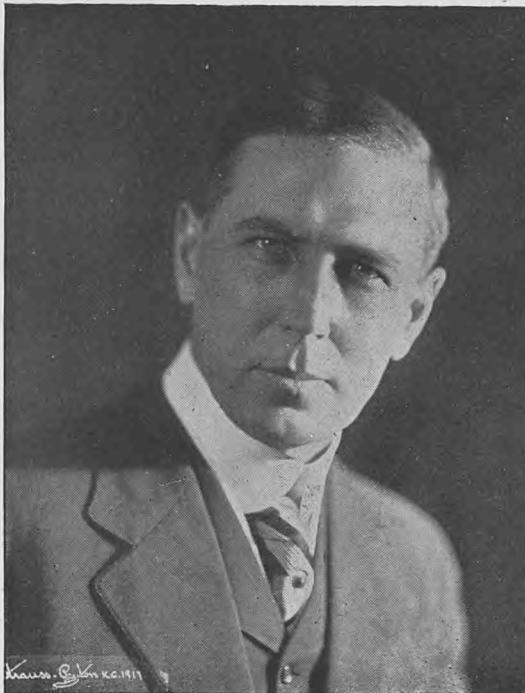
Packing Company, in 1902. In 1909 he was transferred to New York as manager of the Wallabout Packing Company, both of these companies being subsidiaries of the National Packing Company of Chicago.

In 1913, Mr. Dyer left the packing business to engage in the wholesale hay business. He organized the National Hay Company in 1916, of which company he is president and general manager. They are engaged in buying and distributing by the carload, with an annual volume of 6,000 cars.

Mr. Dyer is also a director of the City Center Bank. Taking him all in all, he is the type of young citizen that makes a city worth living in, standing for the betterment of all conditions, and forging ahead with an honest, clear-sighted energy.

Mr. Dyer lives at 2107 Linwood Boulevard. He belongs to the Scottish Rite Masons, the Ararat Temple Shrine, the Hoof and Horn Club, the Meadow Lake Country Club, the Kansas City Athletic Club. His recreations are golf and driving a Stutz roadster.

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Strauss-Peyton Portrait

JOHN I. WILLIAMSON

A lawyer of the rugged, manly type is John I. Williamson, an attorney with red blood in his veins and a legal mind that is tempered by wholesome love of outdoor sport and an engrossing sympathy with humanity and its weakness, both physical and spiritual. This breadth of feeling and

view is the natural heritage of the best stock of old Missouri, for Mr. Williamson was born in Carroll County, Missouri; educated at Kentucky University, at Lexington, Kentucky; admitted to the bar in 1891; practiced law in Kentucky for ten years; left there in 1903 and took up his resi-

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dence in Kansas City, Missouri, where he has since resided and practiced his profession.

He was married December 8th, 1891, to Miss Lucy E. Willett, of Carlisle, Kentucky. They have two daughters, Isabel, now Mrs. Arthur M. Atkinson, of Tulsa, Oklahoma, and Elton.

In politics he is a democrat, and takes an active interest in things political, having spoken in behalf of the democratic party in every campaign since he was twenty years of age, but he has never sought or held any office whatever, either elective or appointive. In religion he belongs to the Christian Church (sometimes called Disciples of Christ) and is a member of the Linwood Boulevard Christian Church, located at Linwood and Forest in this city. For about ten years Mr. Williamson has been a member of the official board of that church.

He is a member of the American Bar Association; the Missouri Bar Association (is chair-

man of the General Council of the last named Association) and the Kansas City Bar Association, of which latter he was, in 1912-13, the President. He is also a member of the Mission Hills Country Club, City Club, Commercial Club, Automobile Club, Knife and Fork Club (former president of the last) and various others.

His chief hobby is the study of history; his chief aversion, crooked lawyers; his chief diversion, the reform of Judicial Procedure, (in evidence of which he was one of a committee of fifteen lawyers of this state who were appointed by the Governor in 1914 to draft a revision of the Codes of Civil and Criminal Procedure, which was done and though not yet on the statute books, the State Bar Association is still pushing the enactment of the proposed revision, largely as they wrote it, and it will yet be enacted by the legislature, and he is an advocate of peace even at the price of war.

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Strauss-Peyton Portrait

DR. WILLIAM E. MINOR

Not only every important organ in man's anatomy has been specialized, but almost every ill to which he falls a prey. And the doctor who masters these afflictions, who becomes a leader in his own sphere, is recognized at home and abroad,

and the multitudes lose no time in making a beaten path to his door. Such fame has come to Dr. William E. Minor, one of the world's most distinguished specialists, whose reputation is so far reaching that people from the Atlantic to the Pa-

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cific, from Canada to the Gulf, have come to Kansas City to be cured by him.

This pioneer specialist was born in Chillicothe, Missouri, and comes from a family of distinguished physicians and surgeons. His father was Preston A. Minor, and his mother, Lydia A. Minor. The son was educated at the University Medical College, and took post graduate courses in New York, Philadelphia and Chicago Universities. Dr. Minor is the senior partner of the firm of Thornton and Minor, whose offices and private hospital at 1000 Oak street cover a quarter of a block. Medically they are in the front rank of practitioners, with a close watch on all modern research work. Their work gives to scientific medicine and surgery a wonderful stimulus and

support, and their hospital insures their patients the best and latest service.

Dr. Minor belongs to all the Masonic bodies, and is a charter member of Union Lodge I. O. O. F.; of the Kansas City Club, Blue Hills Country Club, Mission Hills Country Club and Hillcrest Golf Club.

Both he and his wife are generous contributors to charitable institutions of all denominations. Neither does he grind the faces of the poor who come to him for healing. He recognizes that man's mission is one of mercy, and the livelihood is a second consideration.

Dr. and Mrs. Minor make their home at the Lucerne.

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Strauss-Peyton Portrait

GEORGE J. MERSEREAU

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George J. Mersereau is distinguished both as a lawyer and a man of society. He is one of the most prominent and successful of the younger generation of Country Club men.

His father's name was George J. Mersereau, and his mother's Adelina S. Mesereau. He was born in Owego, New York, and educated at Cornell University, Ithaca, graduating in 1899. He spent the ensuing year in New York City, and came to Kansas City in 1901, to make his home with his sister, Mrs. W. B. Richards. He entered the law firm of Lathrop, Morrow, Fox & Moore as

an office boy, and by close application to business and a natural ability for certain phases of law became a member of the firm. The greater part of his time is given up to handling cases for the Santa Fe and Kansas City Southern Railways.

Mr. Mesereau belongs to the Country Club, the University Club and the Chi Phi Fraternity. He married this year Miss Mary Edna Beaham, one of the most interesting young women in society. They are interested in everything that points towards a betterment of ideals and conditions.

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Strauss Peyton Portrait

HERBERT PERRY WRIGHT

A conspicuous figure in the financial and intellectual world of Kansas City is Herbert Perry Wright. He is equally well known in the realms of civic and economic betterment.

And it may be said that he commands both respect and affection for the perfection of his

attitude towards all men. He is reserved and, at the same time, cordial as occasion calls for. He is not garrulous, but he is far from being dumb and he is the best listener a talker ever had. As for character, it is symbolized in his carriage, stocky, straight-shouldered, eyes front,

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head up, militarily moving, and in a smile that is slow and kindling. When he speaks it is to the point, no more, unless the speech carry with it some surcharge of meaning beyond the mere words.

Mr. Wright was born in Stockton, Ill., June 24, 1865. His father was Burton Wright, and his mother Hulda Coon Wright. He received his education in the public schools and at Northwestern University. He came to Kansas City after his graduation, and established an investment business here on July 1, 1887. On October 21, 1890, he married Miss Hattie How of Ottuma, Iowa.

It would be superfluous to specify chronologically the normal occurrences in Mr. Wright's career. They are chronicled in the financial history of Kansas City. Their telling comprises some of its sanest pages. Enough to say that he is president of the H. P. Wright Investment Company, a director in the Kansas Gas and Electric

Company, the American Power and Light Company, the Kansas City Life Insurance Company, and the Sinclair Oil and Refining Company. He belongs to the Sigma Chi Fraternity and is a member of the following clubs:

University Club, Commercial Club, Kansas City Club, Blue Hills, Country Club, Mission Hills Country Club, Elm Ridge, Miltona Club, Alexandria, Winn, Lake View Club, Lawrence, Kansas, and the Horton Shooting Club. The last three testify to the fact that intellectual pursuits are balanced by a love of the great outdoors and its diversions.

Mr. Wright has a handsome home at 3735 Bellevue Avenue. Mrs. Wright is a beautiful woman who stands for the betterment of ideals. She is prominent in woman's clubs. They have one daughter, Lillian, an attractive girl, who graduates from Miss Barstow's School this June.

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Strauss-Peyton Portrait

CHARLES S. ALVIES

Born in Kentucky in 1887, Mr. Charles S. Alvies is now cashier and the largest stockholder in the Southwest Boulevard bank. Such a position, at the age of 30, is proof conclusive of its occupant's possession of the qualities that both

deserve and command success. One might think that a man who had so "arrived" had little time for anything other than the grind of getting there, but not so with our sketch subject. He has not been the slave of one idea, one ambi-

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tion. He has kept in touch with other things than banking and is today a man of broad general ideas and sympathies.

Mr. Alvies was born and educated in Henderson, Ky., the son of Joseph B. and Annie H. Alvies, coming to Kansas City about eleven years ago and accepting a position with the American National bank at \$30 a month. He found he could better the position as cashier of the Farmers' Bank at Strasburg, Mo., and after a year there he accepted further responsibility with Smith & Ricker, financial agents, at the Kansas City stock yards.

In 1910 he conceived and organized the Southwest Boulevard State bank, of which he is cashier, no small compliment to a man of his few

years. Another compliment is the way the older men in the same business listen to him. In twelve years he has passed through all the stages that lead from the small clerkship to the bank's head, filling in with good hard work. That it is a matter of earned success rather than theory is testified by the fact that the business of the Southwest bank was doubled last year.

Mr. Alvies belongs to the City Club, the Bankers' Club, the Chamber of Commerce, the Kansas City Athletic Club, the Credit Associations, the Old Colonists' Club and Mission Hills Country Club. He married a Kentucky girl, and they have two young children. Their home is at 3721 Baltimore avenue.

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Strauss Peyton Portrait

ARTHUR FELS

Arthur Fels, son of Joseph Fels, was born in Kaiserlautern, the Palatinate, Bavaria, Germany, and came with his mother to this country when five years of age. He attended schools in Chicago and Cincinnati, and received valuable business

experience in Newport, Ark., in the wholesale grocery field. Mr. Fels still has big interests there.

He came to Kansas City in 1909 and established a real estate, loan and fire insurance com-

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pany. The business has developed rapidly and is accounted one of the successful financial strongholds of the great Southwest.

Arthur Fels has a compelling and interesting personality.

Of impressive appearance, he strikes one as a keen judge of human nature. He seems instinctively to be able to fathom and understand the workings of the mind of the man with whom

he is engaged. His keen brain and sound judgment invariably command respect.

Mr. Fels is married, and lives with his wife and one son, Joseph Raphael, at 3522 Harrison boulevard. He belongs to the Knife and Fork Club, the Commercial Club, the City Club, the Lion's Club and is a Shriner and a thirty-second degree Mason, and an Elk.

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Strauss Peyton Portrait

ROBERT ALEXANDER LONG

Distinguished internationally not only for his wonderful faculty of making money, but for his predilection for giving to and helping others is Robert Alexander Long, the southwest's greatest business executive and Kansas City's richest citizen.

Mr. Long was born on a farm in Shelby coun-

ty, Kentucky, near the town of Simpsonville. His parents were Samuel M. and Margaret K. White Long. His mother was a cousin of Gov. Luke P. Blackburn and of Senator Blackburn of Kentucky. His father, a practical, methodical and ambitious man, spent his life on the farm. He educated his son in the country schools, and then

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for fifteen months sent him to a boys school in Shelbyville. With this substantial foundation, Mr. Long acquired in his later association with men of all degrees, a rather remarkable education. The knowledge of an army of men has been assimilated by his brain.

During his life in Kentucky Mr. Long had little business experience.

The knock of opportunity was first heard by him while visiting an uncle, C. J. White, in Kansas City. With his cousin, Robert White and with Victor Bell, son of Dr. J. B. Bell, Mr. Long went to Columbus, Kansas, where on April 24, 1875, the first car of lumber consigned to the firm of R. A. Long and Co., was unloaded. The three youngsters had not reached their majority and when the first invoice was checked, part of the items were not understood. But if the phases of lumber were not easy to decipher, the young business men had the fundamental ideas of business and its principles conquered. The details came later. Eight hundred dollars was the first years earnings. The second year's profits were \$2,000. In 1877 Mr. White died. His partners purchased his interests and forged ahead. There was no stopping them. From a few hundred feet of lumber at a time to a retail output of millions of feet of unfinished lumber, supplemented by vast quantities of lime, cement, coal and other products is but the evenly moving history of a vast business system, having immense land holdings in Louisiana, Texas and Arkansas.

At the head of all of this mass of practical achievement has stood a man of ideals; one who has kept his vision, and who has found time for the expression of many of his ideas. There is no civic nor philanthropic interest in Kansas City of which Robert Long has not been an executive as well as a financial part.

His personal tastes are varied. From the best interests of the Christian church to the raising of blooded horses and cattle might seem a long road to some; but not to a Kentuckian.

His influence and money have been unstinted for the church's interest, and his famous stables have brought national honor to add to Kansas City's reputation as a stock and horse show center. He has given much attention to welfare work among his thousands of employes in the camps and saw mill districts.

Robert Alexander Long married Miss Ella Wilson, daughter of George and Eliza Hughes Wilson. They have two daughters, Loula, and Sally America, now the wife of Lieut. Com. Hayne Ellis of the U. S. Navy.

Mr. Long's two homes, Corinthian hall on the Cliff Drive and Longview, twelve miles from town, are the show places of Kansas City.

Mr. Long is a member of Blue Hills Country Club, the Midday Club, the Hillcrest Club, Kansas City Club and the Chamber of Commerce.

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Strauss-Peyton Portrait

J. J. VINEYARD

J. J. Vineyard was born March 13, 1870 at Weston, Platte County, Missouri. In 1883 he came to Kansas City with his widowed mother. He attended the public schools in Kansas City and

while in the Central High School was one of the founders of the Platonion Society and the Central Luminary. From the Central High School he attended Washington and Lee University at Lexing-

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ton, Virginia, where he graduated in 1891. He received two scholarships during his academic course and graduated as valedictorian of his class. After having taught school at Marion, Alabama, and Central High School, Kansas City, Missouri, he began the practice of law in 1897 in partnership with Mr. John H. Thacher. In 1902 the firm of Rozzelle, Vineyard & Thacher was

formed, which was changed to Rozzelle, Vineyard, Thacher and Boys in January, 1917. Mr. Vineyard married Miss Alta Zens February 8, 1908. They have one child, James Gibson Vineyard, nine years of age. Mr. Vineyard has been president of the following organizations: Kansas City Bar Association, Missouri Bar Association, Kansas City Athletic Club, Knife and Fork Club.

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Strauss-Peyton Portrait

O. L. VAN LANINGHAM

A man's man in the best sense of the word is O. L. Van Laningham, who was born in Louisville, Ky., April 18, 1874, and who received his education in the public schools of Knightstown,

Ind. When he was very young his parents died, and left him the sole support of a family of four younger children. Accepting the responsibility, young Van Laningham started to work,

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and got his experience in the school of hard knocks and fast growing obligations. It all helped to make the man, and when other youngsters were deciding what career to follow, O. L.

Van Laningham had already made his mark as a financier.

Mr. Van Laningham came to Kansas City in 1901. This has been his home ever since with

the exception of two years in Chicago and one in New York. He married Miss Julia W. Smith in 1899, and they have one lovely daughter, Aileen, born Christmas eve, 1901.

Mr. Van Laningham, with his family, occupies a beautiful home at Eightieth and Wornall road. The estate is named for Mrs. Van Laningham's birthplace—Neteowaka.

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Strauss-Peyton Portrait.

MICHAEL G. HEIM

No man's compelling force is more felicitously concealed under the courtesy and consideration rendered unto others than is that of Michael G. Heim, one of a group of three brothers who have helped make the commercial and financial history of Kansas City. Their prosperity has been a fitting climax to their efforts.

Mr. Heim was born in East St. Louis, Ill., in

1865, the son of Ferdinand and Elizabeth Heim. His education was completed in the Poughkeepsie Military Academy, New York, and his first position was with the Heim Brewery, Kansas City, where the fortune of his family was incorporated. He was an integral part of this institution for many years.

But M. G. Heim had a vision, and that was the

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introduction of wholesome out-of-doors amusement for the entertainment starved public in Kansas City. It was his big idea, and so took possession of him that nineteen years ago, on grounds in the East Bottoms, a place of amusement called Electric Park was established. It was a success from the initiative, and all of Kansas City's best citizens patronized these few acres of brilliant light, where such wonderful music could be heard without a fee, for music was one of Mr. Heim's hobbies, and the greatest bands in the world have played in Electric Park, the favors going to Sorrentino and his famous Red Band of Italy, most of whose members' bones now lie in the waters of the Mediterranean. Mr. and Mrs. Heim are the closest friends in America of the Sorrentinos. They have visited back and forth, and the Heims are the only Americans who have slept in the famous gold room in the Sorrentino villa in Florence, Italy, where the great director and his wife, with an acquirement of vast wealth, now live. Between Mr. Heim and Sorrentino a contract was never drawn. For his band the Italian was paid the highest price ever paid in an amusement park, and Mr. Heim's word was the only bond considered necessary.

When Kansas City began to trend southward the Electric Park of the bottoms was a long way for the people to go. With his vision of a better park always before him the new site, at the Paseo and Rockhill Road, was secured, and the present park built. Few people who pass within

its gates know that architecturally it was modeled after the Vatican of Rome. It is the cleanest, best lighted park in the United States, and each year shows an increase in its patronage. Mr. Heim has been the president of this amusement company for nineteen years.

Everyone who knows M. G. Heim personally knows him to be a man of democratic ideals of life; a man of kindness and tolerance, numbering a wide circle of friends of high and low degree. He has an originality all his own, and he has several ambitions, one of which is to give to the public nothing but the best in his particular field. Along with his business aggressiveness must be mentioned his felicity as a publicist. Through Electric Park he has done much to advertise Kansas City abroad and at home.

January, February and March Mr. Heim spends in Florida, where his big yacht, "Dragon," browses. Here he enjoys his favorite sports of fishing, gunning and golf. He has international fame as a fisherman. He owns a hunting lodge on the Arkansas River, and, of course, loves a good dog. He is a member of the Kennel Club of LaCygne, Kansas, and has won twenty-two silver cups.

Mr. Heim belongs to the Kansas City Club, the Commercial Club, the Hillcrest Country Club, the Kansas City Yacht Club, the Elks, the Kansas City Athletic Club and the Knights of Pythias. With his family, he lives in a handsome home at 328 Benton Boulevard.

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Strauss-Peyton Portrait

ARTHUR A. O'BRIEN

Every state, every city of consequence in the United States has contributed its quota of distinguished individuals who have acquired additional fame in Kansas City by prominence in science, business, arts, politics or the law. In this instance it is Chicago, Illinois, which has given an

eminent attorney to the Missouri city, for there was born Arthur A. O'Brien on January 1st, 1884, the son of John D. and Ellen C. O'Brien, deceased.

Mr. O'Brien was graduated from the Hayes School, the West Division High School, Chicago, and from Lake Forest University in 1905, with a

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degree of L. L. B. He was then associated with Judge Ellridge Hanecy in the practice of law, and afterwards was a part of the law firm of O'Keefe, Bagby & O'Brien. He was appointed assistant United States attorney in Chicago.

Mr. O'Brien came to Kansas City on January 1st, 1913, as vice-president and general counsel of the Kansas City, Kaw Valley and Western Railway company. He then became associated with R. J. Ingraham and W. S. Cowherd, where he remained until the first of this year, when he opened an office at 1010 Commerce building as general counsel for the Kansas City Breweries, Electric park and several other corporations.

Mr. O'Brien is one of the youngest, as well as

one of the most successful corporation lawyers in the United States. In certain respects he has a tremendous advantage over men who have age as a favoring handicap. The man who was admitted to the bar twelve years ago comes to the task of untangling legal snarls with the knowledge of present day rulings.

Apart from his legal connections, Arthur O'Brien is a man of unusual social grace and rare personality. In the ordinary intercourse of life he is a man with a host of friends.

He is vice-president of the Kansas City Club, where he makes his home, and he belongs to the Bar Associations of America, of Missouri, Illinois, and Kansas City.

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Strauss-Peyton Portrait

REDMOND S. BRENNAN

The average American feels that a proper basis for life would be a thorough grounding in the classics, via some good university, plus so exquisite an appreciation of existence as to know that life after all is not high brow, but distinctly colloquial. The hoppers of the universities usually grind 'em out so fast that many are spoiled in the making.

Lincoln Steffens is fond of saying that he has known men who "recovered from an education from Yale, but Harvard, never!" This is a prelude merely to a statement about Redmond S. Brennan. Mr. Brennan came to Kansas City two years ago to practice law. Not that he hadn't done it before, but thought he saw a better field here than in Washington, D. C., where his

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shingle first had been hung out. He evidently is right about Kansas City and his field, for already he has become general counsel for several oil companies and has a most enviable general practice.

It is not generally known, but Mr. Brennan studied in three universities. Yet he uses his "r's" and his "a's" for all the world as though he had never squared Greek verbs with their nouns. They may as well be any of the other twenty-four letters of the alphabet for all the attention he pays to them!

Mr. Brennan was born in St. Louis in 1880. As may be suspected, his family was of Celtic origin and they started him in at an early age at St. Louis University, where he took an academic and classical course for eight long years. Then he put in a year and a half at Washington University close to his folks and began to read law. This latter course probably was prompted by the fact that at St. Louis University he had come out grasping an A.B. by the throat and at the head of his class. Afterward Mr. Brennan took a three years' course in law at Georgetown University. On his graduation he walked down the

hill from the university and began practicing law where he learned it—in Washington.

Mr. Brennan specialized in departmental practice in Washington. When 23 years of age he married Miss Adele Carlin. They have two children and live at 4961 Wornall Road.

Receiving an appointment as attorney for the United States Commission of Industrial Relations turned Mr. Brennan's attention directly to economics and particularly to that phase of the study concerning wage and working conditions. He is the author of the report of the commission on "Labor and the Law." Incidentally, it also turned his attention to Kansas City, the home of the chairman of the commission, Frank P. Walsh, with whom Mr. Brennan is now associated in the practice of law in the Commerce Trust building.

Having an active sort of temperament, Mr. Brennan has taken a deep interest in Kansas City and its people and probably is the most widely known attorney in the city for the length of time he has lived here. Mrs. Brennan is prominent socially and their charming home on Wornall Road has been the scene of many social gatherings.

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Strauss-Peyton Portrait

FRED C. VINCENT

Fred C. Vincent, one of the most modest and unassuming citizens of Kansas City today, though virtually unknown to probably 90 per cent of the city's inhabitants, is, at the same time, one of the most successful men in the business world.

Mr. Vincent was born in Odell, Illinois, the son of Charles and Belle Vincent.

He was educated in the Illinois grade school, Lake Forrest Academy and the University of Chicago.

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He started in business in Chicago, and chose the grain business, which profession he has clung to all his career. He came to Kansas City in 1905 to represent Bartlett Frazier company of Chicago, and liked the city so well he remained here. For the past ten years he has been connected with the Simonds-Shields Lonsdale Grain Company, with which very reputable firm he now holds the position of secretary and treasurer.

Although he is regarded in the world of finance as a shrewd and dependable business man, he possesses that rarest of virtues, extreme modesty. He shuns publicity, and is one of those unusual men who doesn't care to read about himself.

These very characteristics make him well liked by men. He has the confidence of his associates.

Mr. Vincent belongs to the Psi Upsilon fraternity, and to the Chamber of Commerce, the Kansas City, University and Kansas City Country clubs.

He is second vice-president of the Board of Trade, also second vice-president of the Council of Grain Exchanges.

He married Miss Gay in 1911, and they take their recreations in golfing, motoring and traveling.

NOTABLE KANSAS CITIANS



Strauss-Peyton Portrait

JACOB LEANDER LOOSE

Success may be defined as the accomplishment of a purpose, and Mr. J. L. Loose's purpose in life, was to establish a great commercial organization which exists today in the Loose-Wiles Biscuit Company. The incentive to accomplish great things little matters. To most men it comes—to some never, but the great quality which distinguishes the superman is tenacity of purpose, with the objective clearly in view, a star in the ascendant, directing each move to ultimate victory.

Nature had endowed Mr. J. L. Loose liberally in the beginning, with health, a fine physique, and rare mental qualities. His early life on

his father's farm, gave him a sound constitution, and a grounding in that domestic economy, which was the firm foundation for his life work later.

Jacob Leander Loose, President of the Loose-Wiles Biscuit Company, was born June 17, 1850, in Greencastle, Franklin County, Pa. His father, Isaac Loose, was of German-Dutch descent, whose forebears immigrated with the Huguenots, a farmer and stock raiser. His example of thrift and industry exerted a great influence in the life of his sons. His mother, Eliza (Schull) Loose, was of Holland-Dutch stock, which, for generations, had resided in Pennsylvania.

"Jake," as he is still called by his boyhood

NOTABLE KANSAS CITIANS

friends, received his early schooling at Mercersburg, Franklin County, Pa., but later attended high school in Decatur, Illinois, wither the family moved in 1860, when he was ten years old. At the age of sixteen (16) he left the farm and gained his first commercial experience clerking in a general store in Decatur, at a salary of \$5.00 per week. He was quick to learn, and at the age of twenty (20) emigrated West to settle at Chetopa, Kansas, where he, with his brother D. A. Loose opened a dry goods store. Chetopa was on the frontier of the Indian territory, through which the M. K. and T. Railroad was then building. At that time Kansas City was very small and did not then give the promise of wonderful developments which came later.

The partnership thrived and resulted in the establishment of another store at Joplin, Mo., in 1876. Branch houses, however, were difficult to maintain in the days of slow communication, so that the partnership was dissolved in 1879, J. L. Loose retaining the Chetopa store. With the growth of the community, his venture succeeded and he bought farms, established a lumber yard, and imported Norman horses for improving the breed.

On March 12, 1878, he married Miss Ella Clark, daughter of Jonas Clark, of Carthage, Mo., and to them were born a daughter and son, both deceased.

A broader life called to him, so he disposed of his dry goods interests, and in 1882, with his brother J. S. Loose bought the controlling interest in the Corle Cracker and Confectionery Company of Kansas City. In 1889 the brothers changed the name to the Loose Brothers Manufacturing Company. The talents of the two men were complementary, the deficiency of one being amply fulfilled by the other, so that the undertaking prospered and expanded. At that time, the Moore Brothers, whose activity has become the history of early corporation finance, consolidated the Atlantic Coast biscuit companies, under the name of the New York Biscuit Company. Realizing that such an operation was inimical to the welfare of the Western baking companies, Mr. J. L. Loose consolidated thirty-

five (35) independent bakeries under the name of the American Biscuit and Manufacturing Company, for mutual protection. The organization was successfully consummated without the aid of outside capital, a thing never before or since accomplished by any combination of interests. The capital stock of the American Biscuit and Manufacturing Company was \$10,000,000.00 and at that time, was the second largest capitalization in the United States.

On May 15, 1890, Mr. J. L. Loose was elected president and moved to Chicago, where he lived for seventeen (17) years. His keen foresight, his mechanical ability, and genius for organization, built a firm foundation for the business of which he was then president, and which was to become his formidable rival and a concern of great national importance.

The direction and control of so many separate manufacturing plants was a great strain and in 1897, on account of ill health, he resigned and went to Europe. During his absence, there was a consolidation of the American Biscuit and Manufacturing Company, the United States Biscuit Company, and several others, to form the National Biscuit Company, which became known as the Cracker Trust. This combination was put through, very much against the will and judgment of Mr. Loose, who protested vigorously and denounced the proceedings, but being in the minority, he was powerless to prevent the consummation of the deal.

Men of his calibre, however, are extremely rare, and the game of "freeze out" is not always successful. He gave notice that he would enter in direct competition in opposition to the National Biscuit Company, and when he undertook to place his own institution upon a solid foundation, he was naturally confronted with opposition and competition from sources of his own creation, but this was to be expected, and while it was sometimes strenuous, it never dampened his ardor or diminished his enthusiasm for business building, and his remarkable success has already been acknowledged in the business world.

With the assistance of his brother and associates, he set to work to accomplish his aim, and

NOTABLE KANSAS CITIANS

the Loose-Wiles Biscuit Company was organized in 1902, at Kansas City, Mo., Mr. J. L. Loose becoming Chairman of the Board of Directors, Mr. J. S. Loose, President, Mr. John H. Wiles, Vice President, and Mr. C. E. Gould, Secretary.

Since the organization of this corporation, they have built (in addition to the immense plant at Kansas City, Mo.) and have in successful operation, factories at St. Louis, Mo., Minneapolis, Minn., Omaha, Neb., Chicago, Illinois, Dallas, Texas, Boston, Mass., and New York City. There are ten manufacturing units, and eighty-five (85) branch houses, giving employment to 25,000 persons. The confectionery business amounts to an output of \$3,000,000.00 annually, and the biscuit business is one of the largest manufacturing and distributing organizations of food products in America.

All of the factories are modern in every detail, and equipped with every invention and newest device known to science in the industry of baking. It is in the newness and up-to-date methods adopted by the corporation, that much of its phenomenal success is due—that, coupled with sagacity, executive ability, and perfect management, has made the Loose-Wiles Biscuit Company, one of the largest and most successful in the world.

It is due to Mr. J. L. Loose's perspicuity, that they have specialized in the highest grade products and developed their own machinery to manufacture non-competitive products with an efficiency which puts them in a class of their own.

The year 1908 witnessed the completion of their first Eastern Bakery located at Boston. There they undertook the manufacture of biscuits, such as were made in England, and imported into this country in great volume. English Style Biscuits, made in America necessitated imported machinery, foreign methods, and even the employment of foreign experts and bakers, and today the Loose-Wiles Biscuit Company is the only concern meeting with success in the production of the highest grade English Style Biscuits.

In 1914 the New York Bakery was completed in a commanding location, where their huge sign "SUNSHINE BISCUITS" (under which name all are marketed) attracts the attention of Manhattan Island from the Battery to the Bronx.

The New York Biscuit Works is located near the 59th Street Bridge, connecting New York with Long Island, representing an investment in excess of \$5,000,000.00 and is considered the largest and most up-to-date Biscuit Works in the world.

The Loose-Wiles Biscuit Company is the largest competitor of the National Biscuit Company.

The manufacture of biscuits, crackers, and wafers, requires the highest type of labor efficiency. There are many men who know how to run a factory, but who do not know how to manage men. To run a factory may be a complicated affair, but it is a thing that may be learned because it lies in the routine of mechanics and mechanical perfection. To manage men and to establish a harmonious relationship between capital and labor, requires a different order of ability, different ideals, and different means, since it deals with the intellectual, the social, and healthful aspirations of human beings. These attributes belong to the President of the Loose-Wiles Biscuit Company.

His remarkable success may be attributed largely to his keen foresight, and creative ability, and to the loyalty and co-operation which he has been able to inspire in his organization. He does not drive, but encourages, and has filled the minds of the Loose-Wiles Biscuit Company's products of his workers with ambition, enthusiasm, and hopes for better results from their efforts. By insisting on the strict observance of fundamental business truths, and the employment of the best class of labor under intelligent direction, he has built a great industrial machine which contributes to peace and national prosperity, and insures, in no small degree, a healthful condition of the people.

Personally, Mr. Loose is a paradox, a quiet forceful man, who has the confidence of his associates. With his wife, he occupies an enviable international social position. In the inner circle of cultured Kansas Citians, they are known as patrons of music and the best in art. He is a member of the Sleepy Hollow Country Club, New York, the Chicago and Union League Clubs of Chicago, and the Kansas City, Blue Hills, and Country Clubs of Kansas City.

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FREDERICK RUTHRAUFF HOOVER



FREDERICK RUTHRAUFF HOOVER, civil engineer and general agent for the Canton Bridge Company since 1919, was born in Indianapolis, Ind., in 1876. He came to Kansas City with his parents, Joseph W. Hoover and Mary C. Ruthrauff Hoover, both natives of Stark County, Ohio, in 1884.

Mr. Hoover was graduated from the University of Michigan with the class of 1899 and was married to Gertrude E. Montague of Traverse City, Michigan, in 1900. For ten years prior to his advancement to the general agency for the Can-

ton Bridge Company he was employed by the concern in which his father is interested in the same line of work. He is affiliated with no political organization and has never held public office. He is not all a man of play, but a hard worker, thoroughly interested in every movement for social betterment and especially for civic progress through modern methods. He has achieved a truly remarkable triumph over the great American handicap of being a prominent man's son, with the lure of ease and idle pleasure all around him.

NOTABLE KANSAS CITIANS



Strauss-Peyton Portrait

HERBERT M. WOOLF

IT IS extremely rare to find business ability, a close intimacy with culture and the intellectual world, and a patron of athletics combined in one man; the whole bespeaks healthiness of mind, tolerance and a cheerful philosophy. In the case of Herbert M. Woolf is a combination so unusual as to be worthy of comment.

Mr. Woolf was born at 913 Locust street in Kansas City. At the time of his birth, (and Herbert Woolf is a young man), this was one of the most aristocratic residential districts in Kansas City.

His father, Alfred S. Woolf and his mother, Phoebe Davis Woolf came here from Leavenworth, Kansas, Mr. Woolf, senior, having a vision

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of the advantages that Kansas City was to offer over other cities of the Southwest.

Mr. Alfred Woolf, with a brother, engaged in the furnishing goods business at 556 Main street, which was the beginning in Kansas City of the institution which bears the name of Woolf Bros. Furnishing Goods Co., which is now the most prominent of its kind in the country.

Young Woolf was educated in the public and high schools of Kansas City and at sixteen years of age entered his father's firm. He mastered every phase of the business, and is now president and general manager of Woolf Bros., having succeeded to the management in 1913, and the

presidency in 1915, following the death of his father.

Mr. Woolf is an indefatigable devotee to business, spending much of his time at the store, but this does not prevent his interest in certain avocations, such as the importing and raising of Airedales and other fine dogs, (he has some of the best specimens in the United States), and owns a number of extensive kennels, and the breeding of Hereford cattle on his two splendid farms near Kansas City.

Although Mr. Woolf is seldom seen in society, (he is almost a recluse), he belongs to the Commercial, the Midday, the City, the Kansas City Athletic, the Automobile Clubs and the Oakwood Country Club. He is a bachelor, and has a town house at 3720 Holmes street.

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Strauss-Peyton Portrait

MILLSON McCORMICK



ILLSON McCORMICK, the subject of this sketch, was born in a Virginia manor house in Winchester, on November 22, 1866, the son of Dr. William Adams McCormick and Charlotte Carter Forshee Parker, his wife. His characteristics reflect his early environment and immediate ancestry. Mr. Mc-

Cormick was reared in Virginia and educated in the Winchester college.

His first position was that of a bank clerk. But anyone who knows Millson McCormick could realize how foreign to his every trait would be this occupation. His ambitions were creative,

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and he abandoned banking for civil engineering and construction work, starting as engineer on the Mexican National Railway in the Republic of Mexico.

This was his field, and the results early justified his choice. He is thoroughly grounded in the history and philosophy of construction work, and he builds generously, with originality as well as an adherence to basic principles which can not be denied. Millson McCormick has a reputation from ocean to ocean in his particular field. He leaves his impress on any work he undertakes, and ranks with the best in his profession.

After completing the National Railway Mr. McCormick entered the construction department of

the New York Croton aqueduct tunnel, located near Tarrytown, N. Y. After that, under contract with one of his brothers, he built the Eighth street tunnel in Kansas City, and spent several consecutive years on tunnel construction as well as railway construction work in the East and West, and municipal work in Chicago.

Later he joined his brothers, David and Foxhall Parker McCormick, in the construction business under the name of the Parker-Washington Company, of which Millson McCormick is vice president.

Mr. McCormick belongs to the Kansas City Club, and lives at the Woodlea.

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WASHINGTON ADAMS

From the Unconventional Biographies. Published in The Independent, September, 2, 1905.

AS A PROOF of Mr. Adams' real greatness, it is only necessary to state that he has gained a large measure of success in spite of the handicap of a nickname. The "Washington" that you see at the top of this article is never seen in connection with his name except on very rare state occasions, or when the sympathetic biographer takes pity upon him, and gives the "whole works."

From childhood's happy hours he has been called "Wash," in fact, it is safe to wager that half the people who read this "Unconventional Biography of Mr. Washington Adams" will not know who it is. There are very few men who could have staggered along under such a handicap, for there is no dignity about a bobtailed patronymic, but Mr. Adams has never seemed to mind it at all.

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Could others have done it? For instance, would Mr. Gardiner Lathrop now be general solicitor for the Santa Fe had he been called Gard or Gardy all his life? What if Colonel C. F. Morse, president of the Stock Yards Company, had been compelled to bear the burden of nickname like Chuck?

And yet Mr. Adams is not the sort who has to pay excess baggage on dignity. To be sure he never frolics around, yet his nose has no trace of azure, and you can associate with him without fear of chilblains. It is rather, perhaps, that his nature is so kindly, his personality so entirely delightful, that we never think anything about the name, but only about the man. It must be that.

And when it comes to giving a further reason for Mr. Adams' popularity, let it be stated that he has lived in Kansas City for thirty-five years now, and despite that pioneer residence, has never been known to stop anyone with reminiscences of the "good old days" and the "winter of '76." This forbearance is truly wonderful, and entitles Mr. Adams to all sorts of glory, laud and honor.

Turning back to purely biographical facts, for this, after all, is a biography, not a bunch of gossip, Mr. Adams showed rare discernment in the choice of a birthplace. Boonville is to Missouri what Boston is to Massachusetts, and the children born there are given a running start on the road to success.

Mr. Adams received his early education as a matter of course, at the Kemper School, and after leaving that famous institution, went to the University of Virginia.

It was in 1870, right after lugging his sheepskin back to Boonville, that Mr. Adams did a remarkably clever thing, so clever, in fact, that it verged on the marvelously brilliant. He came to Kansas City. Yes, indeed. He quit the classic confines of Boonville, and hurled himself into the fierce crudity of Kansas City.

Whatever good this town may have done for Mr. Adams, it is an even break, after all, for he has done so much for the town. Leaving aside any question of his legal standing, although he ranks high among those who have given the Kansas City Bar a national reputation for brains and brilliance, there has never been a time when he wasn't willing to give time and take trouble for municipal advancement. Every public movement has had his aid and encouragement, and that means much in making for its ultimate success.

In the early days of his career, Mr. Adams was a shining light in the political firmament, and the Democratic party made use of his popularity quite a little. In 1874 he was elected city attorney, and re-elected in 1875. In 1880 Mayor Chase appointed him city counselor, and Mayor Talbot reappointed him. In 1894 Mr. Adams was tendered the position of county counselor, and such was his record that he was reappointed in 1896. Since that time, however, he has foresworn office holding, owing to the demands of his large private practice.

Such a man, however, is the sort of mayoralty timber that the Democratic party sadly needs, and it may be that Mr. Adams could be induced to make the sacrifice.

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Strauss-Peyton Portrait

JOHN B. PEW



JOHN B. PEW, one of the keenest and most dependable of the younger law school, was born in Laredo, Grundy County, Missouri, the son of George C. and Janie Brooks Pew.

He attended school for a time at Chillicothe, and later entered William Jewell College at Lib-

erty, where he was graduated with honors in June, 1899. Upon graduation from the college, Mr. Pew was awarded a scholarship in the Kansas City School of Law, where he was again graduated as president of his class, in 1901. The next year he was graduated from Yale University. While at Yale he won distinction as a debater,

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having been a member of the Yale Harvard Debating Team, and having won other contests in oratory.

In the summer of 1902, Mr. Pew returned to Kansas City and entered the practice of law, and has been so engaged ever since. He is now the senior member of the firm of Pew & Proctor, with offices in the Scarritt Building. For the last ten years he has been lecturing in the Kansas City School of Law.

In October, 1903, Mr. Pew was married to Miss Maysie V. Pittman, the daughter of Rev. N. R.

Pittman and wife of St. Joseph, Missouri. Mr. and Mrs. Pew have four children, and the family home is at 74th and Summit Streets.

During the time since Mr. Pew has lived in Kansas City he has taken an active part in the civic and charitable activities of the community. He has always been an efficient worker for the Democratic Party, willing to go at any time, to any place, to any task assigned him however great or small.

He is a 32d degree Mason, a Shriner, an active member of Calvary Baptist Church.

NOTABLE KANSAS CITIANS



Strauss-Peyton Portrait

KARL KLEMM



COLONEL Karl Daenzer Klemm was born in St. Louis, Mo., the son of Richard Klemm and Carrie Daenzer Klemm, now Mrs. John Schroers.

He was educated in Smith Academy, St. Louis, and at the United States Military Academy, West Point, N. Y. His first official appointment was a

lieutenancy in the 4th Cavalry, U. S. A. and he has seen service at various Posts in the United States and the Phillipine Islands.

After his marriage to Miss Gertrude Heim, daughter of Mr. and Mrs. J. J. Heim, Col. Klemm left the service and accepted a position with the Commerce Trust Company. At the end of a year

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he was elected secretary-treasurer of the Kansas City, Kaw Valley and Western Railway Company, which position he held until his services were needed by his country, and he goes into service as Colonel of the Second Missouri Artillery.

Col. Klemm is a typical soldier, with a trained mind and physical fitness. He is interested in everything worth while and belongs to the principal business and country clubs.

NOTABLE KANSAS CITIANS



Strauss-Peyton Portrait

WALTER SCOTT McLUCAS



ROBABLY there have been few men in Kansas City more universally liked and respected than Walter Scott McLucas, who was born in Newcastle, Indiana, in 1876, but at an early age moved with his family

to Fairbury, Nebraska. Mr. McLucas attended the University of Nebraska and then entered the employ of Byers Brothers and Co., Livestock Commission men of Omaha. Later on he went to St. Joseph and opened a branch for this company.

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After nine years service with them in that place, he entered the banking business in Saint Joseph and became vice-president of the First National Bank there.

In 1915 Mr. McLucas came to Kansas City as vice-president of the Commerce Trust Co. In 1917 he succeeded W. T. Kemper as president. During this time he was president of the Kansas

City Chamber of Commerce and was very active in all civic enterprises.

Mr. McLucas went to New York City May 1, 1921 as vice-president of the National City Bank and his going is certainly a distinct loss to Kansas City.

His family consists of his wife, his son Jack and his daughter, Mrs. William Huttig, Jr.

NOTABLE KANSAS CITIANS



Strauss-Peyton Portrait

CHARLES M. HOWELL



HARLES M. HOWELL, lawyer, was born at Shoals, Indiana more than forty years ago. He was educated in the common schools of Missouri; also at William Jewell College, University of Missouri and University of Michigan.

Mr. Howell whose offices are in the Commerce Building has been engaged in the practice of law in Kansas City for some years, and is known as one of our successful lawyers, specializing in Corporation Law and giving especial attention to the law relating to Insurance Companies and

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Banks, is also known as one of the leading specialists in Insurance Law in the country and is General Counsel for a larger number of Insurance Companies than any other lawyer in the United States. Mr. Howell is often referred to by many of his friends as "The Insurance Wizard".

Mr. Howell formerly paid considerable attention to politics, but for a number of years has had but little time to engage in this diversion. He is heavily interested in many banks and other financial institutions.

He is a member of the Elks, Knights of Pythias, Kansas City Club, Kansas City Athletic Club, Chamber of Commerce, Blue Hills Golf Club, Mission Hills Golf Club and many other clubs and societies.

With his wife, who was formerly Miss Irene Gill of this city and his two children Catherine, seventeen years of age and Charles Jr., fourteen, he resides at 3614 Harrison Boulevard.

NOTABLE KANSAS CITIANS



Strauss-Peyton Portrait

MAJOR MURRAY DAVIS



MAJOR MURRAY DAVIS was born in Burlingame, Kansas, September 24, 1887 and came to Kansas City with his parents in 1899. He attended ward school and Central High School in Kansas City and graduated from the Law Department of Missouri University in 1909, was admitted to the bar, returning to

Kansas City where he entered the practice of law in which profession he was engaged when called into service with the 3rd Infantry National Guard of Missouri in 1917.

He was a member of the Phi Lambda Epsilon and Sigma Epsilon Fraternities and of the City Club and Kansas City Athletic Club.

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He enlisted in the 3rd Infantry National Guard of Missouri in 1912 and was promoted to Lieutenant and Captain of "L" Company, which rank he held when the United States entered the war. After the consolidation of the 3rd and 6th Missouri Regiments into the 140th Infantry he was promoted to the rank of Major and assigned to the command of the 3rd Battalion of the 140th Infantry. He served with this organization in France in the Vosges Mountains and the Battle of the Argonne, and was killed in action in this battle near Exermont, France on September 29, 1918.

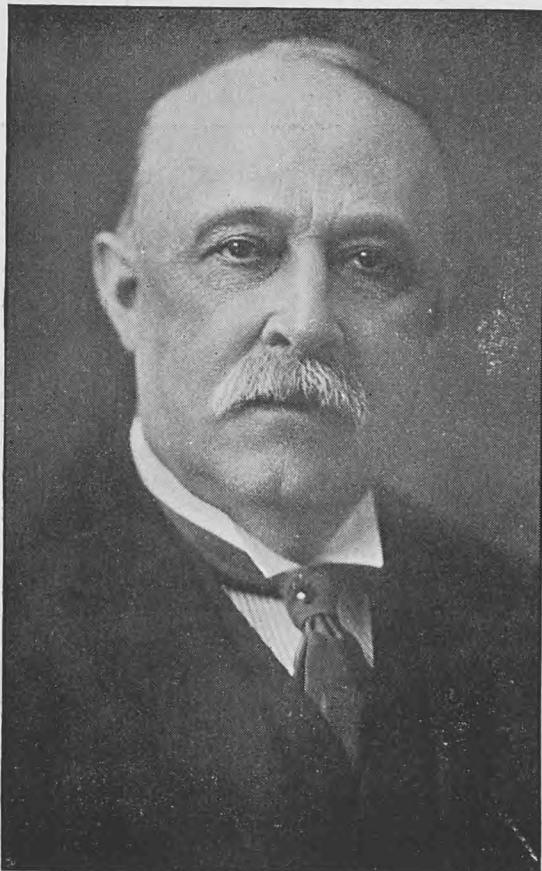
Major Davis was posthumously awarded the Distinguished Service Cross in a citation which read as follows:

"For extraordinary heroism in action near Exermont, France, 26-29 September, 1918.

He led his battalion brilliantly, and when wounded refused to go to the rear, but having his wound dressed on the spot, continued in command of his battalion. Later he was killed while leading his command in an advance."

He lies buried in the National Cemetery at Romagne, France.

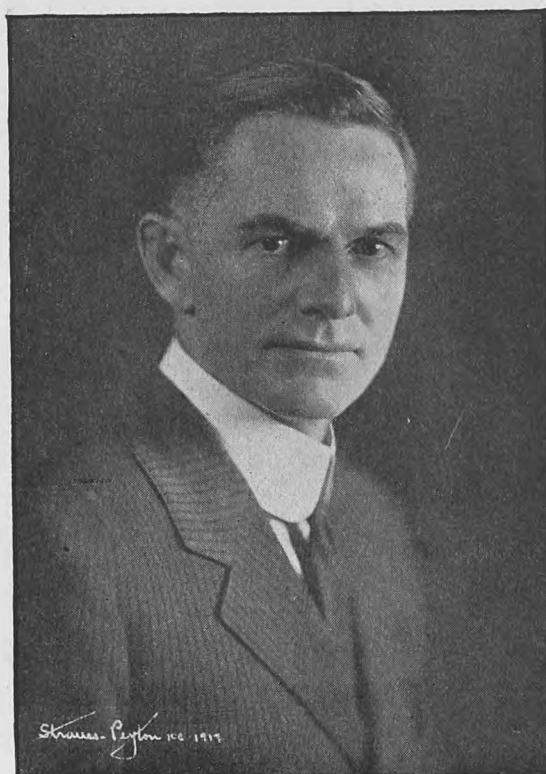
NOTABLE KANSAS CITIANS



Strauss-Peyton Portrait

JOHN H. BOVARD

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Strauss-Peyton Portrait

A. LEIGH HUNT

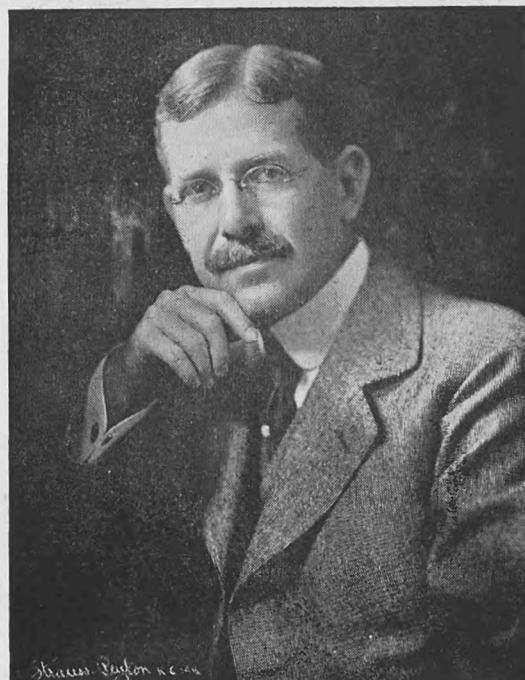
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Strauss-Peyton Portrait

EDWIN C. MESERVEY

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Strauss-Peyton Portrait

THOMAS J. BROADNAX



Strauss-Peyton Portrait

JERRY CULBERTSON

JERRY CULBERTSON, oil investments, is descended from a prominent family of the Old Dominion. He was born in Bates County, Missouri, September 12th, 1869, the son of Livingston and Mary E. (Douglas) Culbertson. His father was born in Scott County, Virginia, and removed to Missouri in 1866, becoming a pioneer farmer and merchant of Bates County, and the founder of the town of Rich Hill, which he named, and in which he es-

tablished the first store. The elder Culbertson was a son of David Culbertson, a native of Virginia and a member of the legislature of that state in 1838. The latter, a native of Virginia and a descendant of Scotch ancestry, was a member of the family from which the famous Culbertson family of Texas is descended. Mary E. Douglas, our subject's mother, was a daughter of Colonel Geo. Douglas, and a descendant of the "Red Douglasses," her grandfather having been born and rear-

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ed in the Grampian Hills, the boundary between England and Scotland.

Jerry Culbertson received his elementary education in the common schools of Bates County, and at the age of eighteen years entered St. Francis Institute (Catholic) at Osage Mission, Kansas. A year later he took a course in Bryant College at Sprague, Bates County, Missouri, after which he was, for a year, principal of the graded school at College Hill in the same county. After a year's course in the state university he taught one year at Old Rich Hill, then took another year in special studies in the state university, devoting his time chiefly to literature, economics and metaphysics. He then entered the law department of the university, and after two year's course, was graduated therefrom, June 3, 1896. Four days later he was admitted to the bar before Judge James H. Lay, at Butler, Mo., and at once opened an office at Rich Hill, Missouri. In the Fortieth General Assembly he served as senatorial revision clerk from the Seventeenth Senatorial District.

March 31, 1900, he received the nomination for prosecuting attorney of Cass County on the Democratic ticket, and at the general election in November of that year was chosen to the office. At the same time Herbert S. Hadley, since governor of the State of Missouri, was elected prosecuting attorney of the adjoining county of Jackson, and notwithstanding their differences in political belief, they became firm friends and have remained so to this day.

In 1905 Mr. Culbertson became aware of the greater opportunities that Kansas City had to offer to the young business man, and has made it his home since then, devoting his time to the study of permanent investments.

After ten years in the mining and land business, during which time Mr. Culbertson has traveled and transacted business in nearly every state in the Union and every province in Canada, experiencing all the ups and downs—the high hopes and the discouragements which usually fall to the lot of real hustlers in these lines of business, he

has now concentrated his great energy and great ability exclusively in the Oil Investment and Oil Development business, operating in Oklahoma, Kansas, Texas, Louisiana and Wyoming oil fields—principally in Oklahoma and Kansas, however.

One of the most remarkable successes achieved by any new oil company in that line of business in this city in recent years is accredited to Mr. Culbertson in the organization and promotion of Morgan & Company Oil Investments Corporation and the Atlas-Oklahoma Oil Land Syndicate (name now changed to Morgan Oil & Refining Co.) both of which companies had their inception last September—The Morgan & Co. Oil and Investments Corporation being the first exclusive oil investment house in this city, and the Atlas-Oklahoma Oil Land Syndicate being the first organized proposition which was handled by Morgan & Company Oil Investment Corporation. The success of these companies is the talk of the oil investment public through the Mid-Continent field today, and to those who know, universal credit for the success of these companies is given to Mr. Culbertson. By his aggressive advertising "Oil Talks" now famous throughout the Mid-Continent oil fields, these firms have grown by leaps and bounds and bid fair to be one of the greatest successes during the year 1917 of the Mid-Continent oil fields.

On March 22nd, Mr. Culbertson sold his entire holding in both the Morgan companies, to Mr. J. S. Mullen of Ardmore, Oklahoma—banker, publisher, largest land owner in Oklahoma and a very wealthy oil man, and immediately upon disposing of his interests, he began the preliminary work of organizing another exclusive oil investment house, and at this time has his plans well under way, with a nice suite of rooms 415-16-17 Ridge Arcade, and in his new firm he expects to profit by all the experience he has ever gained and all that he gained in the organization and his great success with the Morgan companies.

The name of the new company being organized by Mr. Culbertson will be the Atlas Oil Securities and Development Company. This company will

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be just what its name implies—an exclusive Oil Investments Securities House combined with oil development.

Though Mr. Culbertson has not been settled in his new office a week as yet, his friends, acquaintances and the investing public are constantly calling and he is receiving a flood of mail asking for details in regard to his new oil enterprise, and assured on every hand that his personal clients and those associated in other companies with him are going to receive enthusiastically his new oil plan of operation.

February 20, 1901, Mr. Culbertson was married to Miss Josephine Parsons, the daughter of Mr.

and Mrs. J. C. Parsons, of Harrisonville, Mo., one of the pioneer families of that place. Their home is blessed with three little daughters.

Fraternally, he is an Elk and a Modern Woodman. The strength of character he inherits from a long line of honorable ancestry has enabled him to overcome many obstacles, which to most men would appear unsurmountable, and the success which he has achieved is due solely to his own efforts. As an orator he is accredited with and possesses rare ability. He is a man of strict integrity, with a high sense of honor, and even those whose political views differ widely from those which he entertains, consider him incapable of a dishonest or unmanly act.

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Strauss-Peyton Portrait

THOMAS J. HIGGS

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NOTABLE KANSAS CITIANS OF 1915-1916-1917

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